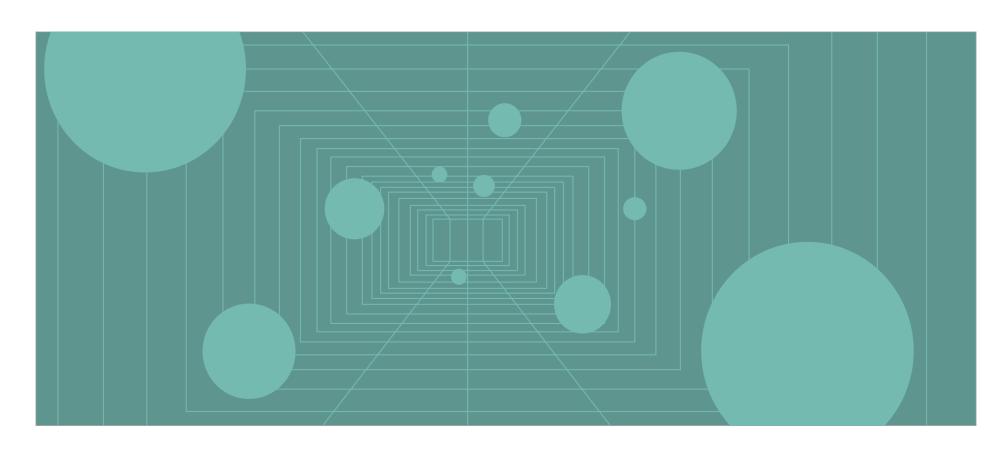
US MID- TO LARGE-CAP EQUITY MANAGER PERFORMANCE

ANALYSIS OF 2021 AND PERFORMANCE SINCE 2001

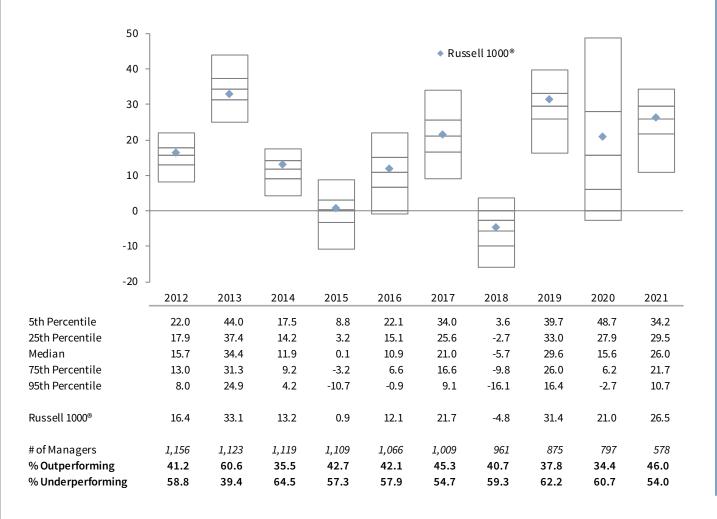




Gross of fees, 54% of active US equity managers underperformed the index in 2021

US MID- TO LARGE-CAP EQUITY MANAGER ANNUAL RETURNS BY QUARTILES

2012-21 • Percent (%)



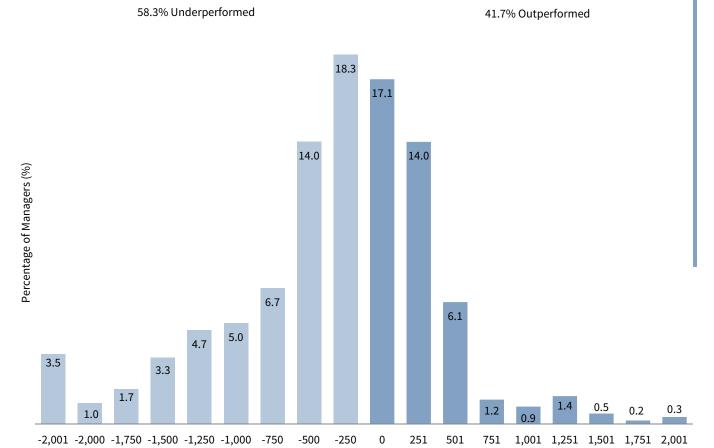
The median manager lagged the index in 2021 for the eighth straight year, albeit by its narrowest underperformance margin in that timeframe.

Median manager performance can be skewed by style, as value managers make up a larger proportion of the dataset than growth managers. The median value manager outperformed the broader index, though by a small margin, while the median growth manager trailed the broader index by more than 4 percentage points. Another way of looking at it is that a little over half of value managers outperformed the Russell 1000® Index. while three-quarters of growth managers lagged.

Adjusted for fees, the percentage of underperformers in 2021 was 58%

US MID- TO LARGE-CAP EQUITY MANAGER RETURNS RELATIVE TO THE FEE-ADJUSTED RUSSELL 1000® INDEX

Calendar Year 2021 • n = 578



Nearly 60% of managers underperformed the Russell 1000® Index on a fee-adjusted basis.

The distribution of manager returns were relatively normal but exhibited negative skew. 19 managers reported returns more than 1,000 basis points (bps) above the fee-adjusted index, while more than 4 times that amount returned at least 1,000 bps below the fee-adjusted index.

-1 Manager Returns Less the Fee-Adjusted Russell 1000[®] (bps)

to

to

250

and

to

Below -1,751 -1,501 -1,251 -1,001

to

to

to

-751

to

-501

to

-251

to

500

to

750

to

1.000

to

to

1.250 1.500 1.750

to

to

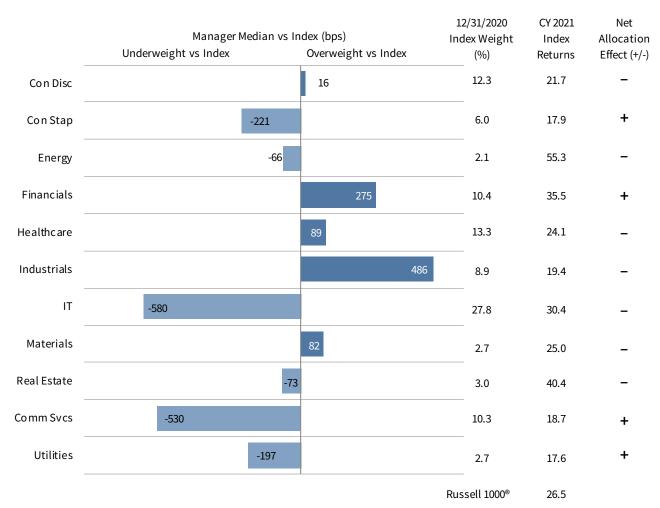
2.000 Above

and

Managers' sector tilts can affect relative performance

US MID- TO LARGE-CAP EQUITY MANAGER MEDIAN SECTOR ALLOCATIONS VERSUS INDEX WEIGHT

Percent (%) • n = 761



US managers' sector bets were hit or miss in 2021.

On a median basis, managers started 2021 with a substantial overweight to financials, which outgained the broad index, and industrials, which lagged. Similarly, the managers' deepest underweights were to information technology, which outperformed, and communication services, which underperformed.

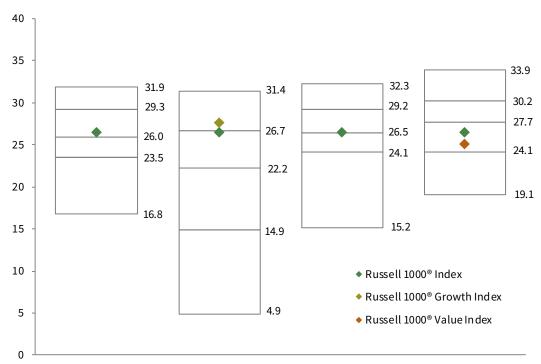
Overall, median directional bets on seven out of the 11 GICS sectors weighed on performance.

positions.

The median value manager significantly outperformed other styles in 2021

US MID- TO LARGE-CAP EQUITY MANAGER UNIVERSE RETURN QUARTILES BY INVESTMENT PHILOSOPHY

Calendar Year 2021 • Percent (%)



	Diversified	Growth	Opportunistic	Value
High	34.5	41.0	33.5	42.0
Manager Median	26.0	22.2	26.5	27.7
Low	-2.3	-10.8	10.8	14.2
Index*	26.5	27.6	26.5	25.2
# of Managers	92	185	32	209

Value managers outperformed the broad index for the first time in five years, as more than two-thirds of value managers outgained the value index. In fact, value managers topped growth managers for the first time since 2016.

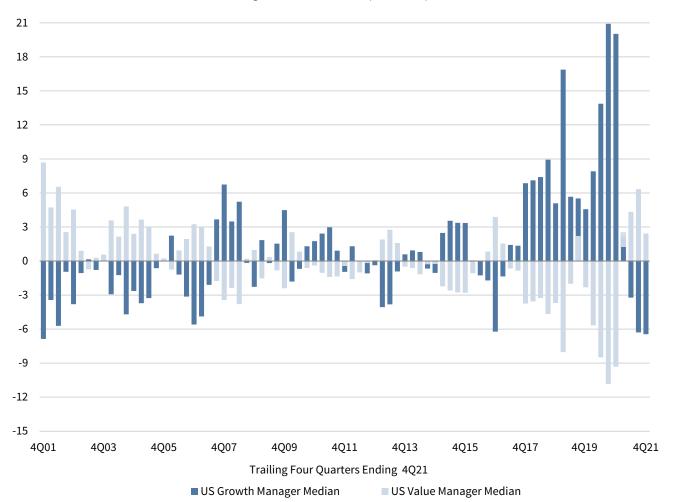
Relative to their respective style benchmarks, the median value manager topped the value benchmark for the third year in a row, while the median growth manager trailed the growth benchmark again for the eighth consecutive year.

C | A

Value managers topped growth every quarter in 2021

US GROWTH AND VALUE MANAGER MEDIAN RETURNS RELATIVE TO US EQUITY COMPOSITE MANAGER MEDIAN RETURNS

Fourth Quarter 2001 - Fourth Quarter 2021 • Percentage Point Differential Above/Below Composite Median



The median value manager bested the median broad equity manager in all four quarters in 2021, marking the first time this has happened over a full calendar year since 2005.

This also marks the first time the median value manager topped the median growth manager for any four consecutive quarters since second quarter 2016 through first quarter 2017.

Investment styles go in and out of favor over time

CYCLICAL NATURE OF US COMMON STOCK INVESTMENT PHILOSOPHIES

2001-21 • Percent (%)

Annual Total Returns

	Median		Median		Median		Large-Cap Stocks
Year	Growth Mgr	n	Value Mgr	n	Opportunistic Mgr	n	(Russell 1000®)
2001	-16.5	423	-1.1	381	-8.7	59	-12.4
2002	-24.6	423	-16.3	395	-19.7	55	-21.7
2003	30.8	425	30.9	402	27.9	56	29.9
2004	10.6	424	15.5	416	13.2	57	11.4
2005	8.4	431	8.3	427	8.1	57	6.3
2006	9.3	424	18.3	433	15.5	57	15.5
2007	14.2	425	4.1	460	7.8	57	5.8
2008	-39.3	410	-35.7	454	-34.7	56	-37.6
2009	34.7	383	27.9	438	27.8	53	28.4
2010	18.0	382	15.7	437	16.1	53	16.1
2011	-0.8	367	0.0	428	-0.6	54	1.5
2012	15.3	355	15.8	420	15.9	55	16.4
2013	34.9	351	33.9	403	34.9	54	33.1
2014	10.9	348	11.6	403	11.9	51	13.2
2015	3.3	323	-2.7	393	-0.2	50	0.9
2016	5.1	304	14.7	379	9.9	48	12.1
2017	27.8	293	17.1	359	20.7	44	21.7
2018	-2.0	263	-9.1	335	-5.6	45	-4.8
2019	33.5	249	27.8	311	28.3	41	31.4
2020	33.8	185	5.8	286	15.9	37	21.0
2021	22.2	185	27.7	209	26.5	32	26.5
Average Ar	nual Compound	Returns: Perio	ds Ended Decembe	er 31, 20	21		
Trailing 15-Y	r 13.0	119	9.0	143	10.5	22	10.7
Trailing 10-Y	r 18.3	147	13.9	174	15.7	25	16.5
Trailing 5-Yr	22.5	177	12.8	197	16.8	28	18.4
Trailing 3-Yr	29.6	180	20.2	200	23.4	31	26.2

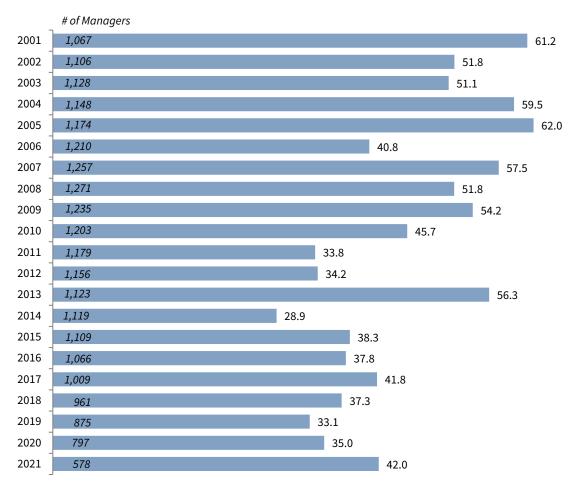
Value outpaced growth in 2021, but growth maintains a solid lead over longer time frames, especially trailing three-and five-year lookback periods.

Styles experience cyclical shifts; growth outperformed value five of six years from 2015 to 2020, while value led growth in five of six years between 2001 and 2006.

Active US equity manager relative performance is cyclical, but has struggled over the past decade

PERCENTAGE OF US MID- TO LARGE-CAP MANAGERS OUTPERFORMING THE FEE-ADJUSTED **RUSSELL 1000® INDEX**

2001-21

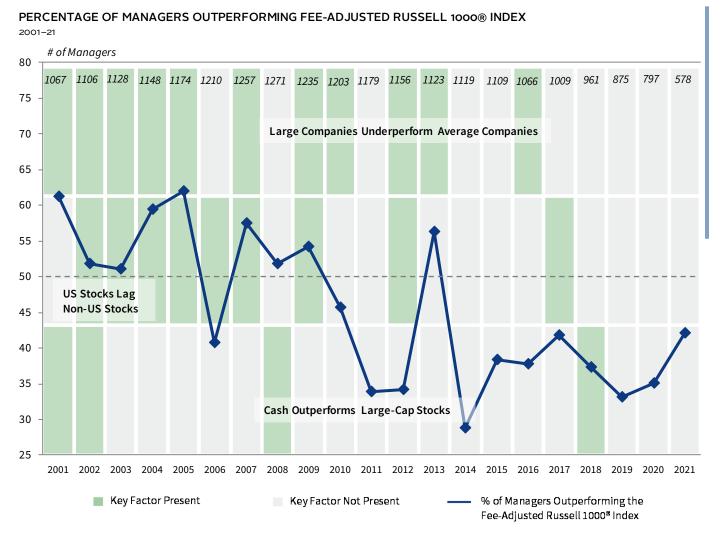


US equity fund managers have struggled to top the fee-adjusted benchmark on an annual basis over the last decade. Since 2011, only 38% of managers outperform each year on average.

However, from the tail end of the "dot-com" bust through the depths of the Global Financial Crisis, managers outperformed the feeadjusted index eight of nine years.

page 7

The environment was again not favorable for active managers in 2021



Many factors contribute to active manager outperformance, but the presence of three key factors can create a more favorable environment for active management in general. No more than one of these factors have been present in each of the past nine years, and none in the past three.

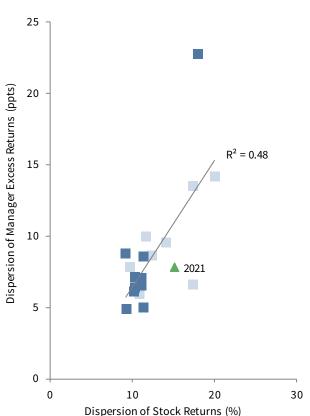
Sources: BofA Merrill Lynch, Cambridge Associates LLC, Federal Reserve, Frank Russell Company, MSCI Inc., and Thomson Reuters Datastream. MSCI data provided "as is" without any express or implied

Higher dispersion of stock returns often leads to higher dispersion of manager excess returns

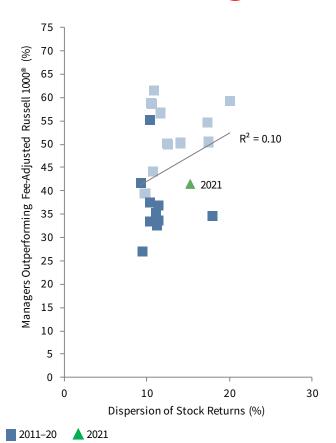
IMPACT OF ANNUAL DISPERSION OF US STOCK RETURNS ON DISPERSION OF MANAGER EXCESS RETURNS AND PERCENT OF MANAGERS OUTPERFORMING

2001-21

Dispersion of Stock Returns and
Dispersion of Manager Performance



Dispersion of Stock Returns and Managers Outperforming



Manager excess return dispersion is positively correlated with wider dispersion of stock returns, not the percentage of managers outperforming.

In 2021, stock return dispersion and manager excess return dispersion were both above average.

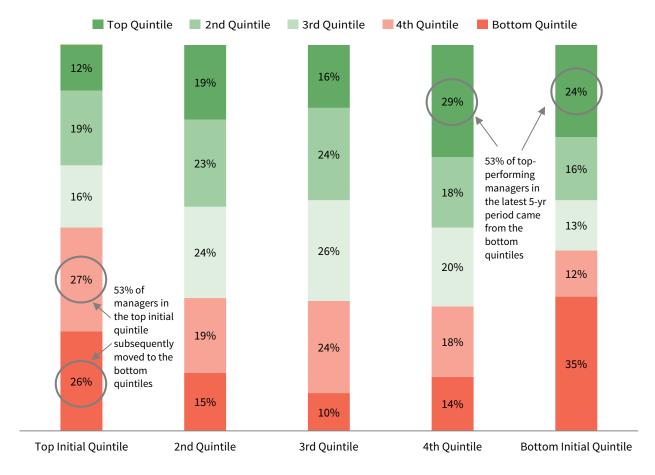
2001-10

Movement between top and bottom quintiles is fairly common

ANALYSIS OF US MID- TO LARGE-CAP MANAGER RETURNS BY QUINTILE OVER 5-YR PERIODS

2012-21 • n = 463

Percent of Managers in Subsequent 5-Yr Period (2017-21) Quintile



Past performance is not a guarantee of future results—53% of top-quintile managers in the initial five-year period fell to the bottom two quintiles in the subsequent five-year period. Similarly, 53% of top-performing managers in the most recent five-year period were in the bottom two quintiles in the initial five-year period.

Initial 5-Yr Period (2012-16) Quintile



Long-term outperformers often underperform in shorter-term periods

HOW MANY TOP US MID- TO LARGE-CAP MANAGERS UNDERPERFORM AT SOME POINT?

As of Fourth Quarter 2021

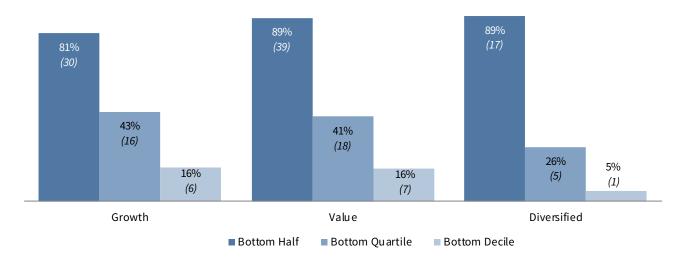
Sample Interpretation:

The graph shows that 81% of top-quartile growth managers in this ten-year period endured at least one three-year period of below-median performance during the ten years in which they were one of the best-performing managers among their peers. Of top quartile growth managers, 43% fell into the bottom quartile of peer manager returns for at least one three-year period in this decade. Note that the data apply to the winners—the top quartile managers over ten years.

Percentage (Number) of Top Managers Whose Rolling 3-Yr Ranking Fell at Least Once into the Bottom of the Managers' Respective Distribution

Top Quartile Over 10 Years

Percent (%)



Top-quartile growth managers in the last ten years experienced short-term pain—more than 40% of them fell into the bottom performance quartile for at least one three-year period during the full ten-year period. Value managers experienced a similar pattern.

Regardless of style, nearly all top-performing managers experienced extended bouts of underperformance.

Number Ranked in Top Quartile

Growth Value Diversified

37 44 19

APPENDIX: YEAR-BY-YEAR ANALYSIS OF KEY FACTORS CONTRIBUTING TO A MORE OR LESS FAVORABLE ENVIRONMENT FOR ACTIVE MANAGEMENT





Large company underperformance has usually been a tailwind for active managers

The tailwind was nonexistent in 2021 as large-cap stocks outperformed the average company, and the median manager underperformed the index

ASSESSING THE IMPACT OF CAPITALIZATION BIAS ON ACTIVE MANAGER PERFORMANCE

Cap-Wtd

-7.7

Mgr Value

Active Managers Have Beaten the Russell 1000® Index 82% of the Time When the Largest Companies Have Underperformed the Average Company...

Total Return (%)

			(, 0 ,		Cap-wtu	Mgi value
			Median Mid-/		Minus	Added vs
	Cap-Wtd	Equal-Wtd	Large-Cap		Equal-Wtd	R1000®
Year	R1000®	R1000®	Manager	n	(ppts)	(ppts)
2009	28.4	52.6	30.1	1,313	-24.2	1.6
	20.4			•	-24.2	
2001	-12.4	1.6	-9.4	1,118	-14.0	3.0
2003	29.9	42.9	30.6	1,183	-13.0	0.7
2004	11.4	19.7	13.1	1,209	-8.3	1.7
2005	6.3	14.0	8.1	1,240	-7.8	1.9
2010	16.1	23.8	16.2	1,282	-7.7	0.1
2016	12.1	16.4	10.9	1,153	-4.3	-1.2
2002	-21.7	-17.7	-20.8	1,159	-3.9	0.9
2007	5.8	9.5	7.6	1,333	-3.7	1.9
2013	33.1	35.3	34.4	1,207	-2.2	1.3
2012	16.4	16.5	15.7	1,241	-0.1	-0.7

13.1

... and Lagged the Index 90% of the Time When the Largest Companies Have Outperformed the Average Company

Year	Cap-Wtd R1000®	Total Ret Equal-Wtd R1000®	urn (%) Median Mid-/ Large-Cap Manager	п	Cap-Wtd Minus Equal-Wtd (ppts)	Mgr Value Added vs R1000® (ppts)
2006	15.5	14.9	14.9	1,277	0.5	-0.5
2011	1.5	0.7	0.3	1,263	0.8	-1.2
2008	-37.6	-38.9	-36.8	1,348	1.3	0.8
2014	13.2	11.1	11.9	1,204	2.2	-1.4
2021	26.5	23.4	26.0	578	3.1	-0.5
2018	-4.8	-8.8	-5.7	1,042	4.0	-0.9
2017	21.7	17.4	21.0	1,093	4.3	-0.7
2020	21.0	16.4	15.6	758	4.5	-5.4
2015	0.9	-4.0	0.1	1,196	4.9	-0.8
2019	31.4	24.7	29.6	955	6.7	-1.8
Madian	14.2	12.0	12 /		3.5	[-0.9]
Median	14.3	13.0	13.4		3.5	-0.9

Median

12.1

16.5

1.3

Off-benchmark holdings can benefit managers

Many active US managers own non-US stocks. When non-US stocks outperform US stocks, active managers have typically beaten the benchmark. In 2021, non-US stocks trailed US stocks by one of their widest margins over the past two decades, and active managers lagged the Russell 1000® Index

ASSESSING THE IMPACT OF NON-US DEVELOPED MARKET STOCK PERFORMANCE ON ACTIVE MANAGER PERFORMANCE

2001-21

Active Managers Have Outperformed the Russell 1000® Index 67% of the Time When the Index Has Lagged the MSCI EAFE Index...

		Total Ref	R1000®	Mgr Value		
			Median Mid-/		Minus	Added vs
	Russell	MSCI	Large-Cap		MSCI EAFE	R1000®
Year	1000®	EAFE	Manager	n	(ppts)	(ppts)
2006	15.5	20.2	14.0	1 210	10.0	0.5
2006	15.5	26.3	14.9	1,210	-10.9	-0.5
2004	11.4	20.2	13.1	1,148	-8.8	1.7
2003	29.9	38.6	30.6	1,128	-8.7	0.7
2005	6.3	13.5	8.1	1,174	-7.3	1.9
2002	-21.7	-15.9	-20.8	1,106	-5.7	0.9
2007	5.8	11.2	7.6	1,257	-5.4	1.9
2017	21.7	25.0	21.0	1,009	-3.3	-0.7
2009	28.4	31.8	30.1	1,235	-3.3	1.6
2012	16.4	17.3	15.7	1,156	-0.9	-0.7

14.9

... and Underperformed the Russell 1000® Index 67% of the Time
When the US Index Has Beaten the Non-US Index

		Total Ret	R1000®	Mgr Value		
			Median Mid-/		Minus	Added vs
	Russell	MSCI	Large-Cap		MSCI EAFE	R1000®
Year	1000®	EAFE	Manager	n	(ppts)	(ppts)
2015	0.9	-0.8	0.1	1,109	1.7	-0.8
2008	-37.6	-43.4	-36.8	1,271	5.8	0.8
2010	16.1	7.8	16.2	1,203	8.3	0.1
2001	-12.4	-21.4	-9.4	1,067	9.0	3.0
2018	-4.8	-13.8	-5.7	961	9.0	-0.9
2019	31.4	22.0	29.6	875	9.4	-1.8
2013	33.1	22.8	34.4	1,123	10.3	1.3
2016	12.1	1.0	10.9	1,066	11.1	-1.2
2020	21.0	7.8	15.6	797	13.1	-5.4
2011	1.5	-12.1	0.3	1,179	13.6	-1.2
2021	26.5	11.3	26.0	578	15.2	-0.5
2014	13.2	-4.9	11.9	1,119	18.1	-1.4
Median	12.6	0.1	11.4		9.9	-0.9

Median

15.5

20.2

0.9

-5.7

Years of cash outperformance have been good for active managers

But such years are uncommon; in 2021, the 91-day T-Bill lagged equities for the 16th time in the past 20 years, and active managers lagged the Russell 1000® Index

ASSESSING THE IMPACT OF CASH DRAG ON ACTIVE MANAGER PERFORMANCE

2001-2

Active Manager Performance versus the Russell 1000® Index Has Underperformed 59% of the Time When the Index Has Beaten the 91-Day T-Bill...

		Total Retu	urn (%)		R1000®	Mgr Value
			Minus	Added vs		
	Russell	91-Day	Large-Cap		T-Bill	R1000®
Year	1000®	T-Bill	Manager	n	(ppts)	(ppts)
2013	33.1	0.1	34.5	1,123	33.0	1.4
2019	31.4	2.3	29.7	875	29.1	-1.8
2003	29.9	1.1	30.6	1,128	28.7	0.7
2009	28.4	0.2	30.4	1,235	28.2	2.0
2021	26.5	0.0	26.0	578	26.4	-0.5
2017	21.7	0.9	21.0	1,009	20.8	-0.7
2020	21.0	0.7	15.2	797	20.3	-5.8
2012	16.4	0.1	15.7	1,156	16.3	-0.7
2010	16.1	0.1	16.2	1,203	16.0	0.1
2014	13.2	0.0	11.9	1,119	13.2	-1.3
2016	12.1	0.3	11.0	1,066	11.7	-1.1
2006	15.5	4.8	15.0	1,210	10.6	-0.5
2004	11.4	1.3	13.2	1,148	10.1	1.8
2005	6.3	3.1	8.3	1,174	3.2	2.0
2011	1.5	0.1	0.3	1,179	1.4	-1.2
2015	0.9	0.1	0.1	1,109	0.9	-0.8
2007	5.8	5.0	7.5	1,257	0.8	1.7
Median	16.1	0.3	15.2		16.0	-0.5

... But When the Russell 1000® Index Has Lagged the 91-Day T-Bill, Active Managers Have Outperformed the Index 75% of the Time

Year	Russell 1000®	Total Ret 91-Day T-Bill	urn (%) Median Mid-/ Large-Cap Manager	n	R1000® Minus T-Bill (ppts)	Mgr Value Added vs R1000® (ppts)
icai	1000	I DILL	Managei	"	(ppt3)	(ppt3)
2018	-4.8	1.9	-6.1	961	-6.7	-1.4
2001	-12.4	4.4	-9.3	1,067	-16.9	3.2
2002	-21.7	1.8	-20.7	1,106	-23.4	1.0
2008	-37.6	2.1	-36.9	1,271	-39.7	0.7

Median -17.1 2.0 -15.0 -20.2

0.9



Contributors to this report include David Kautter, Sean Duffin, Davan Bazil, and Kristin Roesch.

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