

# SPENDING POLICY PRACTICES

2020



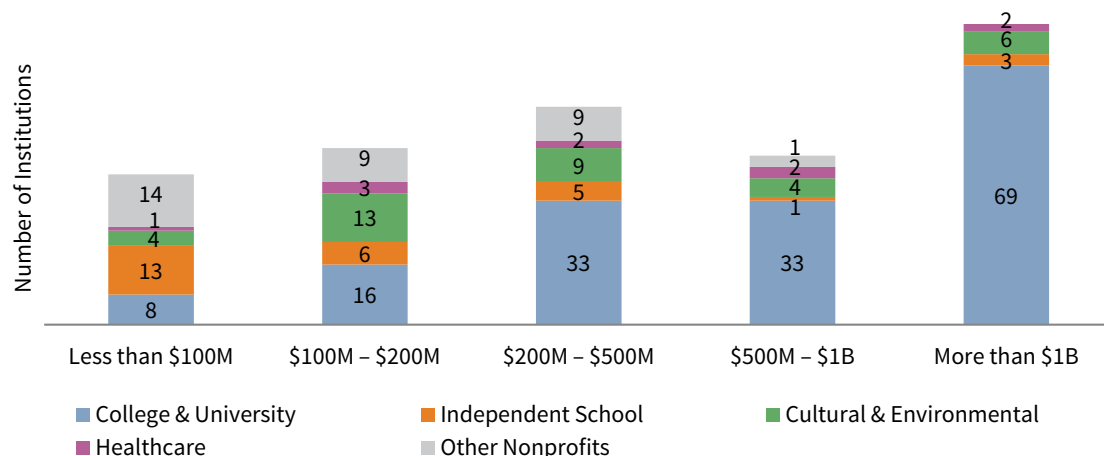
Annual distributions from the endowment are a source of supplemental operating revenue for most endowed institutions. An institution's endowment spending policy provides a basis for the calculation of the annual distribution, serving as a bridge that links the long-term investment portfolio (LTIP) and the enterprise. Spending policies are designed to reflect the needs of current and future generations of stakeholders, balancing the goals of providing appropriate levels of support to current operations and preserving, or even growing, endowment purchasing power.<sup>1</sup> The data and analysis in this report cover a variety of spending topics including spending rule types, the endowment's support of operations, and effective spending rates.

Cambridge Associates collected spending policy data on 276 of our endowment clients in 2019. Foundations were excluded from the survey group, as their spending is influenced by certain government-mandated spending requirements. Figure 1 shows the distribution of these institutions across various institution types and asset size bands.

<sup>1</sup> Purchasing power is defined as the real market value of the endowment. An endowment that is maintaining purchasing power is keeping pace with inflation (after spending and investment returns). An endowment that is growing purchasing power is outpacing inflation.

**FIGURE 1 PROFILE OF PARTICIPATING INSTITUTIONS**

2019 • *n* = 276



Source: Spending policy data as reported to Cambridge Associates LLC.

Institutions in this study use three primary spending rule types. **MARKET VALUE-BASED** rules link the spending amount directly to the endowment’s market value. **CONSTANT GROWTH** rules increase spending each year by a defined growth factor. **HYBRID** policies combine the elements of both market value-based and constant growth rule types.

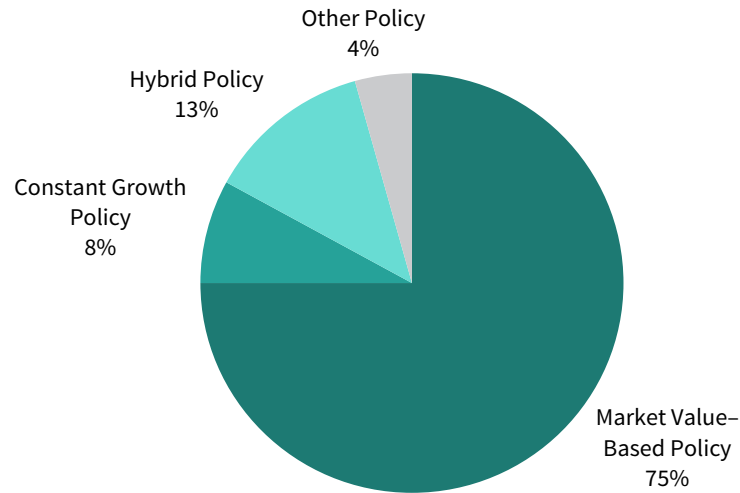
Figure 2 shows the prevalence of the spending rule types across participating institutions. The most frequently used rule type is a market value-based policy, cited by 75% of institutions. Market value-based rules are most common among smaller portfolios, with more than 80% of institutions with assets less than \$500 million using this approach. In comparison, 58% of institutions with assets of more than \$1 billion use a market value-based rule. Hybrid and constant growth rules were cited by 13% and 8% of all participants, respectively. Both rule types were more likely to be used by larger portfolios than smaller portfolios. Among the institutions with assets greater than \$1 billion, 22% used a hybrid policy and 13% used a constant growth policy.

Figure 3 shows the distribution of rule types for the 200 institutions that provided spending policy data in 2014 and 2019. The market value-based rule continues to be the most common among institutions in this study, with two fewer institutions using this policy in 2019 compared to five years ago. The number of institutions using a constant growth policy was unchanged, while one more institution each used a hybrid and other policy.

**FIGURE 2 SPENDING POLICY TYPES**

2019

All Institutions (n = 276)



**By Asset Size**

	Market Value-Based	Constant Growth	Hybrid	Other
Less than \$100M	85%	5%	5%	5%
<i>n</i>	34	2	2	2
\$100M – \$200M	91%	0%	6%	2%
<i>n</i>	43	0	3	1
\$200M – \$500M	83%	7%	7%	3%
<i>n</i>	48	4	4	2
\$500M – \$1B	71%	11%	16%	2%
<i>n</i>	32	5	7	1
More than \$1B	58%	13%	22%	7%
<i>n</i>	50	11	19	6

**By Institution Type**

	Market Value-Based	Constant Growth	Hybrid	Other
Colleges & Universities	72%	11%	13%	4%
<i>n</i>	115	17	21	6
Independent Schools	71%	4%	14%	11%
<i>n</i>	20	1	4	3
Cultural & Environmental	70%	5%	22%	3%
<i>n</i>	26	2	8	1
Health Care	93%	7%	—	—
<i>n</i>	14	1	—	—
Other Nonprofits	86%	3%	5%	5%
<i>n</i>	32	1	2	2

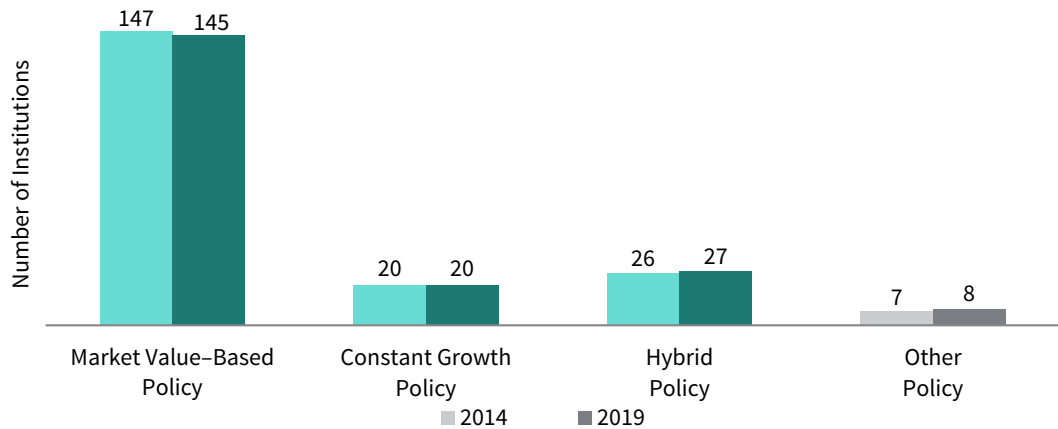
Source: Spending policy data as reported to Cambridge Associates LLC.

Notes: Market value-based spending policies base spending on a pre-specified percentage of a moving average of market values.

Constant growth policies increase prior year's spending by a measure of inflation and/or pre-specified percentage. Hybrid policies are those that incorporate a weighted average of a constant growth rule and a percentage of market value rule. Other policies are those that cannot be classified as market value-based, constant growth, or hybrid policies.

**FIGURE 3 SPENDING POLICY TYPES: 2014 vs 2019**

n = 200



Source: Spending policy data as reported to Cambridge Associates LLC.

### MARKET VALUE-BASED RULES

A market value-based rule dictates spending a percentage of the endowment's market value, which is most often represented by a moving average over a smoothing period. By linking the spending distribution amount directly to the endowment's market value, this rule type usually produces the most dramatic changes in spending when investment conditions shift. Therefore, purchasing power preservation is prioritized during periods when the endowment's market value declines.

The primary levers of this approach are the target spending rate and the date or smoothing period used to measure the market value. Some institutions also use a cap and floor to contain changes in annual spending during volatile market periods.

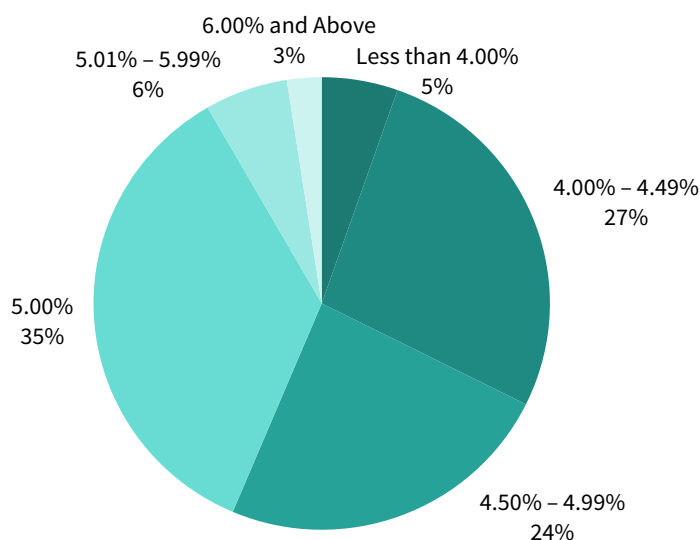
**TARGET SPENDING RATE.** The target spending rate helps determine the proportion of the endowment that is distributed on an annual basis. Institutions incorporate long-term investment return expectations and inflation into the selection of the appropriate target spending rate. To preserve the purchasing power of an endowment,<sup>2</sup> the spending rate would align with long-term real investment return expectations. The purchasing power of an endowment will increase when the spending rate is lower than the long-term real return, and vice versa.

In 2019, the majority (86%) of participating institutions that cited a market value-based rule used a pre-specified target rate, while the remaining institutions allowed some discretion by setting a pre-specified percentage range within which the target spending rate may fall. For the purposes of comparing target spending rates, we assume the midpoint for institutions that specified a discretionary range. Of institutions with a market value-based policy, 35% used a target spending rate of 5%, while 56% of respondents used a target rate less than 5%. Only 8% of institutions applied a rate that exceeded 5% (Figure 4).

<sup>2</sup> In this instance, we use the term "endowment" to refer to a single fund with no future inflows. The LTIP, which is a collection of multiple endowments and other long-term funds, can use inflows to increase purchasing power even if the spending rate is equal to the pool's long-term real return.

**FIGURE 4 TARGET RATES USED IN MARKET VALUE–BASED SPENDING POLICIES**  
2019

All Institutions (n = 204)



**By Asset Size**

	Less than 4.00%	4.00% – 4.49%	4.50% – 4.99%	5.00%	5.01% – 5.99%	6.00% and More
Less than \$100M	9%	24%	18%	41%	6%	3%
<i>n</i>	3	8	6	14	2	1
\$100M – \$200M	7%	23%	21%	42%	2%	5%
<i>n</i>	3	10	9	18	1	2
\$200M – \$500M	6%	25%	27%	31%	8%	2%
<i>n</i>	3	12	13	15	4	1
\$500M – \$1B	3%	29%	26%	32%	10%	—
<i>n</i>	1	9	8	10	3	—
More than \$1B	2%	33%	27%	31%	4%	2%
<i>n</i>	1	16	13	15	2	1

**By Institution Type**

	Less than 4.00%	4.00% – 4.49%	4.50% – 4.99%	5.00%	5.01% – 5.99%	6.00% and More
Colleges & Universities	4%	31%	26%	31%	7%	1%
<i>n</i>	5	35	29	35	8	1
Independent Schools	5%	35%	40%	20%	—	—
<i>n</i>	1	7	8	4	—	—
Cultural & Environmental	4%	8%	12%	65%	8%	4%
<i>n</i>	1	2	3	17	2	1
Healthcare	—	46%	23%	15%	—	15%
<i>n</i>	—	6	3	2	—	2
Other Nonprofits	13%	16%	19%	44%	6%	3%
<i>n</i>	4	5	6	14	2	1

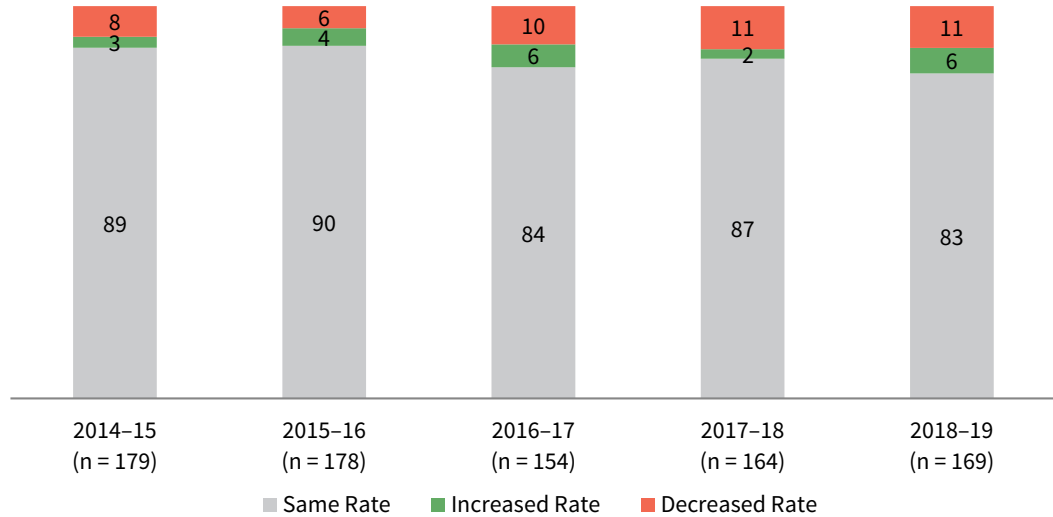
Source: Spending policy data as reported to Cambridge Associates LLC.

Notes: Market value–based spending policies base spending on a pre-specified percentage of a moving average of market values. Chart reflects data for the 204 institutions that provided detailed data on their target spending rate. If a range was provided, the target spending rate was calculated using the midpoint of the range.

In fiscal year 2019, 83% used the same target spending rate as reported in the previous year (Figure 5). This is consistent with the trend we have observed over the last five years, where the vast majority of institutions make no change in any given year. Approximately 11% of institutions decreased their target spending rate in 2019, while another 6% increased the rate.

**FIGURE 5 INSTITUTIONS CHANGING TARGET RATES IN MARKET VALUE-BASED SPENDING POLICIES**

Fiscal Years 2014–19 • Percent (%)



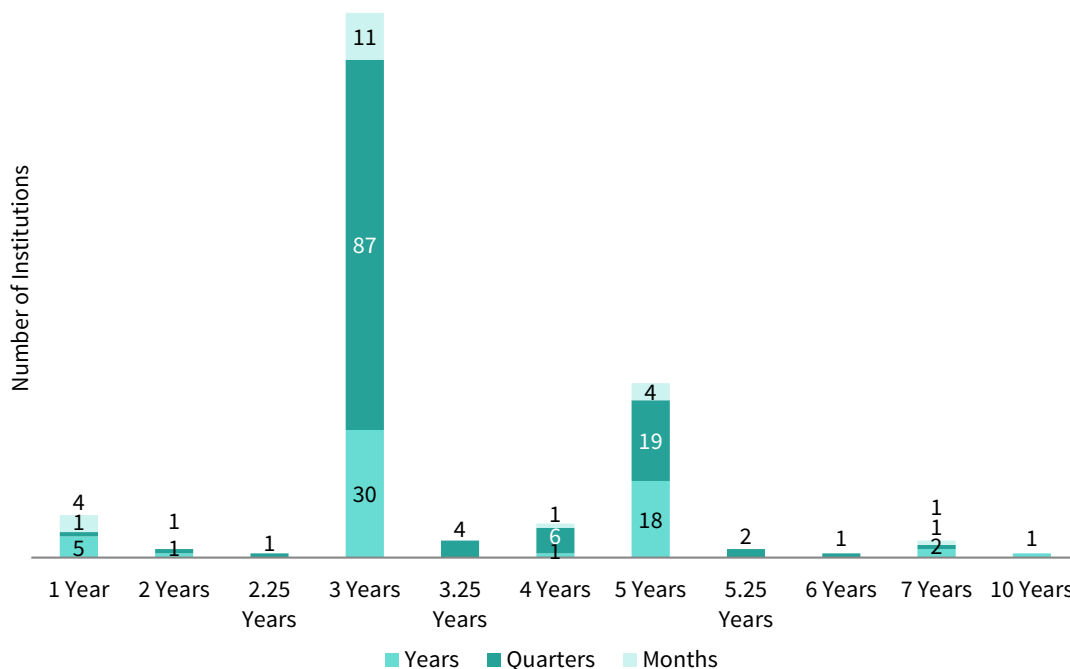
Source: Spending policy data as reported to Cambridge Associates LLC.

Notes: Market value–based spending policies base spending on a pre-specified percentage of a moving average of market values.

Chart reflects data for the institutions using a market value–based spending policy that provided the target rate used in their spending calculation. If a range was provided, the target spending rate was calculated using the midpoint of the range.

**SMOOTHING PERIOD.** The spending distribution under a market value–based rule is determined by applying the target spending rate to the endowment’s market value. This is usually measured as an average market value over a period of time, known as a smoothing period. By capturing the endowment’s market value over several points in time, the smoothing period helps reduce the year-to-year volatility in spending distributions. Smoothing periods for participants in this report range from one to ten years and the time interval (i.e., monthly, quarterly, or annual market values) can vary (Figure 6). The most common measurement period continues to be 12 quarters (43% of those with a market value–based policy).

**FIGURE 6 SMOOTHING PERIODS FOR MARKET VALUE–BASED SPENDING POLICIES:  
LENGTH OF PERIOD AND UNIT OF TIME MEASUREMENT**  
2019 • n = 202



Source: Spending policy data as reported to Cambridge Associates LLC.  
Notes: Market value–based spending policies base spending on a pre-specified percentage of a moving average of market values. Unit of time measurement indicates whether spending is calculated using monthly, quarterly, or yearly market values. Chart reflects data for the 202 institutions using a market value–based spending policy that provided the unit of time measurement in their spending calculation.

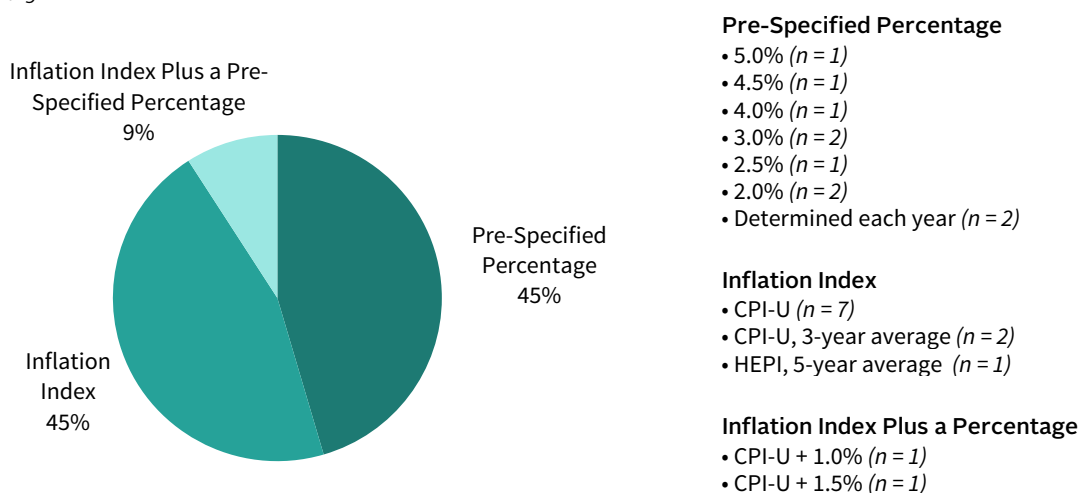
**CAP AND FLOOR.** The introduction of a spending floor and/or cap can also serve as a smoothing mechanism for spending dollars by limiting the change in spending during particularly volatile periods. A floor for a market value–based rule prevents spending from falling below a certain level, usually the previous year’s spending dollar amount. Although a floor can relieve budgetary pressures during market downturns for institutions with concerns about spending cuts, limiting the decline in distributions can further erode the endowment’s market value and thus make purchasing power preservation more challenging over the long run. A cap limits spending increases when endowment growth is particularly strong by setting a maximum annual growth rate. When paired together, a cap and floor (known as a collar) can produce smoother distributions by maintaining a level of spending during challenging economic environments and saving a greater portion of investment gains from period with exceptional endowment growth. In practice, only 12 institutions (6%) that use a market value rule employ a cap and/or floor. For the 28 institutions that outline a discretionary range for the target spending rate, the range serves as a collar in that it allows institutions to raise the rate of spending in down markets and lower the rate of spending when endowment growth rates are high.

## CONSTANT GROWTH POLICIES

A constant growth spending policy increases the prior year's spending amount by a measure of inflation and/or a pre-specified percentage. Institutions tend to use this rule type when the endowment is a significant source of operating revenue and volatility in annual spending is less tolerable. More predictable spending is derived from constant growth rules with a fixed annual increase in spending compared to those linked to inflation, which is not a constant number and not known in advance. Of the 22 institutions that use this rule type, 45% use a pre-specified percentage growth rate, 45% use an inflation index growth rate, and 9% use an inflation index growth rate plus a pre-specified percentage (Figure 7).

**FIGURE 7 GROWTH RATES USED IN CONSTANT GROWTH SPENDING POLICY CALCULATION**

2019 • *n* = 22



Source: Spending policy data as reported to Cambridge Associates LLC.

Note: Constant growth policies increase prior year's spending by a measure of inflation and/or a pre-specified percentage.

The strict application of a constant growth rule produces predictable spending, but this rule type has some notable shortcomings. Increasing spending during prolonged periods of low or negative investment returns quickly eats away at an already dwindling market value and may permanently impair the endowment. Conversely, in a high-return environment, a strict constant growth rule can be perceived as significantly under-spending.

In practice, institutions mitigate these shortcomings by imposing a spending cap and floor based on a percentage of the endowment's market value, or a moving average of market values. Spending collars essentially transform the constant growth rule to a market value-based rule in times of significant endowment growth or contraction to avoid a complete disconnect between spending and the endowment market value. When the constant growth rate falls behind endowment growth by a certain amount, the floor is triggered and the spending distribution is raised to a new level determined by the floor. The cap works in the opposite manner by resetting spending to a lower level than was what calculated from the growth measure. Spending caps are typically triggered during periods where the endowment's market value has significantly declined.



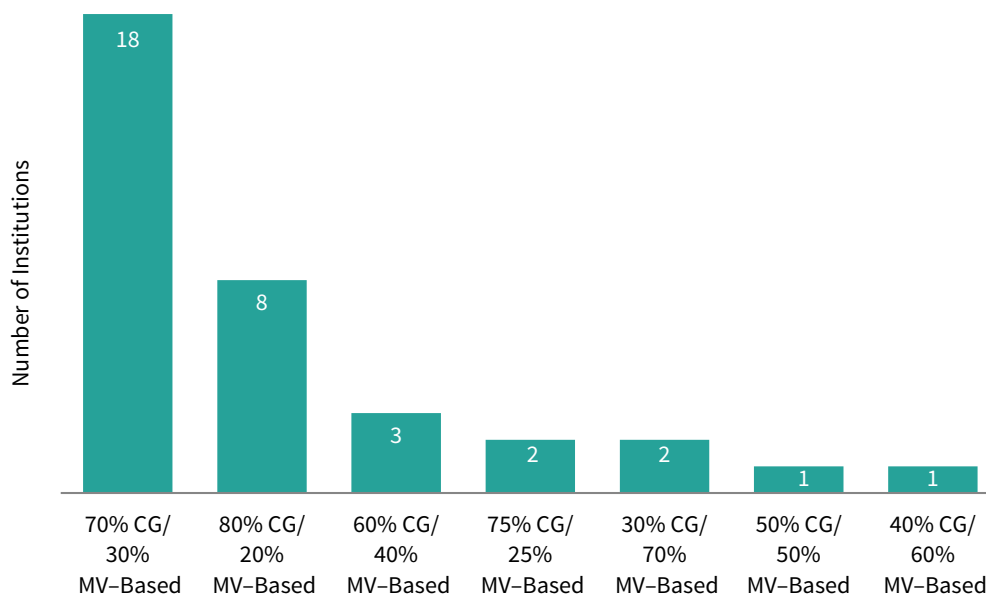
## HYBRID POLICIES

A hybrid spending policy blends the more predictable spending element of a constant growth policy with the asset preservation principle of a market value–based policy and allows an institution to set the appropriate mix that best meets its needs. The rule is expressed as a weighted average of a constant growth rule and a percentage-of-market-value (or average market value over a period of time) rule. Hybrid spending rules essentially have the effect of spending a percentage of an exponentially weighted average market value that is adjusted for inflation.

An important decision with the hybrid rule is to determine the weighting of the market value and constant growth components. The larger the weighting to the market value component, the more impact that a change in the endowment’s market value will have on the annual spending distribution. Most institutions apply the larger weighting to the constant growth component, emphasizing more predictable spending. Just over half of respondents (18 of 35) that use this rule type assign a 70% weighting to the constant growth portion and a 30% weighting to the market value–based portion (Figure 8). Among institutions in this study, the constant growth component is most frequently linked to an inflation index. For the market value component, the majority of target rates fall between 4.01% and 5.0% (70%). Inputs to the calculation of both the constant growth and market value–based components are shown in Figure 9.

**FIGURE 8 HYBRID SPENDING POLICIES: WEIGHTINGS OF CONSTANT GROWTH AND MARKET VALUE–BASED COMPONENTS**

2019 • *n* = 35



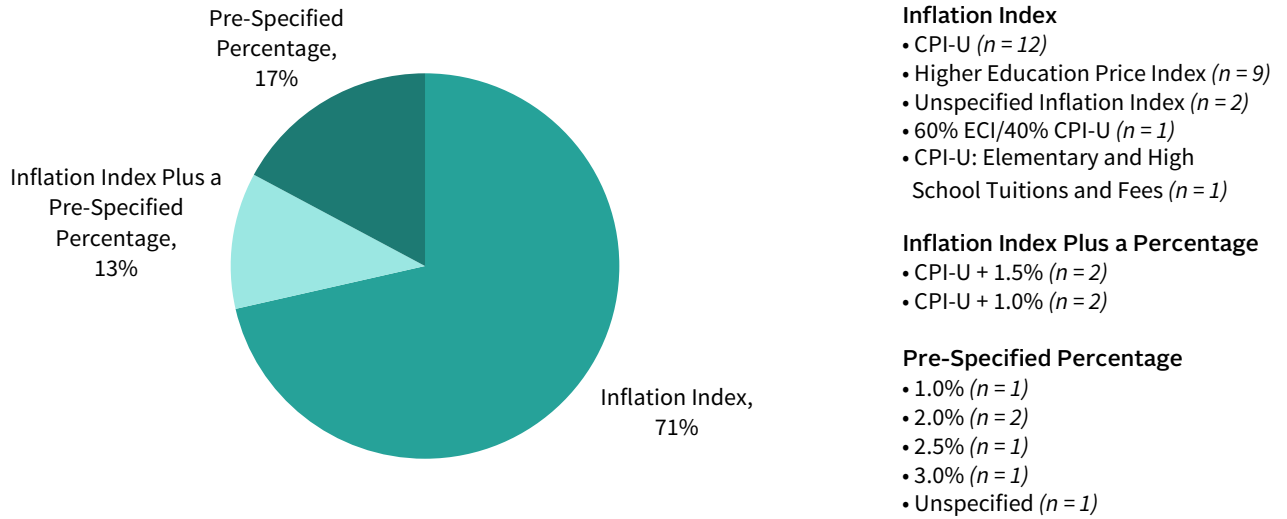
Source: Spending policy data as reported to Cambridge Associates LLC.

Notes: Hybrid policies essentially have the effect of spending a pre-specified percentage of an exponentially weighted average market value (MV). The rule is expressed as a weighted average of a constant growth policy and a percentage of market value policy. Of the 35 institutions that use a hybrid spending policy, 25 do not use a collar, cap, or floor to contain year-to-year spending. The ten types of collars used can be found in the appendix.

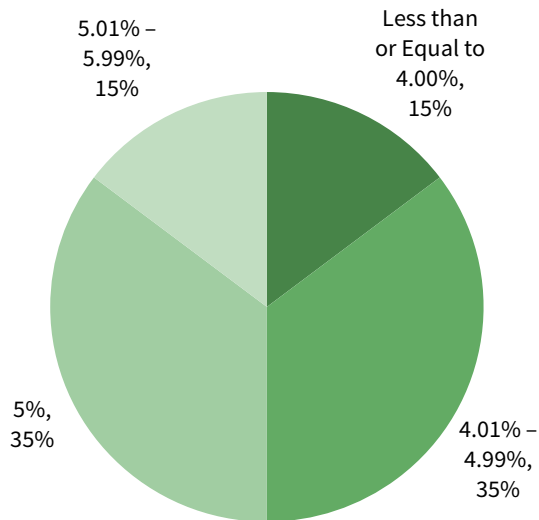
**FIGURE 9 HYBRID SPENDING POLICIES: GROWTH & MARKET VALUE–BASED CHARACTERISTICS**

2019

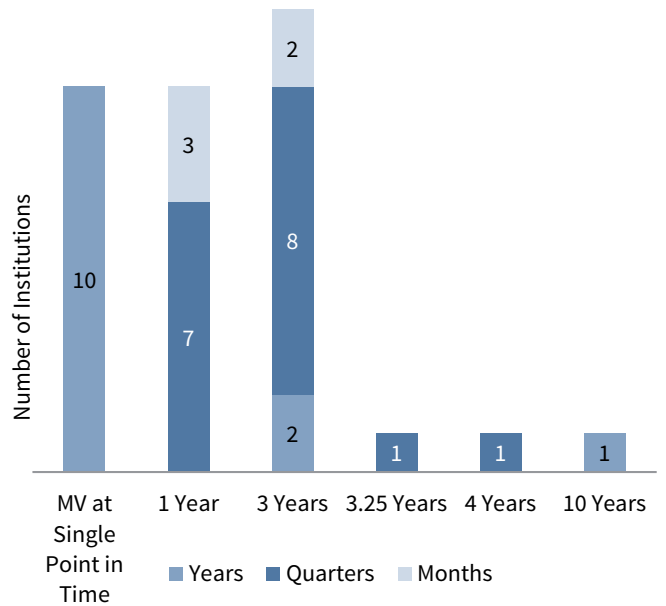
**Growth Measures Used in Constant Growth Component (*n* = 35)**



**Target Rates Used in Market Value–Based Component (*n* = 34)**



**Smoothing Periods and Units of Time Measurement Used in Market Value–Based Component (*n* = 35)**



Source: Spending policy data as reported to Cambridge Associates LLC.

Notes: A hybrid rule is expressed as a weighted average of a constant growth policy and a percentage of market value policy. One institution that uses a hybrid policy did not provide the spending rate for their market value component.

## SUPPORT OF OPERATIONS

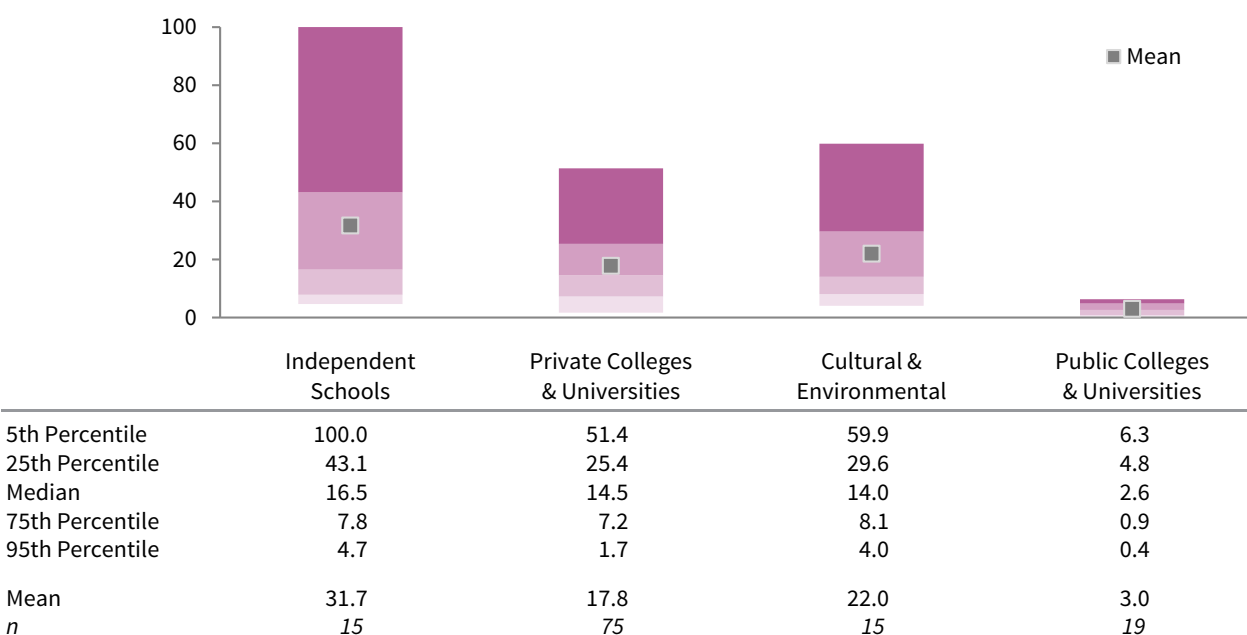
Since few nonprofit institutions generate enough revenues from their core operations to break even on their annual operating budgets, many rely on their LTIP to provide additional financial support. The level of LTIP support varies considerably among the institutions in this study. Spending distributions supported 1% or less of the operating budget for some institutions, but for others, they serve as the single largest source of revenue.

Public universities, which receive financial support from state appropriations, generally rely less on the LTIP to fund the operating budget compared to private colleges and universities and other nonprofits. For the 19 public universities that provided data, median support from the LTIP as a percentage of operating expenses was 2.6% in 2019. Median support for private colleges and universities was 14.5% (Figure 10). Cultural and environmental institutions exhibited a similar range to private colleges and universities, with median support of 14.0%. Reliance on the LTIP is higher among independent schools, as median support of the operating budget was 16.5%.

The more predictable stream of spending dollars presumably makes the constant growth and hybrid rules appealing to institutions with higher reliance on the LTIP. Median LTIP support was 27.4% for institutions using a constant growth policy, the highest among the three main rule types (Figure 11). Institutions using hybrid policies, which also contain a constant growth component, had the second-highest median LTIP support (21.2%). For institutions using a market value-based policy, median LTIP support was lower on average at 8.5%.

**FIGURE 10 LTIP SUPPORT OF OPERATIONS BY INSTITUTION TYPE**

2019 • Percent (%)

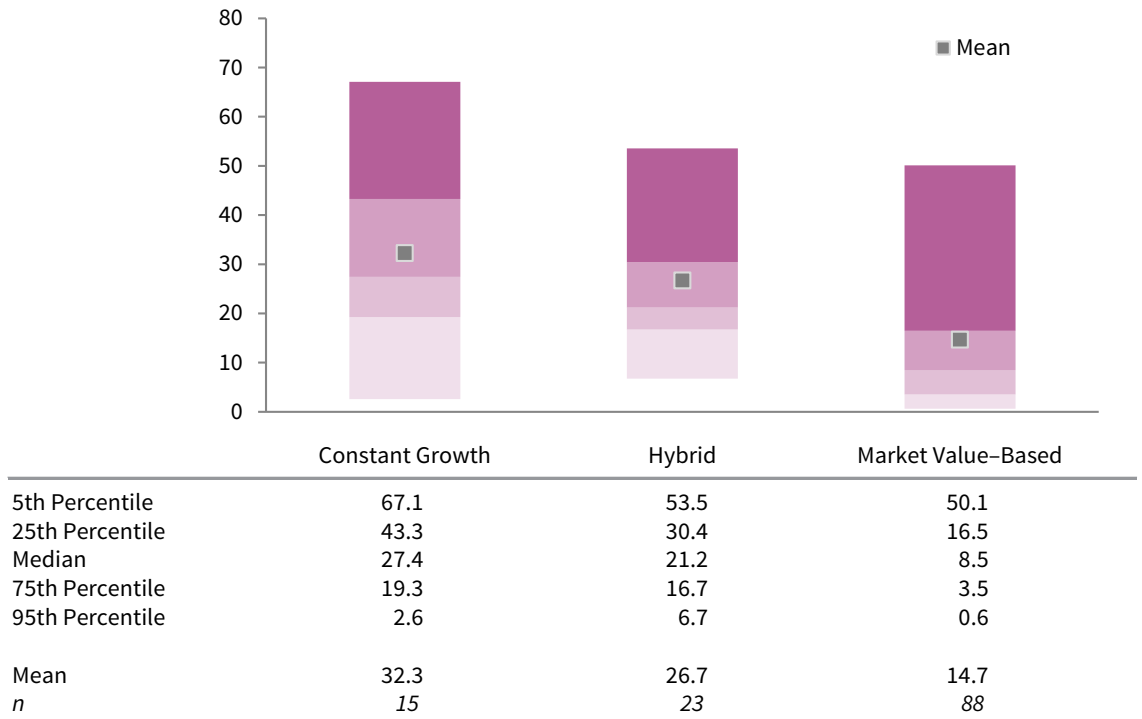


Source: Spending policy data as reported to Cambridge Associates LLC.

Note: LTIP support of operations is the proportion of the operating budget that is funded from LTIP payout.

**FIGURE 11 LTIP SUPPORT OF OPERATIONS BY SPENDING RULE TYPE**

2019 • Percent (%)



Source: Spending policy data as reported to Cambridge Associates LLC.

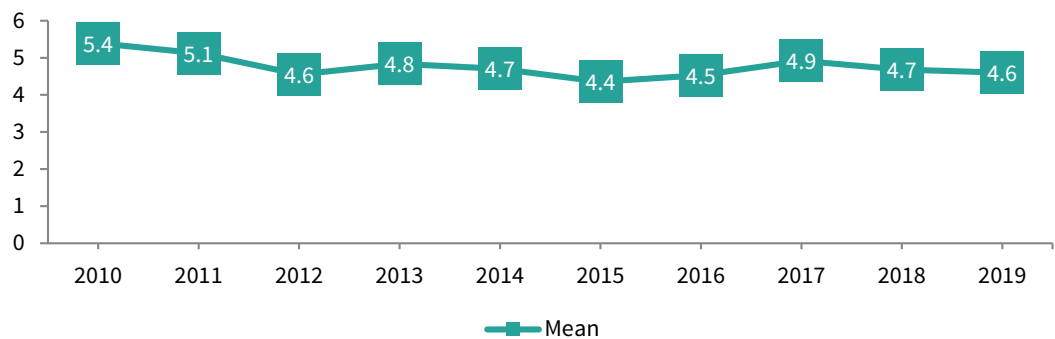
Note: LTIP support of operations is the proportion of the operating budget that is funded from LTIP payout.

### EFFECTIVE SPENDING RATES

At what rate did institutions actually spend from their LTIP in 2019? The effective spending rate can help answer this question. The effective spending rate is calculated as the total annual spending distribution as a percentage of the beginning market value of the LTIP. In 2019, the average effective spending rate was 4.6% (Figure 12).

**FIGURE 12 MEAN ANNUAL EFFECTIVE SPENDING RATE**

2010–19 • Percent (%) • *n* = 106



Source: Spending data as reported to Cambridge Associates LLC.

Note: Data represent the average of 106 institutions that provided effective spending rates for each year from 2010 to 2019.

The equation for the effective spending rate calculation lends insight into why the effective rate of spending trended down from 2017 to 2019. When the numerator of the equation has a lower growth rate year-over-year compared to the denominator, the result of the equation will be lower compared to the previous year. The growth in spending dollars has not kept pace with the growth of portfolio values over the last couple of years, explaining the downward trend in effective spending rates.

#### EFFECTIVE SPENDING RATE EQUATION AND SAMPLE CALCULATIONS

Equation		Year 1 Sample		Year 2 Sample
Fiscal Year Spending	=	\$5	=	\$5
Beginning Year Portfolio Market Value		\$100		\$105
	Effective Spending Rate		=	5.0%
			=	4.8%

Source: Cambridge Associates LLC.

Why hasn't the growth in spending matched the growth in portfolio values over the last couple of years? The answer lies mainly in the dynamics of the market value-based spending rule, which is used by the vast majority (75%) of our study's participants. The market value-based rule calls for spending a percentage of the endowment's average market value from a smoothing period that typically spans across multiple years. By incorporating a smoothing period, this rule type delays the timing of when the full effect of changes in endowment values is felt on annual spending. The muted growth in portfolio values in 2015 and 2016, and even declines in many instances, have factored into the smoothing periods of the last couple of years. As those historical values cycle out of the smoothing period, there will likely be more robust annual growth rates in spending dollars. ■

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**William Prout, Senior Investment Director**  
**Tracy Abedon Filosa, Managing Director**  
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## Appendix: Collars, Caps, and Floors

### MARKET VALUE–BASED SPENDING POLICIES

COLLARS (n = 6)	CAPS ONLY (n = 5)	FLOORS ONLY (n = 1)
<ul style="list-style-type: none"> <li>• 3.0% – 5.0% of current MV</li> <li>• 3.0% – 6.0% of current MV (n = 2)</li> <li>• 100% – 105% of prior year's payout</li> <li>• 100% – 106% of prior year's payout</li> <li>• 100% – 110% of prior year's payout</li> </ul>	<ul style="list-style-type: none"> <li>• 103% of prior year's payout</li> <li>• 105% of prior year's payout</li> <li>• 110% of prior year's payout</li> <li>• 5.3% of current MV</li> </ul>	<ul style="list-style-type: none"> <li>• 100% of prior year's payout</li> </ul>

Cap Only: Spending rate may not exceed 10% of prior year spending rate. If the results from using only the average market value of either the final four quarters or eight quarters alone would be a decline in distribution from the prior year, then the distribution may not exceed the prior year's level.

### CONSTANT GROWTH SPENDING POLICIES

COLLARS (n = 18)
<ul style="list-style-type: none"> <li>• 4.5% – 5.5% of 20-quarter average MV (n = 2)</li> <li>• 4.5% – 5.5% of 3-year average MV</li> <li>• 4.5% – 6.5% of 4-quarter average MV</li> <li>• 4.5% – 5.5% of 12-quarter average MV</li> <li>• 4.0% – 7.0% of beginning year MV</li> <li>• 4.0% – 7.0%; time period not specified</li> <li>• 4.0% – 6.5% of 3-year average MV</li> <li>• 4.0% – 6.0% of beginning year MV</li> <li>• 4.0% – 6.0% of 3-year average MV</li> </ul>

Floor: 4.5% of 8-quarter average MV; Cap: 5.5% of 4-quarter average MV

### HYBRID SPENDING POLICIES

COLLARS (n = 10)
<ul style="list-style-type: none"> <li>• 3.0% – 6.0% of prior year-end MV</li> <li>• 3.0% – 6.0% of current MV</li> <li>• 3.75% – 5.75% of the MV 1 year prior to the beginning of the fiscal year</li> <li>• 4.0% – 5.5%; time period not specified</li> <li>• 4.0% – 6.0% of 12-quarter average MV</li> </ul>

Source: Spending policy data as reported to Cambridge Associates LLC.  
 Note: Each cap, floor, and collar listed is for one institution except where noted.

## PARTICIPANTS

### COLLEGES & UNIVERSITIES

University of Alaska Foundation  
Allegheny College  
American Coll. of Greece & American Univ of Greece  
American University  
Amherst College  
University of Arkansas Foundation Inc.  
Baylor University  
Bentley University  
Berkeley Endowment Management Company  
Bethune-Cookman University  
Boston College  
Boston University  
Bowdoin College  
Brown University  
Bryn Mawr College  
University of California  
California Institute of Technology  
Carleton College  
Carnegie Mellon University  
Case Western Reserve University  
Centenary College of Louisiana  
Chapman University  
The University of Chicago  
University of Cincinnati  
Claremont McKenna College  
Clarkson University  
Clemson University Foundation  
Colby College  
Colgate University  
College For Creative Studies  
College of The Atlantic  
College of the Holy Cross  
Columbia University  
Connecticut College  
Cooper Union for the Advancement of Science & Art  
Cornell University  
Dartmouth College  
Davidson College  
University of Delaware  
Denison University  
Duke University  
Duquesne University  
Emerson College  
Emory University  
University of Florida Investment Corporation  
Florida International University Foundation, Inc.  
Florida State University Foundation Inc.  
Georgia Tech Foundation Inc.  
Gettysburg College  
Goucher College  
Grand Valley State University  
Grinnell College  
Hampton University  
Harvard Management Company, Inc.  
Haverford College  
University of Hawaii Foundation  
Hollins University  
Hope College  
Houston Baptist University  
University of Houston System  
Howard University  
University of Idaho Foundation, Inc.  
University of Illinois Foundation  
Indiana University Foundation  
Iowa State University Foundation  
Johns Hopkins University  
Kalamazoo College  
University of Kentucky  
KU Endowment  
Lafayette College  
Lebanese American University  
Lehigh University  
Lewis and Clark College  
Louisiana State University Foundation  
Lycoming College  
Macalester College  
University of Maine Foundation  
University of Memphis Foundation  
Mercy College  
University of Miami  
University of Michigan  
Michigan State University  
MIT Investment Management Company  
Mount Holyoke College  
Mount St. Mary's University  
National University  
University of Nebraska Foundation  
Nevada System of Higher Education  
New England Conservatory  
New York University  
Northeastern University  
Northwestern University  
Norwich University  
University of Notre Dame  
Oberlin College  
Occidental College  
Ohio State University  
Ohio Wesleyan University  
The University of Oklahoma Foundation, Inc.  
Pace University  
University of the Pacific  
University of Pennsylvania  
Pennsylvania State University  
Pepperdine University  
University of Pittsburgh  
Pomona College  
Princeton University  
Providence College  
Purdue Research Foundation  
University of Rochester  
University of Rhode Island Foundation  
Reed College  
Rensselaer Polytechnic Institute  
Rice University  
The Rockefeller University  
University of San Diego  
San Francisco State University Foundation  
Santa Clara University  
Scripps College  
Seattle University  
Simmons College  
Soka University of America  
University of Southern California  
Southern Methodist University  
Southern New Hampshire University  
Spelman College  
St. Lawrence University  
University of St. Thomas  
Stanford University  
Swarthmore College  
University of Tennessee

## **PARTICIPANTS (CONTINUED)**

### **COLLEGES & UNIVERSITIES (CONT)**

The University of Texas Investment Management Co.  
Texas Lutheran University  
Texas State Univ. Dev. Fdn.  
University of Toronto c/o UTAM (returns in CAD)  
Trinity University  
Tulane University  
The UCLA Foundation  
UNC Management Company, Inc.  
UNCG Endowment Partners, LP  
University of Vermont & State Agricultural College  
University of Virginia Investment Management Co.  
University of Washington  
Vanderbilt University  
Villanova University  
Virginia Tech Foundation  
Washburn University Foundation  
Washington and Jefferson College  
Washington College  
Washington University in St. Louis  
Webb Institute  
Wellesley College  
Wesleyan University  
Western New England University  
Wichita State University Foundation  
William & Mary Foundation  
Williams College  
Yale University  
Yeshiva University

### **CULTURAL & ENVIRONMENTAL**

Atlanta Historical Society  
Boston Symphony Orchestra Inc.  
The Brookings Institution  
California Academy of Sciences  
Carnegie Institution for Science  
Council on Foreign Relations  
Cypress Lawn Endowment Care Trust  
The Edison Institute  
The Frick Collection  
The J. Paul Getty Trust  
Hagley Museum and Library  
Honolulu Museum of Art  
Huntington Library and Art Gallery  
Isabella Stewart Gardner Museum  
Linda Hall Library Trusts  
Longwood Gardens, Inc.  
Metropolitan Museum of Art  
Museum of Contemporary Art, Los Angeles  
Museum of Fine Arts, Boston  
Museum of Fine Arts, Houston  
Museum of Science, Boston  
National Gallery of Art  
National Geographic Society  
National Wildlife Federation  
New York Philharmonic  
The New York Public Library  
NPR Foundation  
Philadelphia Museum of Art  
Ravinia Festival Association  
Scenic Hudson Land Trust Inc.  
Science History Institute  
Seattle Art Museum  
Smithsonian Institution  
The Trustees of Reservations  
United Negro College Fund  
The Vivian Beaumont Theater, Inc.  
Wildlife Conservation Society

### **INDEPENDENT SCHOOLS**

Auditory Learning Foundation  
The Blake School  
Boston College High School  
The Brearley School  
Buckingham Browne & Nichols School  
Castilleja School  
The Colburn School  
The Episcopal School of Dallas  
The Fessenden School  
Greenwich Country Day School  
Hockaday School  
The Hotchkiss School  
Kamehameha Schools  
Lakeside School  
The Lawrenceville School  
The Loomis Institute  
The Madeira School  
Milton Hershey School Trust  
Park Tudor Trust  
Phillips Exeter Academy  
The Pingry School  
Punahou School  
The Roxbury Latin School  
Salisbury School  
St. Paul's School  
The Winsor School  
Western Reserve Academy  
Xaverian Brothers High School

### **HEALTHCARE**

Blythedale Children's Hospital  
The Children's Institute  
Dana-Farber Cancer Institute Inc.  
Hawaii Pacific Health  
Holy Redeemer Health System Inc.  
Lifespan Corporation  
Main Line Health Foundations  
Maine Medical Center  
Mayo Clinic  
Mount Sinai School of Medicine  
Northwestern Memorial HealthCare  
Ochsner Clinic Foundation  
Partners HealthCare System, Inc.  
Saint Francis Foundation  
University Hospitals Health System

### **OTHER NONPROFITS**

American Association for Cancer Research  
American College of Surgeons  
American Jewish Committee  
American Jewish Joint Distribution Committee  
Animal Rescue League of Boston  
Archdiocese of Chicago  
Armenian Church Endowment Fund  
Armenian General Benevolent Union  
The Boston Home Inc.  
Catholic Church Extension Society  
Catholic Diocese of Wilmington  
Catholic Investment Trust of Washington  
Claremont University Consortium  
Diocese of Providence  
Episcopal Divinity School  
Federation of Protestant Welfare Agencies  
HighGround Advisors  
The Ignatius Fund  
Isidore and Van Gerwen Charitable Trusts



## **PARTICIPANTS (CONTINUED)**

### **OTHER NONPROFITS (CONT)**

Jewish Child Care Association  
Lucile Packard Foundation for Children's Health  
Massachusetts Society for Prevention of Cruelty to Animals  
Mission Diocese Fund  
The PGA of America, LP  
The Rose Hills Foundation  
Saint Thomas Church  
SGI-USA Endowment  
Soka University of America EEF  
Southern Poverty Law Center  
Spastic Children's Endowment Foundation  
Sunflower Foundation Health Care for Kansans  
Texas Biomedical Research Institute  
Trinity Church Wall Street  
United Methodist Health Ministry Fund  
United States Tennis Association  
University of Nebraska Foundation Fund  
Xaverian Brothers USA

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