TIGHTER US MONETARY POLICY MAY LIMIT UPSIDE POTENTIAL OF RISK ASSETS



Joe Comras Associate Investment Director Investment Strategy

In recent years, monetary policy has been extremely accommodative, flooding financial markets with capital. This propelled asset valuations to near all-time highs and exacerbated vulnerabilities in asset prices. Several central banks across the globe have raised policy rates in response to inflation concerns, with the US Federal Reserve expected to follow suit in coming months. In this piece, we examine how rising US policy rates have impacted US risk assets historically and consider how assets may react today. Ultimately, tighter financial conditions may cap the upside potential for risk assets, such as equities and credit. Within these two asset classes, the risks are particularly pronounced in growth stocks and investment-grade (IG) corporate bonds.

TIGHTER FINANCIAL CONDITIONS, FLATTER YIELD CURVE

Rising policy rates typically lead to tighter financial conditions. One notable effect of tighter monetary policy is that it has historically caused the Treasury yield curve to flatten. This typically happens in two phases. First, rising policy rates put upward pressure on the "real yield" component of nominal Treasury yields, which has already started happening. Rising real yields have historically caused the long end of the nominal yield curve (tenyear to 30-year) to rise initially. Based on the average experience over the past nine



FIGURE 1 FINANCIAL CONDITIONS TIGHTEN WHEN POLICY RATES RISE

* Graph capped for scale purposes. Change in Fed Funds rate reached 11.8 ppts for the cycle ended March 1980. Change in ANFCI reached 5.1 and 4.6 for cycles ended June 1974 and March 1980, respectively.

Sources: Federal Reserve, Federal Reserve Bank of Chicago, and Thomson Reuters Datastream.

Notes: This chart depicts cumulative change in the federal funds rates and the trough-to-peak change in financial conditions during hiking cycles. Trough in financial conditions index may occur after the start of rate hiking cycles. Financial conditions are based on the Chicago Fed's Adjusted National Financial Conditions Index (ANFCI).

Published February 11, 2022



policy rate rising cycles, nominal ten-year yields rose by about 100 basis points over the course of six months, which implies that current nominal yields would move up into the 2.5%–3.0% range over some period of time. However, historically there has been a wide distribution of outcomes.

Second, tight financial conditions often eventually put downward pressure on breakeven inflation rates, the implied inflation expectation embedded in nominal bond yields. This is because rate hikes aim to reduce the flow of credit and prevent any overheating in the economy. Reduced inflation expectations would disproportionately push down nominal yields at the long end of the curve, flattening the yield curve.

This means that the yield curve will likely keep flattening as long as the Fed maintains a hawkish policy stance. These dynamics have important implications for risk asset performance.

FIGURE 2 NOMINAL BOND YIELDS RISE AT FIRST AND THEN FALL, ACCELERATING YIELD CURVE FLATTENING January 31, 1971 – January 31, 2022 • Percentage Point (ppt) Change During Monetary Tightening Cycles



Sources: Federal Reserve and Thomson Reuters Datastream. Note: Distributions are based on nine hiking cycles.

RISING POLICY RATES TEND TO BE A HEADWIND FOR EQUITY VALUATIONS

In a typical rising policy rates cycle, normalized price-earnings (P/E) ratios for US equities rise initially, but peak after the onset of tightening, often coinciding with the crest of the long end of the yield curve. We can combine historical P/E changes with recent trend earnings growth and the current dividend yield to get a sense of potential return outcomes in a tightening cycle for US stocks. For instance, if we take the median historical change in valuations, assume a steady earnings growth figure of 5%, and use the current dividend yield, the combination would suggest that equities would return 6.5% annualized.

FIGURE 3 RISING POLICY RATES MAY CONTRIBUTE TO BELOW AVERAGE RETURNS

December 31, 1975 – January 31, 2022

	Rising Fed Funds Rate Periods Scenarios Analysis		
	25th %ile	Median	75th %ile
Annualized P/E Percent Change	-6.7%	0.1%	6.5%
Steady State 5% Earnings Growth	5.0%	5.0%	5.0%
Current Dividend Yield	1.4%	1.4%	1.4%
Total Return (AACR)	-0.3%	6.5%	12.9%

Sources: MSCI Inc. and Thomson Reuters Datastream. MSCI data provided "as is" without any express or implied warranties. Notes: Steady state earnings growth is the trailing 24-month annual average growth rate of normalized EPS. Normalized EPS are based on trailing five-year average inflation-adjusted earnings per share (EPS).

In the two most recent tightening cycles—during the lead up to the 2007–09 global financial crisis and from 2015–19—stocks were able to digest rising rates well. Both periods featured economic expansions that supported revenues, and deregulation and tax cuts that led to profit margin improvement.





Sources: MSCI Inc. and Thomson Reuters Datastream. MSCI data provided "as is" without any express or implied warranties. Notes: US Equities are represented by the MSCI US Index. The normalized P/E ratio is the cyclically adjusted price-earnings ratio, calculated as the inflation-adjusted index price level divided by trailing five-year average inflation-adjusted earnings per share (EPS). CPI data are through December 31, 2021.

However, these experiences do not seem like good corollaries for today's environment, given the backdrop of extremely expensive starting valuations, expectations for decelerating—albeit, above trend—economic growth, and margin pressures building. With that in mind, US equities may return less than their long-term average during this part of the cycle.

Within equities, investors may be able to enhance returns by avoiding speculative growth stocks and tilting toward both quality and value. Speculative growth stocks are the most sensitive to rising rates and often have no earnings or dividends to offset P/E declines. It appears these companies were oversold in January and could possibly continue to rebound; however, quality and value seem to have room to run versus growth. Quality stocks have generally outperformed amid central bank tightening

FIGURE 5 RISING REAL RATES MAY ENTAIL MORE UPSIDE FOR VALUE VERSUS GROWTH December 31, 2019 – January 31, 2022



Sources: Federal Reserve, MSCI Inc., and Thomson Reuters Datastream. MSCI data provided "as is" without any express or implied warranties.

Notes: US Value and US Growth are represented by the MSCI US Value and MSCI US Growth Indexes, respectively. US ten-year real yields are based on US ten-year TIPS and are expressed in percent (%) terms. Value/growth price levels were rebased to 1 on December 31, 2019 and are in USD terms. Data are daily.

historically—given strong and stable cash flows—though current high valuations present some risk. Meanwhile, value stocks remain historically cheap relative to growth stocks based on normalized P/E ratios. Further, if real rates continue to rise it may be supportive for value stocks to extend outperformance versus growth stocks.

CREDIT YIELDS MAY RISE AS POLICY RATES MOVE HIGHER

Within credit markets, investors should anticipate that tighter monetary conditions may cause credit yields to rise, which would lead to below-average price performance.

Credit assets that (1) are less sensitive to rising real risk-free rates and (2) offer a reasonable yield to offset price declines would be poised to outperform within the credit space. In this respect, IG corporate bonds seem uniquely vulnerable to tightening financial conditions as prices today are approximately 50% more sensitive to changes in yields than average, given all-time high durations, and paltry yields can do little to buffer price declines.¹

Prospects for high-yield (HY) corporate bonds are better than for IG bonds. This may seem counterintuitive given the higher-risk profile. However, HY bonds offer a 5.3% yield compared to 2.8% for IG bonds (this 1.9 times HY-to-IG yield ratio is above historical average). Further, a larger portion of the yield can be attributed to credit spreads for HY bonds (70%) than for IG (40%). Therefore, HY bonds are typically more vulnerable to credit risk (and relatedly to an economic downturn), but less sensitive to rising interest rates. Historical data supports this logic—HY bonds have outperformed IG bonds in four out of five Fed tightening cycles since 1986.



¹ Data based on the Bloomberg US Corporate Bond Index for investment grade, the Bloomberg HY Corporate Bond Index for high yield, and the Credit Suisse Leveraged Loan Index for leveraged loans.



FIGURE 6 INVESTMENT GRADE MAY BE MORE VULNERABLE THAN HIGH YIELD AND LEVERAGED LOANS

December 31, 1975 – January 31, 2022 • Credit Index Yields and Spreads in Monetary Tightening Cycles • Percent (%)

Sources: Bloomberg Index Services Limited and Credit Suisse.

Notes: Investment-grade (IG) bond yields are based on yield to worst for the Bloomberg US Corporate Investment Grade Bond Index. High-yield (HY) bond spreads are based on the option-adjusted spread (OAS) for the Bloomberg US High Yield Bond Index. Leveraged Loan spreads are based on the discount margin (three-year life) for the Credit Suisse Leveraged Loan Index.

Leveraged loans may offer more interesting prospects than both IG bonds and HY bonds. Leveraged loans are floating rate instruments and are therefore less sensitive to rising yields than both IG bonds and HY bonds. Further, discount margins—the difference between a leveraged loan yield and the underlying risk-free rate—have typically widened by less than HY bond spreads in past tightening cycles. Finally, with current yields at 5.7%, interest earned could more than fully offset price declines, based on the average price decline in prior hiking cycles. The credit quality for the leveraged loan market has declined in recent years, but barring an economic downturn, leveraged loans could outperform both IG bonds and HY bonds.

CONCLUSION

To understand what may lie ahead, investors should consider past rate hiking cycles. Should inflation continue to come in above target, the Fed will remain pressured to tighten. Based on evidence from past rate hiking cycles, a faster pace of tightening may lead to a decline in P/E ratios for US equities broadly and further underperformance for growth stocks. Additionally, credit yields would likely continue rising, with IG bonds poised to underperform. Conversely, if inflation moderates on its own—for instance, as supply constraints resolve—it would likely mitigate some urgency for the Fed. A slower pace of policy rate rises would potentially be supportive for risk asset valuations broadly, assuming the growth outlook remains unchanged.

Copyright © 2022 by Cambridge Associates LLC. All rights reserved.

This report may not be displayed, reproduced, distributed, transmitted, or used to create derivative works in any form, in whole or in portion, by any means, without written permission from Cambridge Associates LLC ("CA"). Copying of this publication is a violation of US and global copyright laws (e.g., 17 U.S.C. 101 et seq.). Violators of this copyright may be subject to liability for substantial monetary damages.

This report is provided for informational purposes only. The information does not represent investment advice or recommendations, nor does it constitute an offer to sell or a solicitation of an offer to buy any securities. Any references to specific investments are for illustrative purposes only. The information herein does not constitute a personal recommendation or take into account the particular investment objectives, financial situations, or needs of individual clients. Information in this report or on which the information is based may be based on publicly available data. CA considers such data reliable but does not represent it as accurate, complete, or independently verified, and it should not be relied on as such. Nothing contained in this report should be construed as the provision of tax, accounting, or legal advice. Past performance is not indicative of future performance. Broad-based securities indexes are unmanaged and are not subject to fees and expenses typically associated with managed accounts or investment funds. Investments cannot be made directly in an index. Any information or opinions provided in this report are as of the date of the report, and CA is under no obligation to update the information or communicate that any updates have been made. Information contained herein may have been provided by third parties, including investment firms providing information on returns and assets under management, and may not have been independently verified.

The terms "CA" or "Cambridge Associates" may refer to any one or more CA entity including: Cambridge Associates, LLC (a registered investment adviser with the US Securities and Exchange Commission, a Commodity Trading Adviser registered with the US Commodity Futures Trading Commission and National Futures Association, and a Massachusetts limited liability company with offices in Arlington, VA; Boston, MA; Dallas, TX; Menlo Park, CA, New York, NY; and San Francisco, CA), Cambridge Associates Limited (a registered limited company in England and Wales, No. 06135829, that is authorized and regulated by the UK Financial Conduct Authority in the conduct of Investment Business, reference number: 474331); Cambridge Associates GmbH (authorized and regulated by the Bundesanstalt für Finanzdienstleistungsaufsicht ('BaFin'), Identification Number: 155510), Cambridge Associates Limited, LLC (a registered investment adviser with the US Securities and Exchange Commission, an Exempt Market Dealer and Portfolio Manager in the Canadian provinces of Alberta, British Columbia, Manitoba, Newfoundland and Labrador, Nova Scotia, Ontario, Québec, and Saskatchewan, and a Massachusetts limited liability company with a branch office in Sydney, Australia, ARBN 109 366 654), Cambridge Associates Investment Consultancy (Beijing) Ltd (a wholly owned subsidiary of Cambridge Associates Asia Pte Ltd (a Singapore corporation, registration No. 200101063G, which holds a Capital Market Services License to conduct Fund Management for Accredited and/or Institutional Investors only by the Monetary Authority of Singapore).