

4TH QUARTER • 2019

# US MANAGER UNIVERSE STATISTICS

## SUMMARY OBSERVATIONS

- The median Global ex US Small Company manager posted the highest median return for fourth quarter 2019, returning 11.9%. The median US Mid-Cap Growth Equity manager posted the best returns for the one-year period ending December 31, 2019, with a return of 30.6%.
- The median US Core Bonds manager and median US Real Estate Investment Trusts manager posted the lowest median returns for fourth quarter 2019, returning 0.3%. The median Cash Management manager suffered the worst performance of 2.7% for the one-year period.

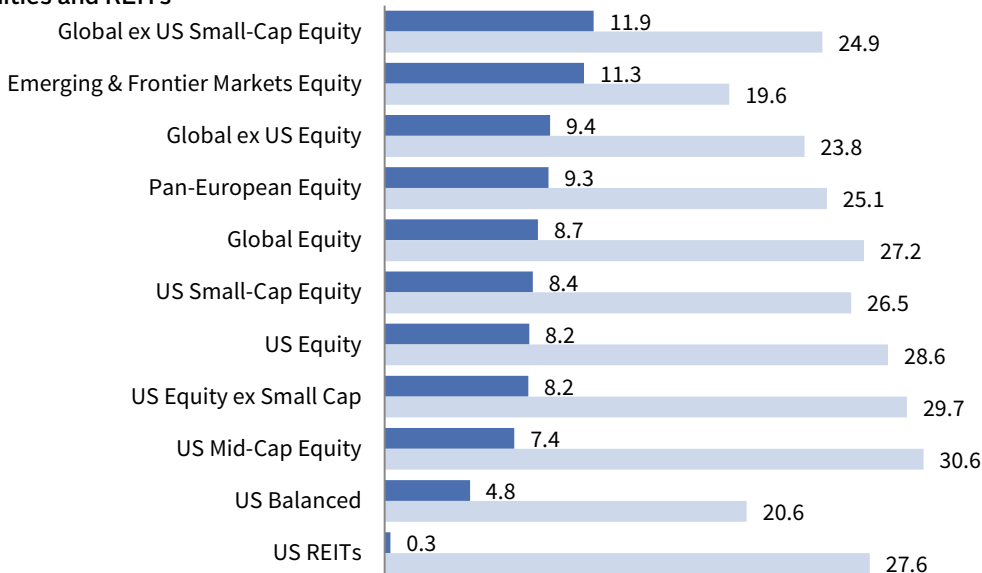
## ABOUT CA'S MANAGER UNIVERSE STATISTICS

- This publication presents manager performance for 37 asset classes and substrategies, showing the median, mean, and key percentiles of return. Relevant indexes for each asset class are also included to provide market context.
- We use the median return of a specific strategy for benchmarking purposes, making comparisons against other strategies or individual funds/portfolios possible. Manager medians are calculated using performance data collected by Cambridge Associates (CA).
- CA manager universe statistics are derived from CA's proprietary Investment Manager Database. Managers that do not report in US dollars, exclude cash reserves from reported total returns, or have less than \$50 million in product assets are excluded. Performance results are generally gross of investment management fees (except hedge funds, which are generally net of management fees and performance fees). To be included in analysis of any period longer than one quarter, managers must have had performance available for the full period. Statistics are not reported for universes with fewer than ten managers. Number of managers included in medians (and noted on each exhibit) varies widely among asset classes/substrategies.

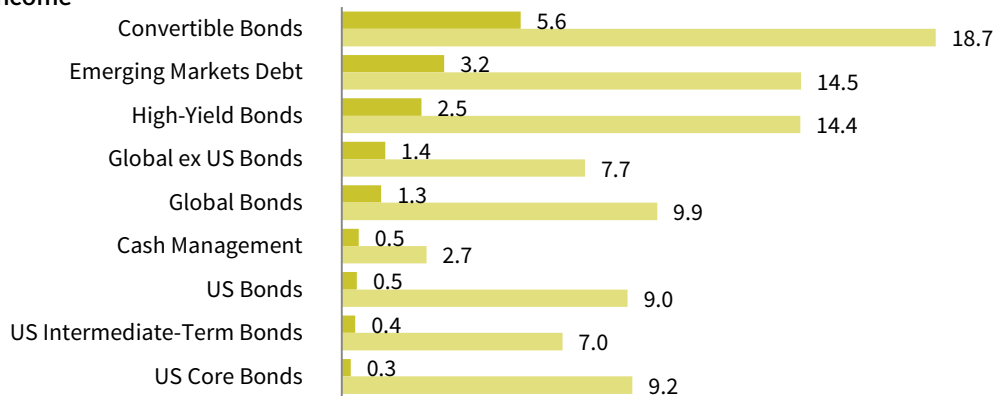
## CAMBRIDGE ASSOCIATES MANAGER UNIVERSE: SUMMARY MEDIANS

As of Fourth Quarter 2019 • Percent (%)

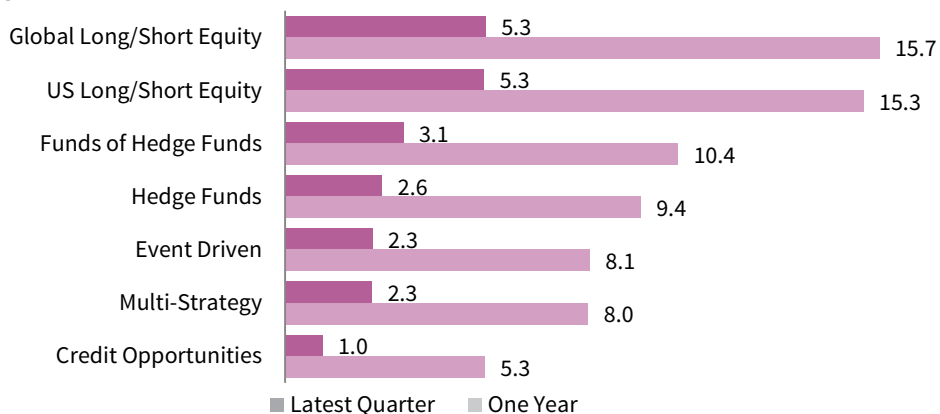
### Equities and REITs



### Fixed Income



### Hedge Funds

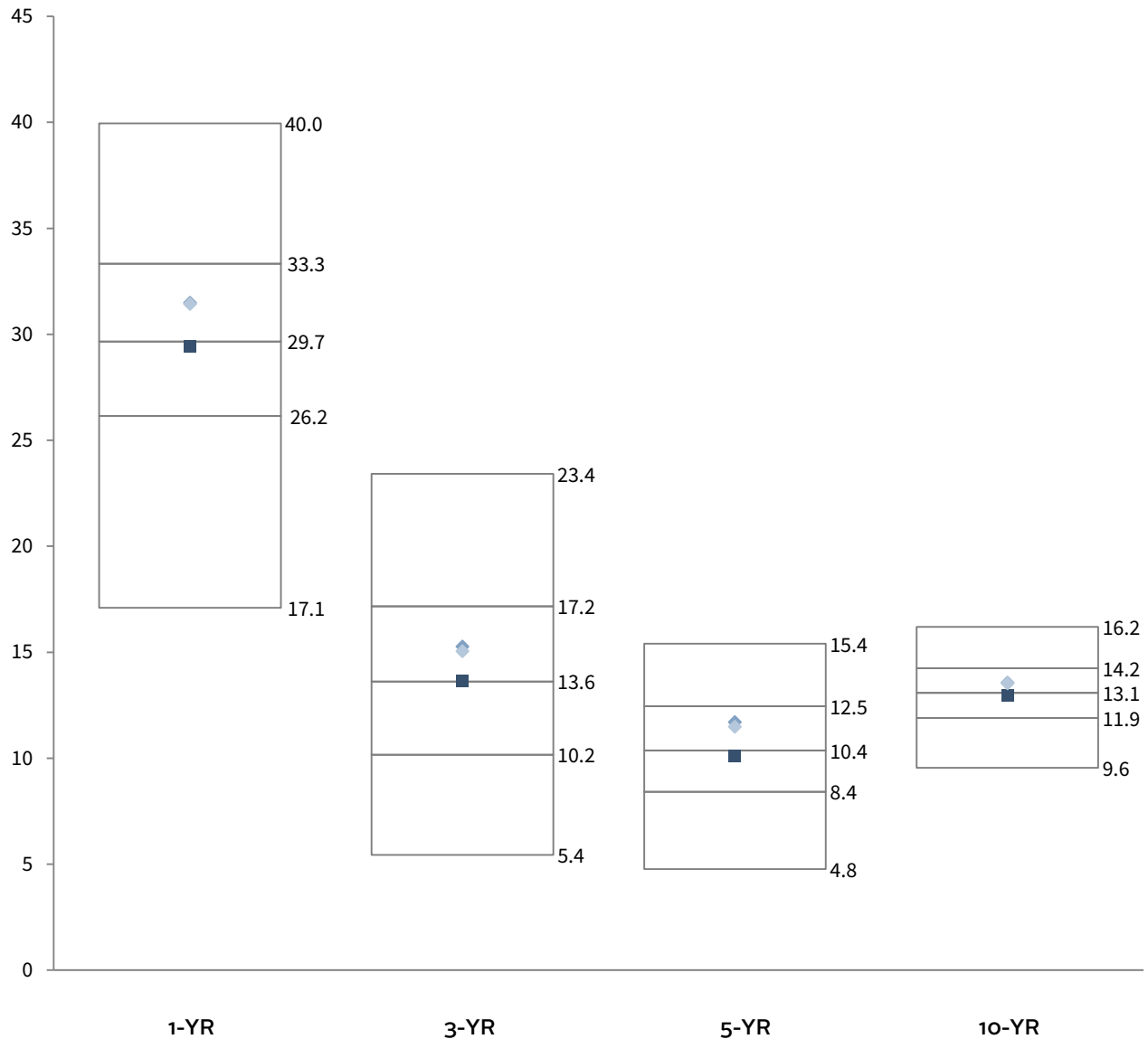


Source: Cambridge Associates LLC.

Notes: Manager data are based on quarterly manager medians. Cambridge Associates LLC's (CA) manager universe statistics are derived from CA's proprietary Investment Manager Database. Managers that do not report in US dollars, exclude cash reserves from reported total returns, and have less than \$50 million in product assets are excluded. Performance is generally reported gross of investment management fees, except for hedge fund universes which are generally reported net of investment management fees and performance fees. Number of managers included in medians varies from quarter to quarter. To be included in analysis of any period longer than one quarter, managers must have had performance available for the full period.

## CAMBRIDGE ASSOCIATES MANAGER UNIVERSE: US EQUITY EX SMALL-CAP RETURN QUANTILES

Periods Ended December 31, 2019 • Average Annual Compound Returns (%)

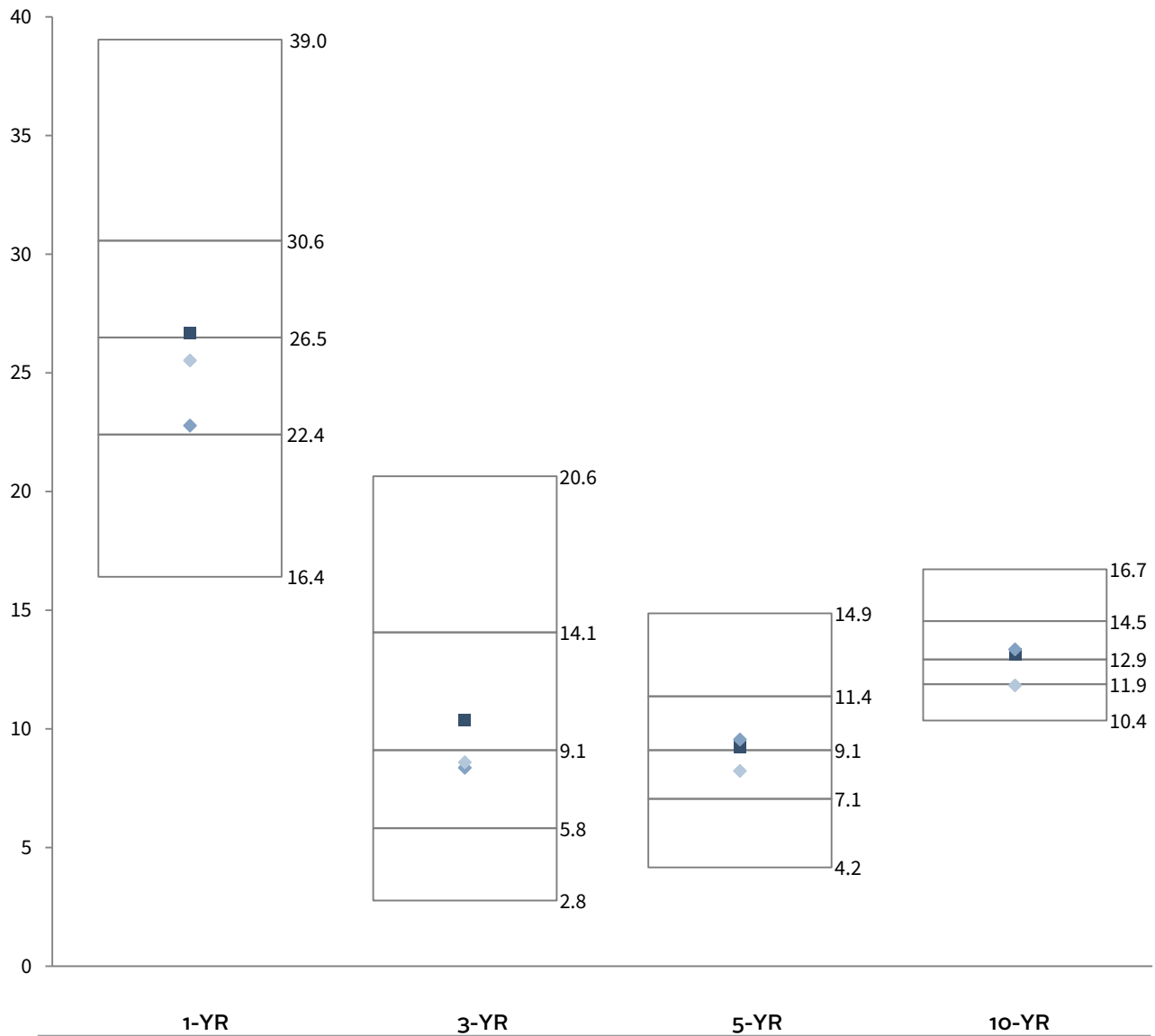


|                                       | 1-YR | 3-YR | 5-YR | 10-YR |
|---------------------------------------|------|------|------|-------|
| <b>Number of Managers in Universe</b> | 806  | 791  | 762  | 620   |
| ■ <b>US Equity ex Small-Cap Mean</b>  | 29.4 | 13.7 | 10.1 | 13.0  |
| ◆ <b>S&amp;P 500 Index</b>            | 31.5 | 15.3 | 11.7 | 13.6  |
| ◆ <b>Russell 1000® Index</b>          | 31.4 | 15.1 | 11.5 | 13.5  |

Sources: Cambridge Associates LLC, Frank Russell Company, Standard & Poor's, and Thomson Reuters Datastream.

## CAMBRIDGE ASSOCIATES MANAGER UNIVERSE: US SMALL-CAP EQUITY RETURN QUANTILES

Periods Ended December 31, 2019 • Average Annual Compound Returns (%)



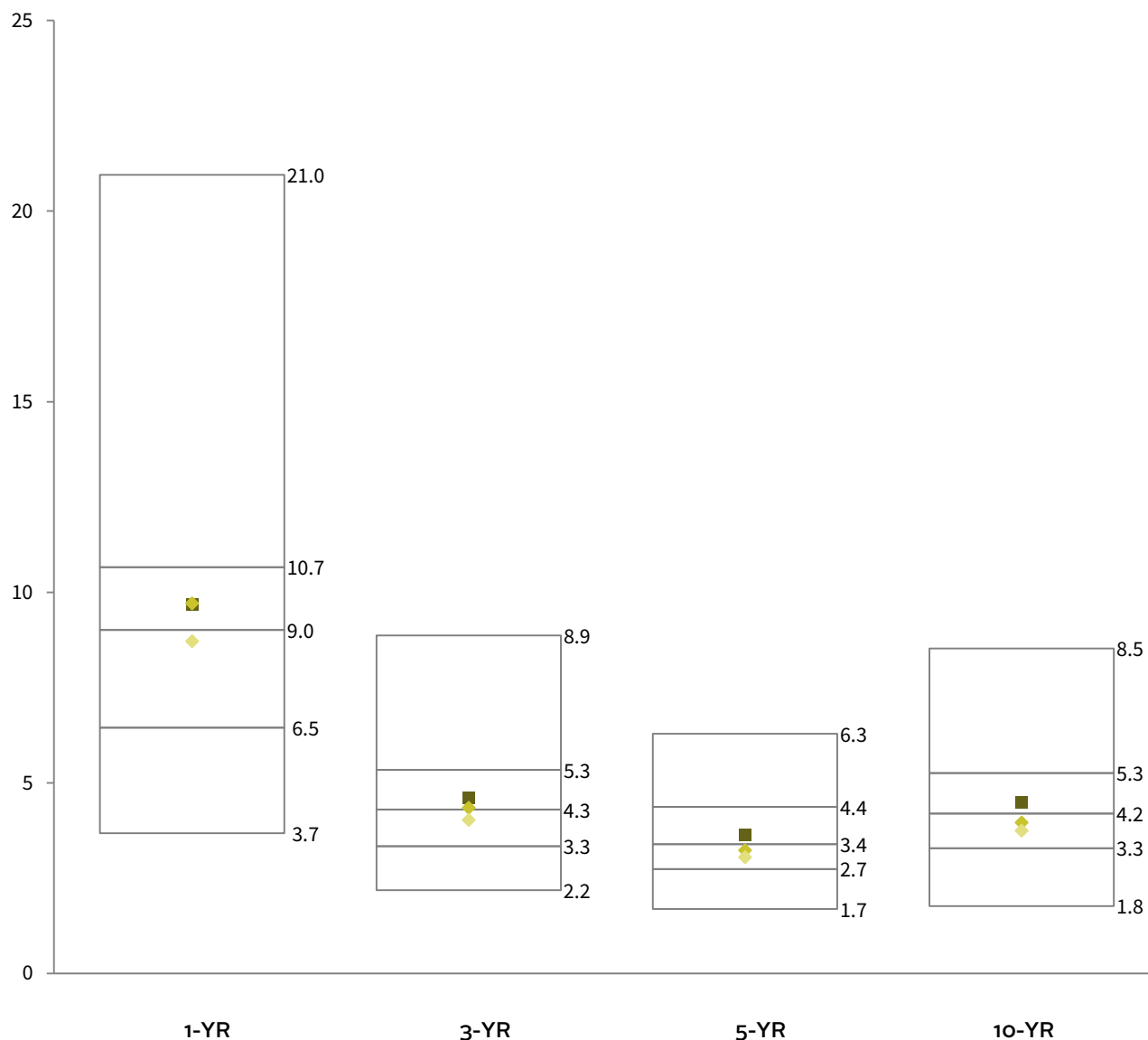
### Number of Managers in Universe

|                                | 1-YR | 3-YR | 5-YR | 10-YR |
|--------------------------------|------|------|------|-------|
| Number of Managers in Universe | 486  | 464  | 438  | 351   |
| ■ US Small-Cap Equity Mean     | 26.7 | 10.4 | 9.3  | 13.1  |
| ◆ S&P 600 Small-Cap Index      | 22.8 | 8.4  | 9.6  | 13.4  |
| ◆ Russell 2000® Index          | 25.5 | 8.6  | 8.2  | 11.8  |

Sources: Cambridge Associates LLC, Frank Russell Company, Standard & Poor's, and Thomson Reuters Datastream.

## CAMBRIDGE ASSOCIATES MANAGER UNIVERSE: US BONDS RETURN QUANTILES

Periods Ended December 31, 2019 • Average Annual Compound Returns (%)

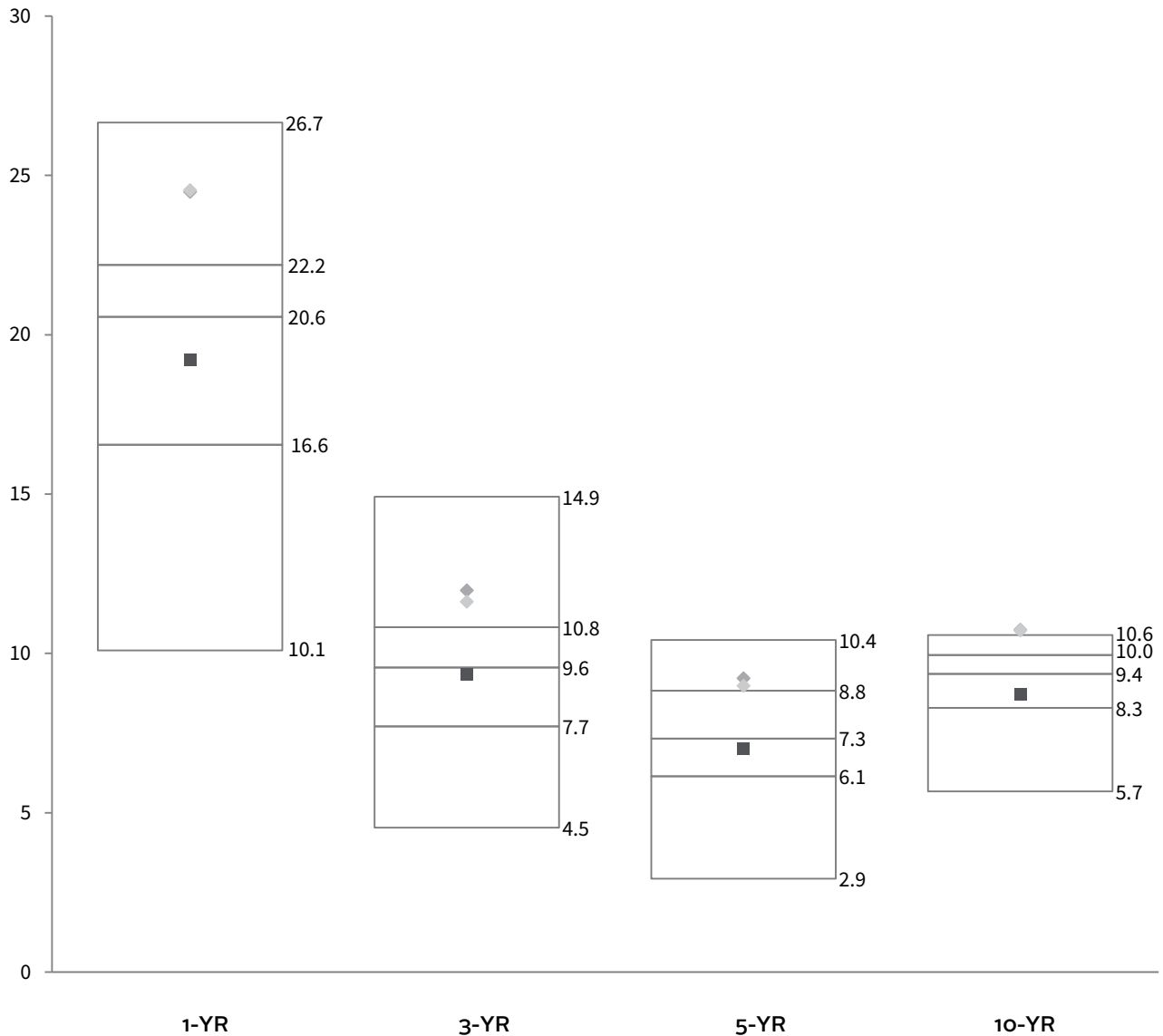


|  | 1-YR | 3-YR | 5-YR | 10-YR |
|--|------|------|------|-------|
| <b>Number of Managers in Universe</b>  | 440  | 426  | 416  | 340   |
| <b>■ US Bonds Mean</b>                 | 9.7  | 4.6  | 3.6  | 4.5   |
| <b>◆ BBG Barc Govt/Credit Index</b>    | 9.7  | 4.4  | 3.2  | 4.0   |
| <b>◆ BBG Barc Aggregate Bond Index</b> | 8.7  | 4.0  | 3.1  | 3.8   |

Sources: Bloomberg Index Services Limited, Cambridge Associates LLC, and Thomson Reuters Datastream.

## CAMBRIDGE ASSOCIATES MANAGER UNIVERSE: US BALANCED RETURN QUARTILES

Periods Ended December 31, 2019 • Average Annual Compound Returns (%)



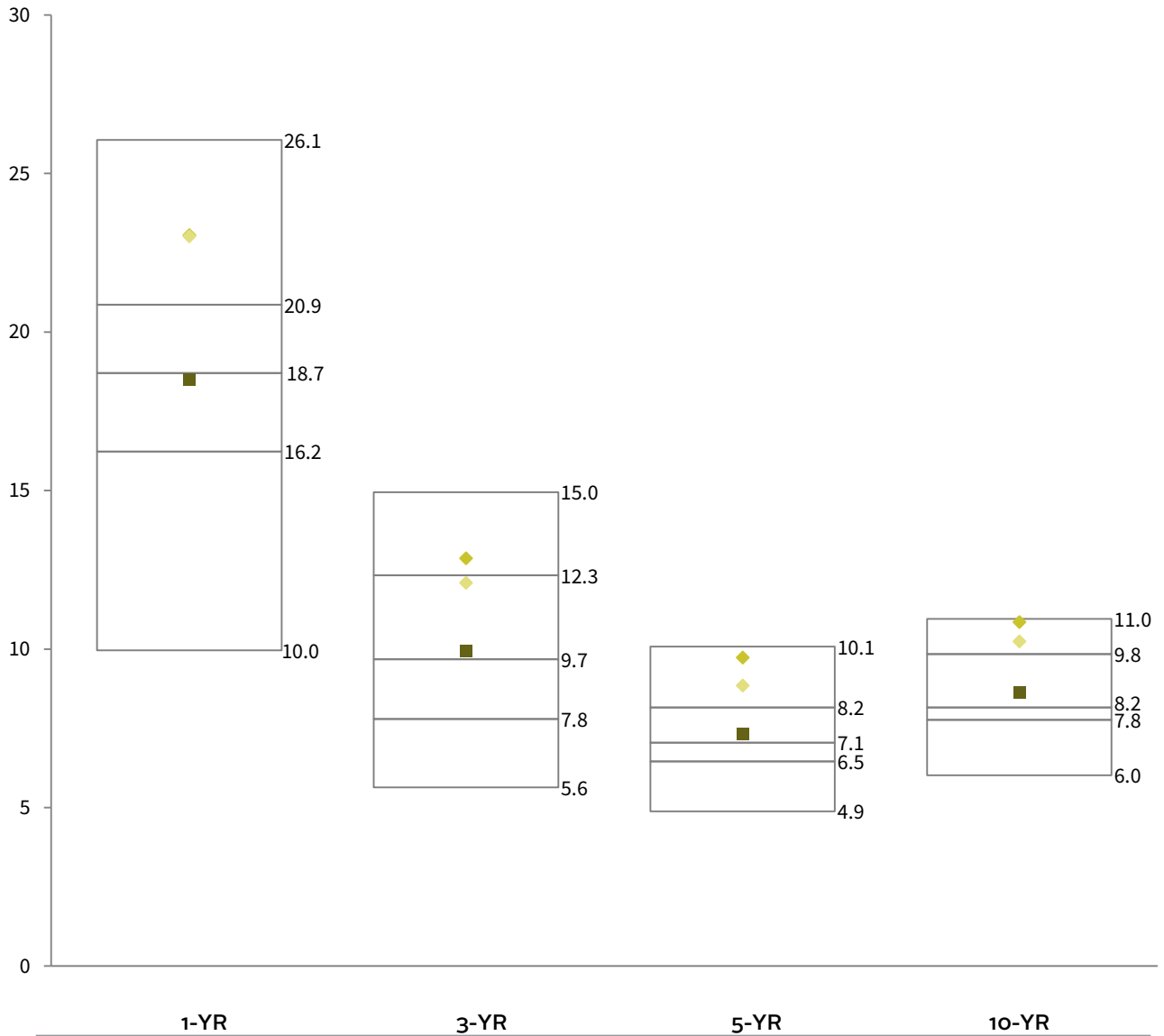
### Number of Managers in Universe

|  | 1-YR | 3-YR | 5-YR | 10-YR |
|--|------|------|------|-------|
| <b>Number of Managers in Universe</b>  | 34   | 33   | 30   | 22    |
| <b>■ US Balanced Mean</b>  | 19.2 | 9.4  | 7.0  | 8.7   |
| <b>◆ 70% S&amp;P 500 / 30% Bloomberg Barclays Government/Credit Bond Index</b>   | 24.5 | 12.0 | 9.2  | 10.7  |
| <b>◆ 70% Russell 3000® / 30% Bloomberg Barclays Government/Credit Bond Index</b> | 24.5 | 11.6 | 9.0  | 10.7  |

Sources: Bloomberg Index Services Limited, Cambridge Associates LLC, Frank Russell Company, Standard & Poor's, and Thomson Reuters Datastream.

## CAMBRIDGE ASSOCIATES MANAGER UNIVERSE: CONVERTIBLE BONDS RETURN QUANTILES

Periods Ended December 31, 2019 • Average Annual Compound Returns (%)



### Number of Managers in Universe

|      |    |      |    |      |    |       |    |
|------|----|------|----|------|----|-------|----|
| 1-YR | 21 | 3-YR | 21 | 5-YR | 21 | 10-YR | 20 |
|------|----|------|----|------|----|-------|----|

### ■ Convertible Bonds Mean

|      |      |      |     |      |     |       |     |
|------|------|------|-----|------|-----|-------|-----|
| 1-YR | 18.5 | 3-YR | 9.9 | 5-YR | 7.3 | 10-YR | 8.6 |
|------|------|------|-----|------|-----|-------|-----|

### ◆ BofA ML US Convertible Bond Index

|      |      |      |      |      |     |       |      |
|------|------|------|------|------|-----|-------|------|
| 1-YR | 23.1 | 3-YR | 12.9 | 5-YR | 9.7 | 10-YR | 10.9 |
|------|------|------|------|------|-----|-------|------|

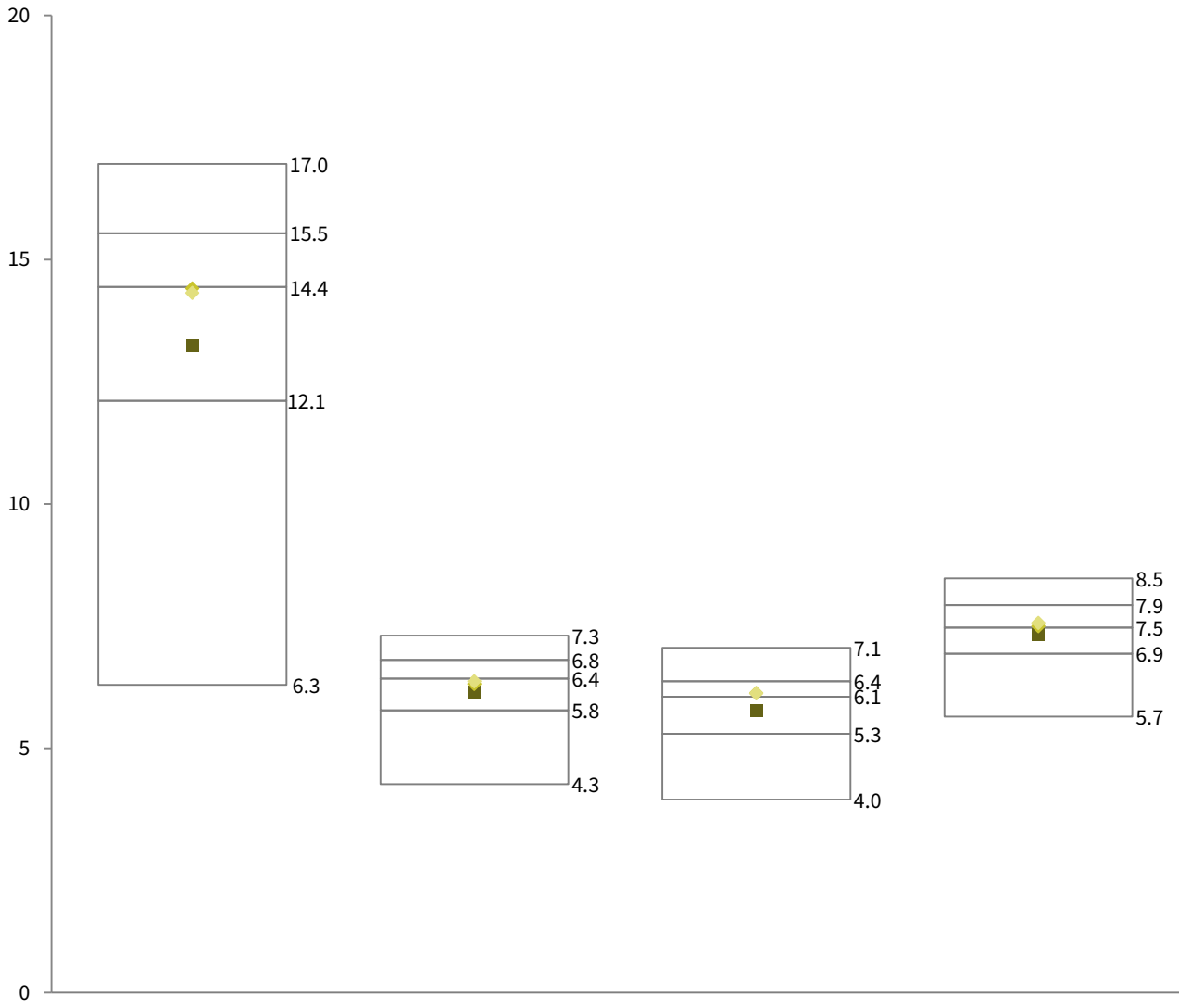
### ◆ BBG Barc US Convertibles Index

|      |      |      |      |      |     |       |      |
|------|------|------|------|------|-----|-------|------|
| 1-YR | 23.0 | 3-YR | 12.1 | 5-YR | 8.9 | 10-YR | 10.2 |
|------|------|------|------|------|-----|-------|------|

Sources: Bloomberg Index Services Limited, BofA Merrill Lynch, Cambridge Associates LLC, and Thomson Reuters Datastream.

## CAMBRIDGE ASSOCIATES MANAGER UNIVERSE: HIGH-YIELD BONDS RETURN QUANTILES

Periods Ended December 31, 2019 • Average Annual Compound Returns (%)



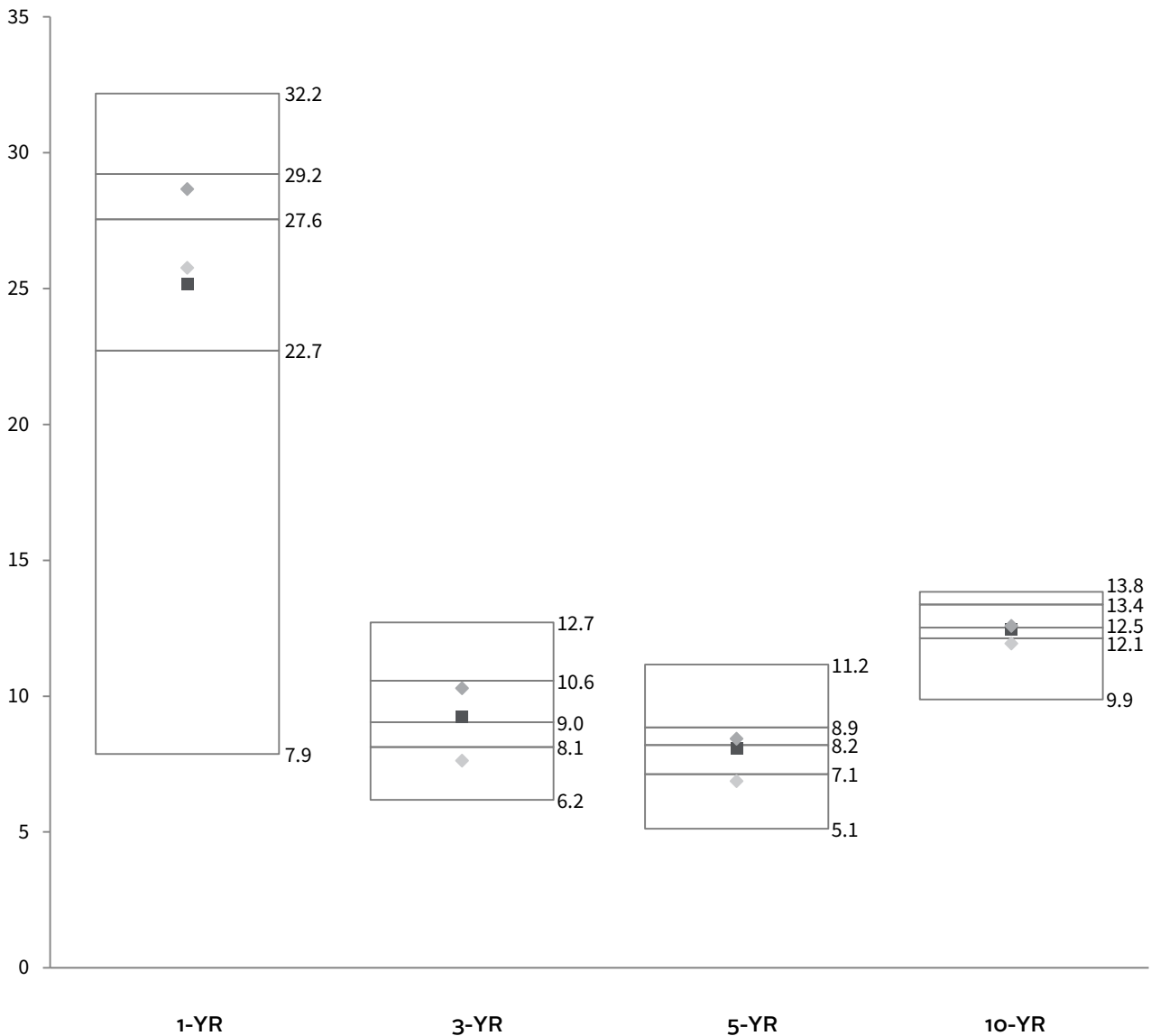
|  | 1-YR | 3-YR | 5-YR | 10-YR |
|--|------|------|------|-------|
| <b>Number of Managers in Universe</b>          | 86   | 83   | 82   | 60    |
| <b>■ High-Yield Bonds Mean</b>                 | 13.2 | 6.2  | 5.8  | 7.3   |
| <b>◆ BofA ML US High Yield Master II Index</b> | 14.4 | 6.3  | 6.1  | 7.5   |
| <b>◆ BBG Barc US High Yield Bond Index</b>     | 14.3 | 6.4  | 6.1  | 7.6   |

Sources: Bloomberg Index Services Limited, BofA Merrill Lynch, Cambridge Associates LLC, and Thomson Reuters Datastream.



## CAMBRIDGE ASSOCIATES MANAGER UNIVERSE: US REAL ESTATE INVESTMENT TRUST RETURN QUARTILES

Periods Ended December 31, 2019 • Average Annual Compound Returns (%)



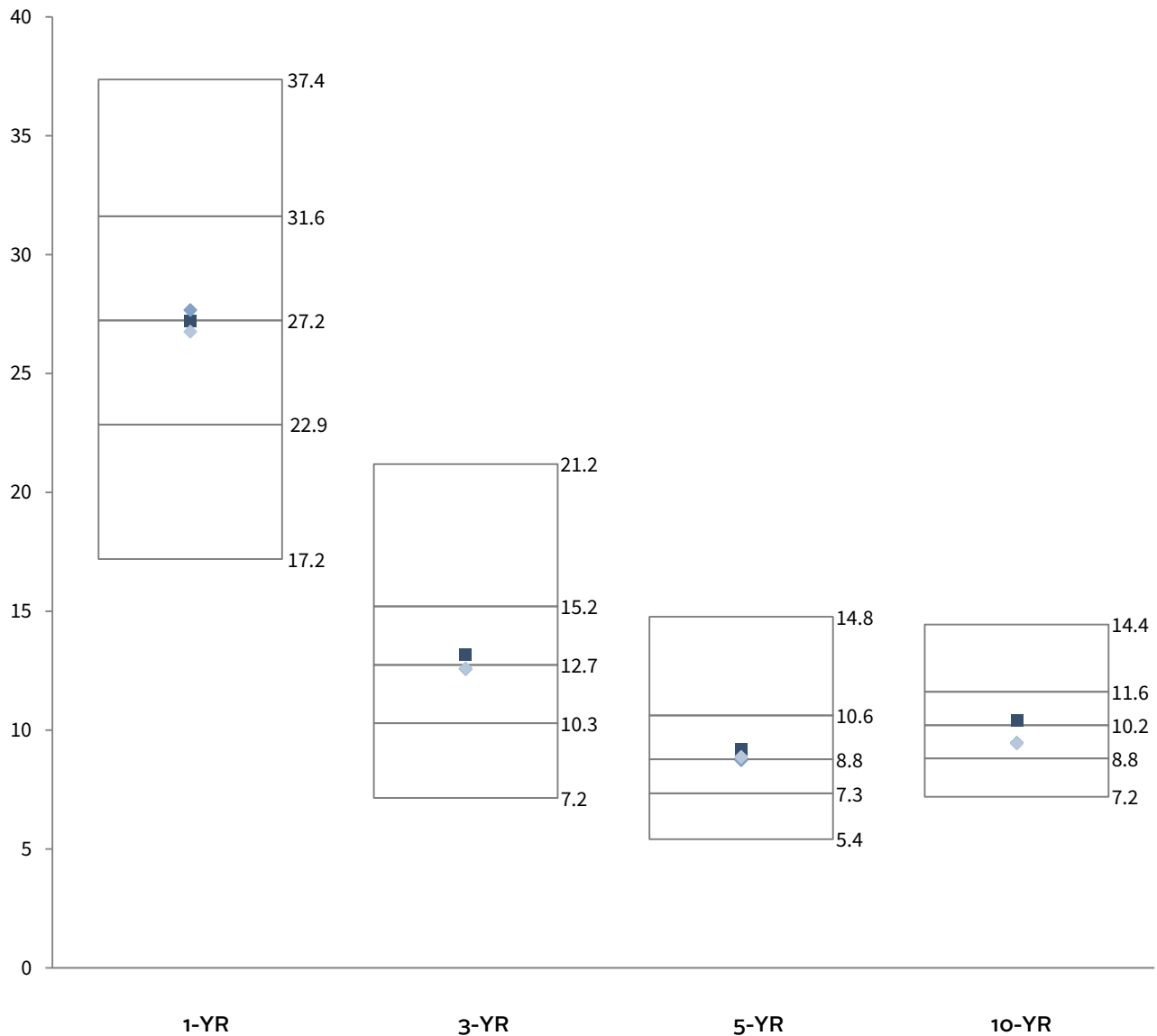
### Number of Managers in Universe

|                                | 1-YR | 3-YR | 5-YR | 10-YR |
|--------------------------------|------|------|------|-------|
| Number of Managers in Universe | 34   | 33   | 33   | 31    |
| ■ REIT Mean                    | 25.2 | 9.3  | 8.1  | 12.5  |
| ◆ FTSE® NAREIT Equity Index    | 28.7 | 10.3 | 8.4  | 12.6  |
| ◆ Wilshire US REIT Index       | 25.8 | 7.6  | 6.9  | 11.9  |

Sources: Cambridge Associates LLC, FTSE International Limited, National Association of Real Estate Investment Trusts, Thomson Reuters Datastream, and Wilshire Associates, Inc.

## CAMBRIDGE ASSOCIATES MANAGER UNIVERSE: GLOBAL EQUITY RETURN QUANTILES

Periods Ended December 31, 2019 • Average Annual Compound Returns (%)

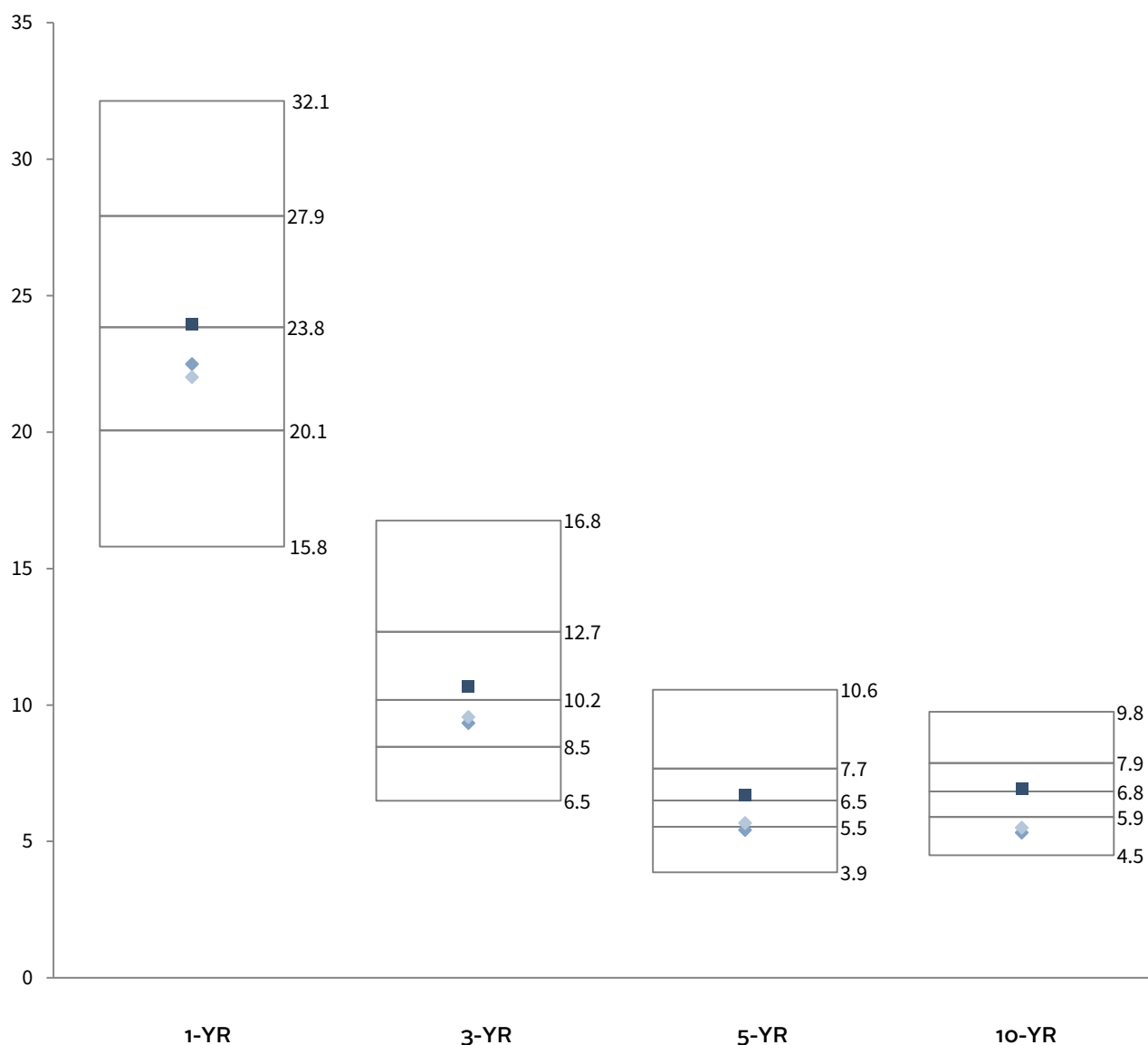


|  | 1-YR | 3-YR | 5-YR | 10-YR |
|--|------|------|------|-------|
| <b>Number of Managers in Universe</b>      | 276  | 257  | 231  | 149   |
| ■ <b>Global Equity Mean</b>                | 27.2 | 13.2 | 9.2  | 10.4  |
| ◆ <b>MSCI World Index</b>                  | 27.7 | 12.6 | 8.7  | 9.5   |
| ◆ <b>S&amp;P Global Broad Market Index</b> | 26.8 | 12.6 | 8.9  | 9.4   |

Sources: Cambridge Associates LLC, MSCI Inc., and Standard & Poor's. MSCI data provided "as is" without any express or implied warranties.

## CAMBRIDGE ASSOCIATES MANAGER UNIVERSE: GLOBAL EX US EQUITY RETURN QUANTILES

Periods Ended December 31, 2019 • Average Annual Compound Returns (%)

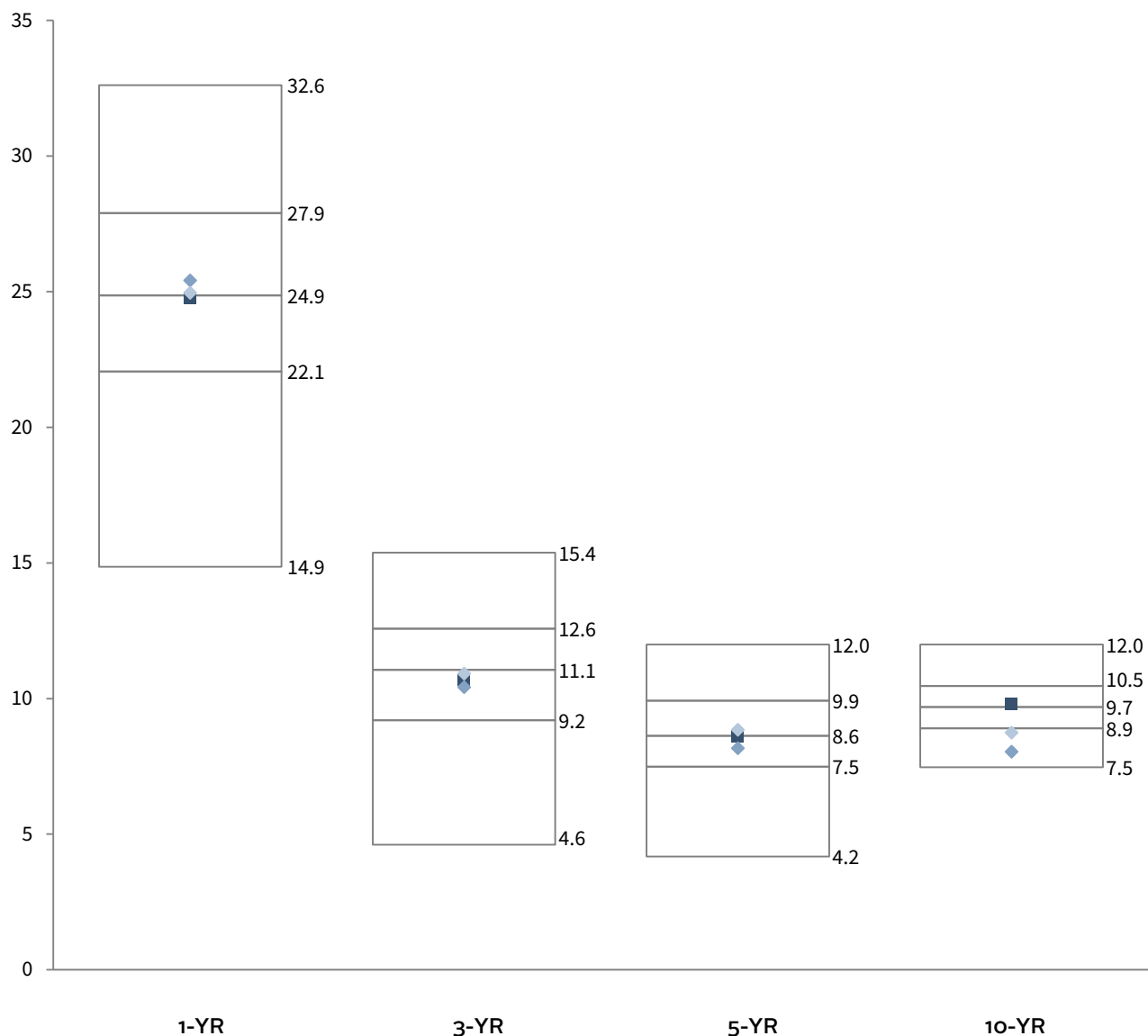


| Number of Managers in Universe |      |      |      |       |
|--------------------------------|------|------|------|-------|
|                                | 1-YR | 3-YR | 5-YR | 10-YR |
| ■ Global ex US Equity Mean     | 24.0 | 10.7 | 6.7  | 6.9   |
| ◆ MSCI World ex US Index       | 22.5 | 9.3  | 5.4  | 5.3   |
| ◆ MSCI EAFE Index              | 22.0 | 9.6  | 5.7  | 5.5   |

Sources: Cambridge Associates LLC and MSCI Inc. MSCI data provided "as is" without any express or implied warranties.

## CAMBRIDGE ASSOCIATES MANAGER UNIVERSE: GLOBAL EX US SMALL-CAP EQUITY RETURN QUANTILES

Periods Ended December 31, 2019 • Average Annual Compound Returns (%)

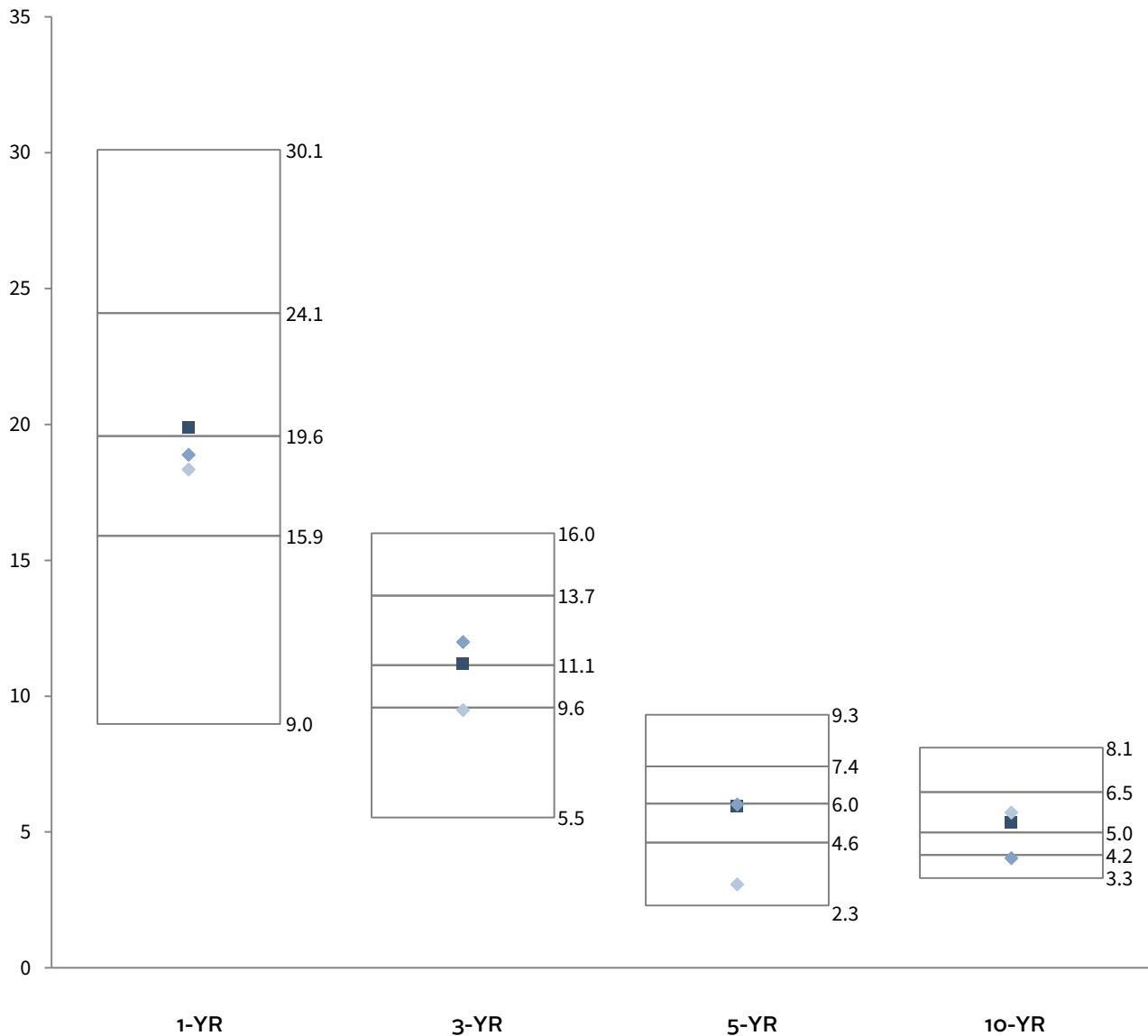


|   | 1-YR | 3-YR | 5-YR | 10-YR |
|---|------|------|------|-------|
| <b>Number of Managers in Universe</b>     | 55   | 53   | 49   | 33    |
| ■ <b>Global ex US Small-Cap Mean</b>      | 24.8 | 10.7 | 8.6  | 9.8   |
| ◆ <b>MSCI World ex US Small-Cap Index</b> | 25.4 | 10.4 | 8.2  | 8.0   |
| ◆ <b>MSCI EAFE Small-Cap Index</b>        | 25.0 | 10.9 | 8.9  | 8.7   |

Sources: Cambridge Associates LLC and MSCI Inc. MSCI data provided "as is" without any express or implied warranties.

# CAMBRIDGE ASSOCIATES MANAGER UNIVERSE: EMERGING & FRONTIER MARKETS EQUITY RETURN QUANTILES

Periods Ended December 31, 2019 • Average Annual Compound Returns (%)



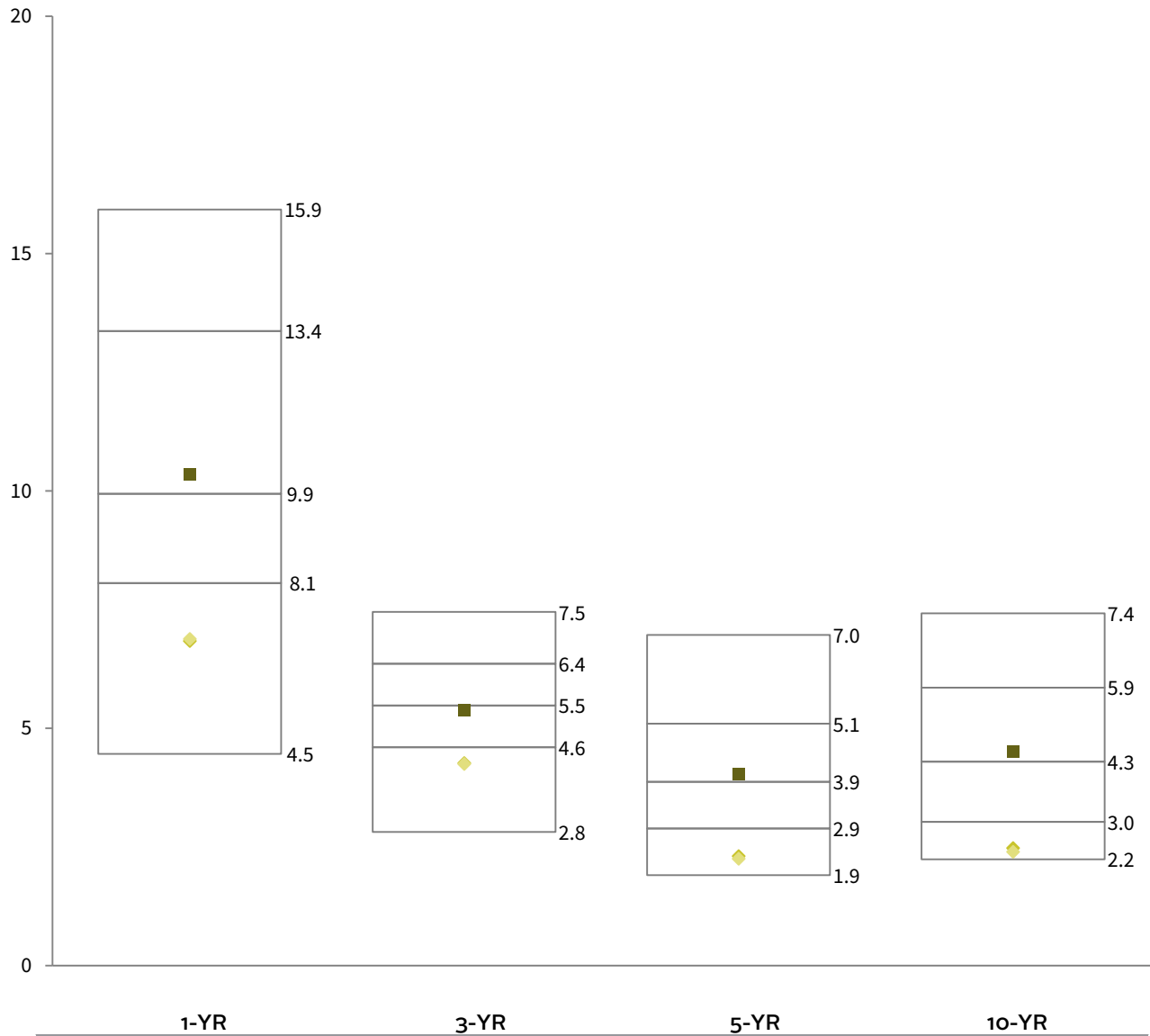
## Number of Managers in Universe

|   | 1-YR | 3-YR | 5-YR | 10-YR |
|---|------|------|------|-------|
| <b>Number of Managers in Universe</b>         | 169  | 155  | 136  | 64    |
| <b>■ Emerging &amp; Frontier Markets Mean</b> | 19.9 | 11.2 | 6.0  | 5.3   |
| <b>◆ MSCI Emerging Markets Index</b>          | 18.9 | 12.0 | 6.0  | 4.0   |
| <b>◆ MSCI Frontier Markets Index</b>          | 18.3 | 9.5  | 3.1  | 5.7   |

Sources: Cambridge Associates LLC and MSCI Inc. MSCI data provided "as is" without any express or implied warranties.

## CAMBRIDGE ASSOCIATES MANAGER UNIVERSE: GLOBAL BONDS RETURN QUANTILES

Periods Ended December 31, 2019 • Average Annual Compound Returns (%)

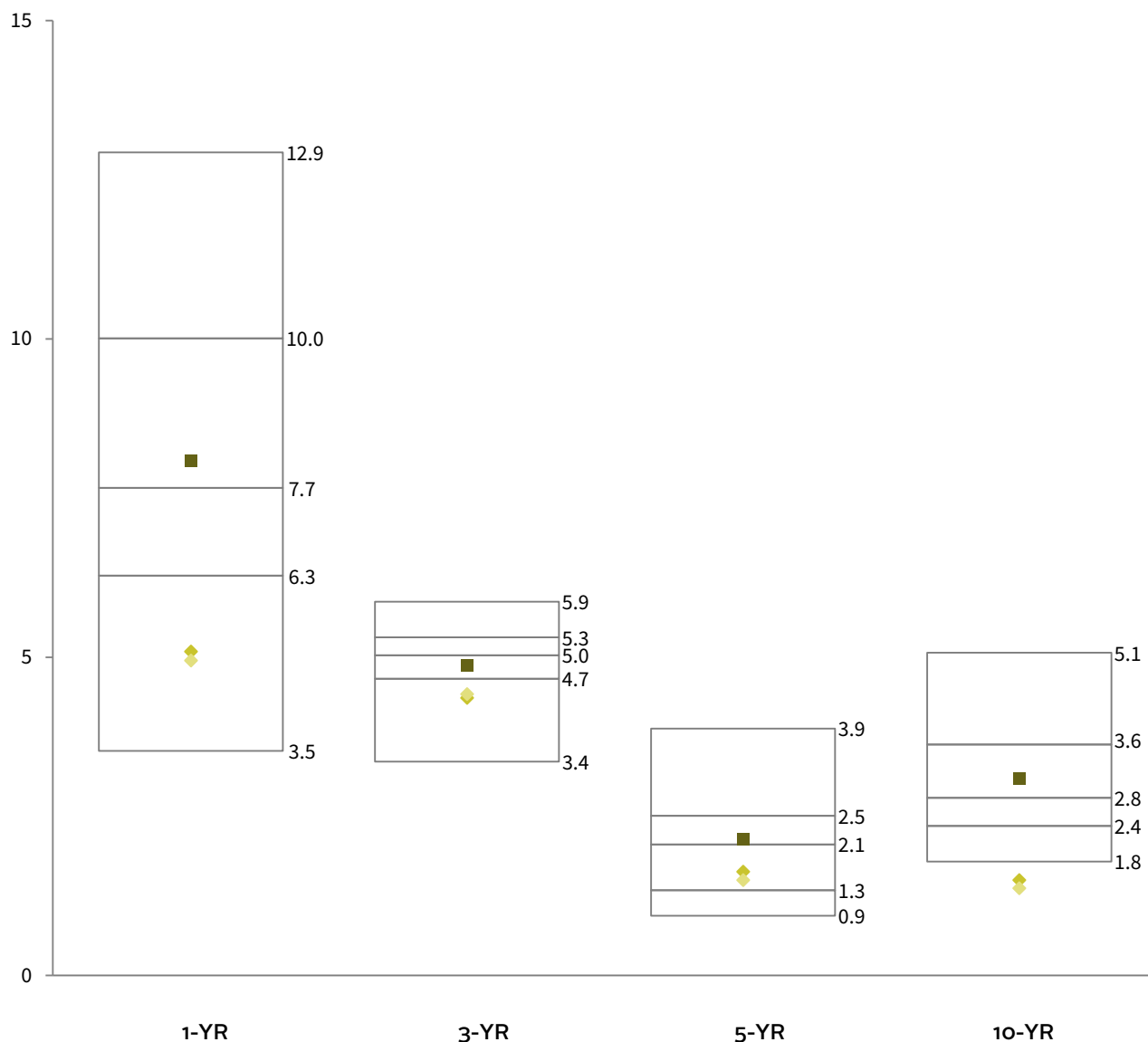


|  | 1-YR | 3-YR | 5-YR | 10-YR |
|--|------|------|------|-------|
| <b>Number of Managers in Universe</b>            | 132  | 125  | 117  | 62    |
| ■ <b>Global Bonds Mean</b>                       | 10.4 | 5.4  | 4.0  | 4.5   |
| ◆ <b>BBG Barc Global Agg Bond Index</b>          | 6.8  | 4.3  | 2.3  | 2.5   |
| ◆ <b>FTSE World Broad Investment Grade Index</b> | 6.9  | 4.3  | 2.3  | 2.4   |

Sources: Bloomberg Index Services Limited, Cambridge Associates LLC, FTSE Fixed Income LLC, and Thomson Reuters Datastream.

## CAMBRIDGE ASSOCIATES MANAGER UNIVERSE: GLOBAL EX US BONDS RETURN QUANTILES

Periods Ended December 31, 2019 • Average Annual Compound Returns (%)



|   | 1-YR | 3-YR | 5-YR | 10-YR |
|---|------|------|------|-------|
| <b>Number of Managers in Universe</b>           | 14   | 14   | 14   | 13    |
| ■ <b>Global ex US Bonds Mean</b>                | 8.1  | 4.9  | 2.1  | 3.1   |
| ◆ <b>BBG Barc Global Agg ex US\$ Index</b>      | 5.1  | 4.4  | 1.6  | 1.5   |
| ◆ <b>FTSE World Broad Inv Grade ex US Index</b> | 5.0  | 4.4  | 1.5  | 1.4   |

Sources: Bloomberg Index Services Limited, Cambridge Associates LLC, FTSE Fixed Income LLC, and Thomson Reuters Datastream.

## CAMBRIDGE ASSOCIATES MANAGER UNIVERSE STATISTICS

Periods Ended December 31, 2019

|                               | AACR (%) |        |        |        |         |
|-------------------------------|----------|--------|--------|--------|---------|
|                               | Qtr (%)  | 1-Year | 3-Year | 5-Year | 10-Year |
| <b>US EQUITY</b>              |          |        |        |        |         |
| Highest Return                | 54.2     | 65.9   | 36.9   | 23.0   | 21.6    |
| 5th Percentile                | 12.5     | 39.7   | 23.0   | 15.3   | 16.4    |
| 25th Percentile               | 9.7      | 32.5   | 16.4   | 12.1   | 14.4    |
| Median                        | 8.2      | 28.6   | 12.2   | 10.0   | 13.0    |
| 75th Percentile               | 6.8      | 24.5   | 8.5    | 7.9    | 11.9    |
| 95th Percentile               | 4.4      | 16.5   | 3.3    | 4.4    | 9.7     |
| Lowest Return                 | -6.4     | -18.8  | -18.3  | -14.2  | -7.5    |
| Mean                          | 8.3      | 28.4   | 12.5   | 9.8    | 13.0    |
| <i>n</i>                      | 1,299    | 1,292  | 1,255  | 1,200  | 971     |
| Wilshire 5000 Index           | 9.1      | 31.0   | 14.5   | 11.4   | 13.4    |
| Russell 3000® Index           | 9.1      | 31.0   | 14.6   | 11.2   | 13.4    |
| <b>US EQUITY EX SMALL-CAP</b> |          |        |        |        |         |
| Highest Return                | 54.2     | 65.9   | 31.7   | 20.9   | 21.6    |
| 5th Percentile                | 12.0     | 40.0   | 23.4   | 15.4   | 16.2    |
| 25th Percentile               | 9.5      | 33.3   | 17.2   | 12.5   | 14.2    |
| Median                        | 8.2      | 29.7   | 13.6   | 10.4   | 13.1    |
| 75th Percentile               | 6.7      | 26.2   | 10.2   | 8.4    | 11.9    |
| 95th Percentile               | 4.2      | 17.1   | 5.4    | 4.8    | 9.6     |
| Lowest Return                 | -6.4     | -18.8  | -18.3  | -14.2  | -7.5    |
| Mean                          | 8.1      | 29.4   | 13.7   | 10.1   | 13.0    |
| <i>n</i>                      | 810      | 806    | 791    | 762    | 620     |
| S&P 500 Index                 | 9.1      | 31.5   | 15.3   | 11.7   | 13.6    |
| Russell 1000® Index           | 9.0      | 31.4   | 15.1   | 11.5   | 13.5    |
| <b>US SMALL-CAP EQUITY</b>    |          |        |        |        |         |
| Highest Return                | 20.6     | 50.8   | 36.9   | 23.0   | 20.5    |
| 5th Percentile                | 13.3     | 39.0   | 20.6   | 14.9   | 16.7    |
| 25th Percentile               | 10.0     | 30.6   | 14.1   | 11.4   | 14.5    |
| Median                        | 8.4      | 26.5   | 9.1    | 9.1    | 12.9    |
| 75th Percentile               | 7.0      | 22.4   | 5.8    | 7.1    | 11.9    |
| 95th Percentile               | 4.9      | 16.4   | 2.8    | 4.2    | 10.4    |
| Lowest Return                 | -4.0     | 3.8    | -3.0   | -4.2   | 4.2     |
| Mean                          | 8.6      | 26.7   | 10.4   | 9.3    | 13.1    |
| <i>n</i>                      | 489      | 486    | 464    | 438    | 351     |
| S&P 600 Small-Cap Index       | 8.2      | 22.8   | 8.4    | 9.6    | 13.4    |
| Russell 2000® Index           | 9.9      | 25.5   | 8.6    | 8.2    | 11.8    |

Sources: Cambridge Associates LLC, Frank Russell Company, Standard & Poor's, Thomson Reuters Datastream, and Wilshire Associates, Inc.

Notes: Cambridge Associates LLC's (CA) manager universe statistics are derived from CA's proprietary Investment Manager Database. Managers that do not report in US dollars, exclude cash reserves from reported total returns, or have less than \$50 million in product assets are excluded. Performance is generally reported gross of investment management fees. To be included in analysis of any period longer than one quarter, managers must have had performance available for the full period.



## CAMBRIDGE ASSOCIATES MANAGER UNIVERSE STATISTICS

Periods Ended December 31, 2019

|                                      | AACR (%) |        |        |        |         |
|--------------------------------------|----------|--------|--------|--------|---------|
|                                      | Qtr (%)  | 1-Year | 3-Year | 5-Year | 10-Year |
| <b>US EQUITY EX SMALL-CAP</b>        |          |        |        |        |         |
| Highest Return                       | 54.2     | 65.9   | 31.7   | 20.9   | 21.6    |
| 5th Percentile                       | 12.0     | 40.0   | 23.4   | 15.4   | 16.2    |
| 25th Percentile                      | 9.5      | 33.3   | 17.2   | 12.5   | 14.2    |
| Median                               | 8.2      | 29.7   | 13.6   | 10.4   | 13.1    |
| 75th Percentile                      | 6.7      | 26.2   | 10.2   | 8.4    | 11.9    |
| 95th Percentile                      | 4.2      | 17.1   | 5.4    | 4.8    | 9.6     |
| Lowest Return                        | -6.4     | -18.8  | -18.3  | -14.2  | -7.5    |
| Mean                                 | 8.1      | 29.4   | 13.7   | 10.1   | 13.0    |
| <i>n</i>                             | 810      | 806    | 791    | 762    | 620     |
| S&P 500 Index                        | 9.1      | 31.5   | 15.3   | 11.7   | 13.6    |
| Russell 1000® Index                  | 9.0      | 31.4   | 15.1   | 11.5   | 13.5    |
| <b>US GROWTH EQUITY EX SMALL-CAP</b> |          |        |        |        |         |
| Highest Return                       | 17.6     | 49.0   | 31.7   | 20.3   | 18.2    |
| 5th Percentile                       | 12.6     | 41.8   | 25.1   | 16.8   | 16.7    |
| 25th Percentile                      | 10.2     | 37.1   | 21.6   | 14.4   | 15.3    |
| Median                               | 9.0      | 33.7   | 18.7   | 13.0   | 14.4    |
| 75th Percentile                      | 7.6      | 30.2   | 16.2   | 11.4   | 13.5    |
| 95th Percentile                      | 5.7      | 24.9   | 12.4   | 8.2    | 11.8    |
| Lowest Return                        | 3.2      | 19.9   | 4.7    | 4.8    | 6.7     |
| Mean                                 | 9.0      | 33.6   | 18.9   | 12.8   | 14.3    |
| <i>n</i>                             | 249      | 248    | 243    | 235    | 198     |
| S&P 500 Index                        | 9.1      | 31.5   | 15.3   | 11.7   | 13.6    |
| Russell 1000® Growth Index           | 10.6     | 36.4   | 20.5   | 14.6   | 15.2    |
| <b>US VALUE EQUITY EX SMALL-CAP</b>  |          |        |        |        |         |
| Highest Return                       | 54.2     | 65.9   | 23.9   | 16.7   | 16.0    |
| 5th Percentile                       | 11.8     | 35.9   | 15.8   | 12.2   | 13.8    |
| 25th Percentile                      | 9.1      | 30.7   | 12.5   | 9.9    | 12.9    |
| Median                               | 7.8      | 28.1   | 10.5   | 8.8    | 12.0    |
| 75th Percentile                      | 6.5      | 25.0   | 8.8    | 7.4    | 11.3    |
| 95th Percentile                      | 5.1      | 19.0   | 5.8    | 5.0    | 9.3     |
| Lowest Return                        | -0.3     | -0.5   | -8.8   | -2.0   | 0.2     |
| Mean                                 | 8.1      | 27.8   | 10.6   | 8.7    | 11.9    |
| <i>n</i>                             | 310      | 310    | 306    | 297    | 244     |
| S&P 500 Index                        | 9.1      | 31.5   | 15.3   | 11.7   | 13.6    |
| Russell 1000® Value Index            | 7.4      | 26.5   | 9.7    | 8.3    | 11.8    |

Sources: Cambridge Associates LLC, Frank Russell Company, Standard & Poor's, and Thomson Reuters Datastream.

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## CAMBRIDGE ASSOCIATES MANAGER UNIVERSE STATISTICS

Periods Ended December 31, 2019

|                                   | Qtr (%) | AACR (%) |        |        |         |
|-----------------------------------|---------|----------|--------|--------|---------|
|                                   |         | 1-Year   | 3-Year | 5-Year | 10-Year |
| <b>US SMALL-CAP EQUITY</b>        |         |          |        |        |         |
| Highest Return                    | 20.6    | 50.8     | 36.9   | 23.0   | 20.5    |
| 5th Percentile                    | 13.3    | 39.0     | 20.6   | 14.9   | 16.7    |
| 25th Percentile                   | 10.0    | 30.6     | 14.1   | 11.4   | 14.5    |
| Median                            | 8.4     | 26.5     | 9.1    | 9.1    | 12.9    |
| 75th Percentile                   | 7.0     | 22.4     | 5.8    | 7.1    | 11.9    |
| 95th Percentile                   | 4.9     | 16.4     | 2.8    | 4.2    | 10.4    |
| Lowest Return                     | -4.0    | 3.8      | -3.0   | -4.2   | 4.2     |
| Mean                              | 8.6     | 26.7     | 10.4   | 9.3    | 13.1    |
| <i>n</i>                          | 489     | 486      | 464    | 438    | 351     |
| S&P 600 Small-Cap Index           | 8.2     | 22.8     | 8.4    | 9.6    | 13.4    |
| Russell 2000® Index               | 9.9     | 25.5     | 8.6    | 8.2    | 11.8    |
| <b>US SMALL-CAP GROWTH EQUITY</b> |         |          |        |        |         |
| Highest Return                    | 20.6    | 50.8     | 36.9   | 23.0   | 20.5    |
| 5th Percentile                    | 14.5    | 41.8     | 26.1   | 17.5   | 17.7    |
| 25th Percentile                   | 11.4    | 35.4     | 19.3   | 13.3   | 15.7    |
| Median                            | 9.3     | 29.0     | 16.1   | 11.5   | 14.6    |
| 75th Percentile                   | 7.6     | 23.8     | 11.8   | 9.8    | 13.5    |
| 95th Percentile                   | 5.0     | 17.3     | 7.5    | 6.7    | 11.9    |
| Lowest Return                     | -4.0    | 4.1      | 2.0    | 2.2    | 9.3     |
| Mean                              | 9.5     | 29.3     | 16.0   | 11.7   | 14.7    |
| <i>n</i>                          | 158     | 155      | 150    | 143    | 121     |
| S&P 600/FTSE Growth Index         | 8.6     | 21.1     | 10.1   | 10.9   | 14.2    |
| Russell 2000® Growth Index        | 11.4    | 28.5     | 12.5   | 9.3    | 13.0    |
| <b>US SMALL-CAP VALUE EQUITY</b>  |         |          |        |        |         |
| Highest Return                    | 15.5    | 40.3     | 18.1   | 15.3   | 16.3    |
| 5th Percentile                    | 11.8    | 34.1     | 13.9   | 12.3   | 14.7    |
| 25th Percentile                   | 9.3     | 28.2     | 8.9    | 9.1    | 13.0    |
| Median                            | 7.8     | 25.5     | 6.6    | 7.7    | 12.1    |
| 75th Percentile                   | 6.6     | 22.2     | 4.4    | 6.5    | 11.3    |
| 95th Percentile                   | 4.6     | 15.2     | 1.4    | 3.1    | 9.1     |
| Lowest Return                     | -0.4    | 3.8      | -3.0   | -4.2   | 4.2     |
| Mean                              | 7.9     | 25.1     | 6.9    | 7.6    | 12.0    |
| <i>n</i>                          | 209     | 209      | 202    | 189    | 152     |
| S&P 600/FTSE Value Index          | 7.8     | 24.5     | 6.7    | 8.3    | 12.5    |
| Russell 2000® Value Index         | 8.5     | 22.4     | 4.8    | 7.0    | 10.6    |

Sources: Cambridge Associates LLC, Frank Russell Company, FTSE Fixed Income LLC, Standard & Poor's, and Thomson Reuters Datastream.

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## CAMBRIDGE ASSOCIATES MANAGER UNIVERSE STATISTICS

Periods Ended December 31, 2019

|                                 | AACR (%) |        |        |        |         |
|---------------------------------|----------|--------|--------|--------|---------|
|                                 | Qtr (%)  | 1-Year | 3-Year | 5-Year | 10-Year |
| <b>US MID-CAP EQUITY</b>        |          |        |        |        |         |
| Highest Return                  | 14.5     | 46.1   | 30.4   | 18.3   | 17.2    |
| 5th Percentile                  | 11.4     | 41.4   | 22.3   | 14.1   | 15.8    |
| 25th Percentile                 | 8.5      | 35.3   | 16.5   | 11.8   | 14.2    |
| Median                          | 7.4      | 30.6   | 12.2   | 9.8    | 13.1    |
| 75th Percentile                 | 6.1      | 27.3   | 8.4    | 7.9    | 12.0    |
| 95th Percentile                 | 4.6      | 18.0   | 4.5    | 5.3    | 10.0    |
| Lowest Return                   | -1.4     | -13.1  | -6.5   | -3.1   | 1.6     |
| Mean                            | 7.4      | 30.5   | 12.8   | 9.8    | 13.0    |
| <i>n</i>                        | 136      | 136    | 134    | 128    | 115     |
| S&P 400 Index                   | 7.1      | 26.2   | 9.3    | 9.0    | 12.7    |
| Russell Mid-Cap® Index          | 7.1      | 30.5   | 12.1   | 9.3    | 13.2    |
| <b>US MID-CAP GROWTH EQUITY</b> |          |        |        |        |         |
| Highest Return                  | 14.5     | 46.1   | 30.4   | 18.3   | 17.2    |
| 5th Percentile                  | 12.5     | 44.3   | 28.7   | 16.0   | 16.1    |
| 25th Percentile                 | 9.2      | 39.5   | 20.6   | 13.3   | 15.1    |
| Median                          | 7.7      | 35.6   | 17.2   | 11.6   | 13.9    |
| 75th Percentile                 | 6.6      | 30.8   | 15.3   | 10.2   | 13.0    |
| 95th Percentile                 | 4.7      | 27.5   | 12.1   | 7.5    | 10.2    |
| Lowest Return                   | 4.5      | 25.2   | 7.6    | 6.7    | 6.7     |
| Mean                            | 8.1      | 35.4   | 18.0   | 11.7   | 13.8    |
| <i>n</i>                        | 53       | 53     | 52     | 51     | 44      |
| S&P 400/FTSE Growth Index       | 6.7      | 26.3   | 10.7   | 9.7    | 13.2    |
| Russell Mid-Cap® Growth Index   | 8.2      | 35.5   | 17.4   | 11.6   | 14.2    |
| <b>US MID-CAP VALUE EQUITY</b>  |          |        |        |        |         |
| Highest Return                  | 12.4     | 38.3   | 16.2   | 13.8   | 16.0    |
| 5th Percentile                  | 10.6     | 34.5   | 13.7   | 11.5   | 14.9    |
| 25th Percentile                 | 8.3      | 31.3   | 10.6   | 9.3    | 13.5    |
| Median                          | 7.1      | 29.1   | 8.6    | 8.1    | 12.1    |
| 75th Percentile                 | 6.1      | 25.6   | 7.2    | 6.5    | 11.6    |
| 95th Percentile                 | 3.6      | 13.4   | 3.2    | 4.6    | 10.2    |
| Lowest Return                   | 1.4      | 2.7    | -4.2   | 1.8    | 8.4     |
| Mean                            | 7.1      | 27.2   | 8.6    | 8.0    | 12.4    |
| <i>n</i>                        | 57       | 57     | 56     | 52     | 50      |
| S&P 400/FTSE Value Index        | 7.4      | 26.1   | 7.7    | 8.1    | 12.2    |
| Russell Mid-Cap® Value Index    | 6.4      | 27.1   | 8.1    | 7.6    | 12.4    |

Sources: Cambridge Associates LLC, Frank Russell Company, FTSE Fixed Income LLC, Standard & Poor's, and Thomson Reuters Datastream.

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## CAMBRIDGE ASSOCIATES MANAGER UNIVERSE STATISTICS

Periods Ended December 31, 2019

|                                   | AACR (%) |        |        |        |         |
|-----------------------------------|----------|--------|--------|--------|---------|
|                                   | Qtr (%)  | 1-Year | 3-Year | 5-Year | 10-Year |
| <b>US BONDS</b>                   |          |        |        |        |         |
| Highest Return                    | 9.0      | 31.1   | 14.9   | 11.4   | 13.2    |
| 5th Percentile                    | 1.7      | 21.0   | 8.9    | 6.3    | 8.5     |
| 25th Percentile                   | 0.8      | 10.7   | 5.3    | 4.4    | 5.3     |
| Median                            | 0.5      | 9.0    | 4.3    | 3.4    | 4.2     |
| 75th Percentile                   | 0.2      | 6.5    | 3.3    | 2.7    | 3.3     |
| 95th Percentile                   | -0.6     | 3.7    | 2.2    | 1.7    | 1.8     |
| Lowest Return                     | -6.8     | 1.9    | 1.6    | 1.1    | 0.7     |
| Mean                              | 0.5      | 9.7    | 4.6    | 3.6    | 4.5     |
| <i>n</i>                          | 441      | 440    | 426    | 416    | 340     |
| BBG Barc Govt/Credit Index        | 0.0      | 9.7    | 4.4    | 3.2    | 4.0     |
| BBG Barc Aggregate Bond Index     | 0.2      | 8.7    | 4.0    | 3.1    | 3.8     |
| <b>US INTERMEDIATE-TERM BONDS</b> |          |        |        |        |         |
| Highest Return                    | 2.6      | 17.4   | 7.4    | 6.1    | 6.9     |
| 5th Percentile                    | 1.6      | 12.2   | 5.7    | 5.0    | 5.9     |
| 25th Percentile                   | 0.6      | 7.4    | 3.7    | 3.0    | 3.7     |
| Median                            | 0.4      | 7.0    | 3.5    | 2.9    | 3.5     |
| 75th Percentile                   | 0.3      | 6.4    | 3.3    | 2.7    | 3.2     |
| 95th Percentile                   | 0.0      | 4.1    | 2.5    | 2.1    | 2.2     |
| Lowest Return                     | -0.8     | 2.6    | 1.6    | 1.4    | 1.8     |
| Mean                              | 0.5      | 7.2    | 3.6    | 3.0    | 3.6     |
| <i>n</i>                          | 76       | 76     | 76     | 76     | 65      |
| BBG Barc Agg Interm Bond Index    | 0.5      | 6.7    | 3.3    | 2.6    | 3.2     |
| BBG Barc Interm Govt/Cred Index   | 0.4      | 6.8    | 3.2    | 2.6    | 3.1     |
| <b>US CORE BONDS</b>              |          |        |        |        |         |
| Highest Return                    | 2.6      | 21.8   | 9.0    | 6.8    | 7.6     |
| 5th Percentile                    | 1.2      | 10.8   | 5.2    | 4.2    | 5.3     |
| 25th Percentile                   | 0.4      | 9.7    | 4.6    | 3.7    | 4.6     |
| Median                            | 0.3      | 9.2    | 4.3    | 3.4    | 4.3     |
| 75th Percentile                   | 0.1      | 8.6    | 4.0    | 3.1    | 4.0     |
| 95th Percentile                   | -0.2     | 4.8    | 2.8    | 2.3    | 3.1     |
| Lowest Return                     | -1.3     | 2.3    | 1.7    | 1.1    | 0.7     |
| Mean                              | 0.3      | 8.9    | 4.3    | 3.4    | 4.2     |
| <i>n</i>                          | 134      | 134    | 124    | 120    | 104     |
| BBG Barc Aggregate Bond Index     | 0.2      | 8.7    | 4.0    | 3.1    | 3.8     |
| BofA ML US Broad Market Index     | 0.1      | 8.9    | 4.1    | 3.1    | 3.8     |

Sources: Bloomberg Index Services Limited, BofA Merrill Lynch, Cambridge Associates LLC, and Thomson Reuters Datastream.

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## CAMBRIDGE ASSOCIATES MANAGER UNIVERSE STATISTICS

Periods Ended December 31, 2019

|                                       | AACR (%) |        |        |        |         |
|---------------------------------------|----------|--------|--------|--------|---------|
|                                       | Qtr (%)  | 1-Year | 3-Year | 5-Year | 10-Year |
| <b>HIGH-YIELD BONDS</b>               |          |        |        |        |         |
| Highest Return                        | 4.1      | 18.2   | 8.1    | 8.2    | 9.9     |
| 5th Percentile                        | 3.4      | 17.0   | 7.3    | 7.1    | 8.5     |
| 25th Percentile                       | 2.9      | 15.5   | 6.8    | 6.4    | 7.9     |
| Median                                | 2.5      | 14.4   | 6.4    | 6.1    | 7.5     |
| 75th Percentile                       | 2.1      | 12.1   | 5.8    | 5.3    | 6.9     |
| 95th Percentile                       | 1.0      | 6.3    | 4.3    | 4.0    | 5.7     |
| Lowest Return                         | 0.7      | 0.9    | 0.6    | -0.5   | 3.1     |
| Mean                                  | 2.4      | 13.2   | 6.2    | 5.8    | 7.3     |
| <i>n</i>                              | 86       | 86     | 83     | 82     | 60      |
| BofA ML US High Yield Master II Index | 2.6      | 14.4   | 6.3    | 6.1    | 7.5     |
| BBG Barc US High Yield Bond Index     | 2.6      | 14.3   | 6.4    | 6.1    | 7.6     |
| <b>CONVERTIBLE BONDS</b>              |          |        |        |        |         |
| Highest Return                        | 7.9      | 27.3   | 15.3   | 11.1   | 11.5    |
| 5th Percentile                        | 7.8      | 26.1   | 15.0   | 10.1   | 11.0    |
| 25th Percentile                       | 7.2      | 20.9   | 12.3   | 8.2    | 9.8     |
| Median                                | 5.6      | 18.7   | 9.7    | 7.1    | 8.2     |
| 75th Percentile                       | 4.4      | 16.2   | 7.8    | 6.5    | 7.8     |
| 95th Percentile                       | 1.7      | 10.0   | 5.6    | 4.9    | 6.0     |
| Lowest Return                         | -0.1     | 9.6    | 5.6    | 4.4    | 5.8     |
| Mean                                  | 5.4      | 18.5   | 9.9    | 7.3    | 8.6     |
| <i>n</i>                              | 21       | 21     | 21     | 21     | 20      |
| BofA ML US Convertible Bond Index     | 8.3      | 23.1   | 12.9   | 9.7    | 10.9    |
| BBG Barc US Convertibles Index        | 7.5      | 23.0   | 12.1   | 8.9    | 10.2    |
| <b>CASH MANAGEMENT</b>                |          |        |        |        |         |
| Highest Return                        | 2.6      | 7.3    | 2.8    | 2.6    | 2.9     |
| 5th Percentile                        | 0.8      | 4.2    | 2.8    | 2.4    | 2.2     |
| 25th Percentile                       | 0.6      | 3.4    | 2.3    | 1.7    | 1.6     |
| Median                                | 0.5      | 2.7    | 2.1    | 1.6    | 1.1     |
| 75th Percentile                       | 0.4      | 2.2    | 1.8    | 1.2    | 0.6     |
| 95th Percentile                       | 0.3      | 1.3    | 1.3    | 0.7    | 0.4     |
| Lowest Return                         | 0.0      | 1.2    | 1.1    | -0.8   | -0.9    |
| Mean                                  | 0.6      | 2.9    | 2.1    | 1.5    | 1.1     |
| <i>n</i>                              | 32       | 32     | 31     | 31     | 26      |
| BofA ML 91-Day T-Bills                | 0.5      | 2.3    | 1.7    | 1.1    | 0.6     |
| BBG Barc 3-Mo US Treas Bellwethers    | 0.5      | 2.3    | 1.7    | 1.1    | 0.6     |

Sources: Bloomberg Index Services Limited, BofA Merrill Lynch, Cambridge Associates LLC, and Thomson Reuters Datastream.

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## CAMBRIDGE ASSOCIATES MANAGER UNIVERSE STATISTICS

Periods Ended December 31, 2019

|   | AACR (%) |        |        |        |         |
|---|----------|--------|--------|--------|---------|
|   | Qtr (%)  | 1-Year | 3-Year | 5-Year | 10-Year |
| <b>US BALANCED</b>                      |          |        |        |        |         |
| Highest Return                          | 10.4     | 27.5   | 15.3   | 10.7   | 11.1    |
| 5th Percentile                          | 6.8      | 26.7   | 14.9   | 10.4   | 10.6    |
| 25th Percentile                         | 6.0      | 22.2   | 10.8   | 8.8    | 10.0    |
| Median                                  | 4.8      | 20.6   | 9.6    | 7.3    | 9.4     |
| 75th Percentile                         | 3.6      | 16.6   | 7.7    | 6.1    | 8.3     |
| 95th Percentile                         | 2.2      | 10.1   | 4.5    | 2.9    | 5.7     |
| Lowest Return                           | 2.0      | 5.6    | -1.2   | -3.3   | 2.7     |
| Mean                                    | 4.8      | 19.2   | 9.4    | 7.0    | 8.7     |
| <i>n</i>                                | 34       | 34     | 33     | 30     | 22      |
| 70% S&P 500 / 30% BBG Barc*             | 6.4      | 24.5   | 12.0   | 9.2    | 10.7    |
| 70% Russell 3000® / 30% BBG Barc*       | 6.3      | 24.5   | 11.6   | 9.0    | 10.7    |
| <b>US REAL ESTATE INVESTMENT TRUSTS</b> |          |        |        |        |         |
| Highest Return                          | 7.7      | 35.2   | 12.8   | 14.1   | 15.8    |
| 5th Percentile                          | 2.8      | 32.2   | 12.7   | 11.2   | 13.8    |
| 25th Percentile                         | 1.5      | 29.2   | 10.6   | 8.9    | 13.4    |
| Median                                  | 0.3      | 27.6   | 9.0    | 8.2    | 12.5    |
| 75th Percentile                         | -0.6     | 22.7   | 8.1    | 7.1    | 12.1    |
| 95th Percentile                         | -1.4     | 7.9    | 6.2    | 5.1    | 9.9     |
| Lowest Return                           | -2.1     | 3.9    | 3.3    | 2.0    | 7.9     |
| Mean                                    | 0.6      | 25.2   | 9.3    | 8.1    | 12.5    |
| <i>n</i>                                | 34       | 34     | 33     | 33     | 31      |
| FTSE® NAREIT Equity Index               | 0.1      | 28.7   | 10.3   | 8.4    | 12.6    |
| Wilshire US REIT Index                  | -1.1     | 25.8   | 7.6    | 6.9    | 11.9    |

\* Bloomberg Barclays Government/Credit Bond Index.

Sources: Bloomberg Index Services Limited, Cambridge Associates LLC, Frank Russel Company, FTSE International Limited, National Association of Real Estate Investment Trusts, Standard & Poor's, Thomson Reuters Datastream, and Wilshire Associates, Inc.

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## CAMBRIDGE ASSOCIATES MANAGER UNIVERSE STATISTICS

Periods Ended December 31, 2019

|                                      | Qtr (%) | AACR (%) |        |        |         |
|--------------------------------------|---------|----------|--------|--------|---------|
|                                      |         | 1-Year   | 3-Year | 5-Year | 10-Year |
| <b>GLOBAL EQUITY</b>                 |         |          |        |        |         |
| Highest Return                       | 42.8    | 75.7     | 35.3   | 25.8   | 20.8    |
| 5th Percentile                       | 12.3    | 37.4     | 21.2   | 14.8   | 14.4    |
| 25th Percentile                      | 10.2    | 31.6     | 15.2   | 10.6   | 11.6    |
| Median                               | 8.7     | 27.2     | 12.7   | 8.8    | 10.2    |
| 75th Percentile                      | 7.3     | 22.9     | 10.3   | 7.3    | 8.8     |
| 95th Percentile                      | 3.8     | 17.2     | 7.2    | 5.4    | 7.2     |
| Lowest Return                        | 0.6     | -2.0     | -3.2   | -2.7   | 4.7     |
| Mean                                 | 8.6     | 27.2     | 13.2   | 9.2    | 10.4    |
| <i>n</i>                             | 277     | 276      | 257    | 231    | 149     |
| MSCI World Index                     | 8.6     | 27.7     | 12.6   | 8.7    | 9.5     |
| S&P Global Broad Market Index        | 9.1     | 26.8     | 12.6   | 8.9    | 9.4     |
| <b>GLOBAL EX US EQUITY</b>           |         |          |        |        |         |
| Highest Return                       | 15.4    | 39.4     | 22.7   | 13.1   | 13.9    |
| 5th Percentile                       | 12.3    | 32.1     | 16.8   | 10.6   | 9.8     |
| 25th Percentile                      | 10.6    | 27.9     | 12.7   | 7.7    | 7.9     |
| Median                               | 9.4     | 23.8     | 10.2   | 6.5    | 6.8     |
| 75th Percentile                      | 8.4     | 20.1     | 8.5    | 5.5    | 5.9     |
| 95th Percentile                      | 7.1     | 15.8     | 6.5    | 3.9    | 4.5     |
| Lowest Return                        | 4.2     | 7.0      | 2.4    | 1.8    | 3.3     |
| Mean                                 | 9.5     | 24.0     | 10.7   | 6.7    | 6.9     |
| <i>n</i>                             | 265     | 262      | 252    | 235    | 182     |
| MSCI World ex US Index               | 7.9     | 22.5     | 9.3    | 5.4    | 5.3     |
| MSCI EAFE Index                      | 8.2     | 22.0     | 9.6    | 5.7    | 5.5     |
| <b>GLOBAL EX US SMALL-CAP EQUITY</b> |         |          |        |        |         |
| Highest Return                       | 15.4    | 35.9     | 17.5   | 14.4   | 14.7    |
| 5th Percentile                       | 14.0    | 32.6     | 15.4   | 12.0   | 12.0    |
| 25th Percentile                      | 12.7    | 27.9     | 12.6   | 9.9    | 10.5    |
| Median                               | 11.9    | 24.9     | 11.1   | 8.6    | 9.7     |
| 75th Percentile                      | 10.3    | 22.1     | 9.2    | 7.5    | 8.9     |
| 95th Percentile                      | 8.6     | 14.9     | 4.6    | 4.2    | 7.5     |
| Lowest Return                        | 5.4     | 9.2      | 0.2    | 3.5    | 7.3     |
| Mean                                 | 11.5    | 24.8     | 10.7   | 8.6    | 9.8     |
| <i>n</i>                             | 55      | 55       | 53     | 49     | 33      |
| MSCI World ex US Small-Cap Index     | 11.4    | 25.4     | 10.4   | 8.2    | 8.0     |
| MSCI EAFE Small-Cap Index            | 11.5    | 25.0     | 10.9   | 8.9    | 8.7     |

Sources: Cambridge Associates LLC, MSCI Inc., Standard & Poor's, and Thomson Reuters Datastream. MSCI data provided "as is" without any express or implied warranties.

Notes: Cambridge Associates LLC's (CA) manager universe statistics are derived from CA's proprietary Investment Manager Database. Managers that do not report in US dollars, exclude cash reserves from reported total returns, or have less than \$50 million in product assets are excluded. Performance is generally reported gross of investment management fees. To be included in analysis of any period longer than one quarter, managers must have had performance available for the full period.

## CAMBRIDGE ASSOCIATES MANAGER UNIVERSE STATISTICS

Periods Ended December 31, 2019

|                                   | AACR (%) |        |        |        |         |
|-----------------------------------|----------|--------|--------|--------|---------|
|                                   | Qtr (%)  | 1-Year | 3-Year | 5-Year | 10-Year |
| <b>GLOBAL EX US EQUITY</b>        |          |        |        |        |         |
| Highest Return                    | 15.4     | 39.4   | 22.7   | 13.1   | 13.9    |
| 5th Percentile                    | 12.3     | 32.1   | 16.8   | 10.6   | 9.8     |
| 25th Percentile                   | 10.6     | 27.9   | 12.7   | 7.7    | 7.9     |
| Median                            | 9.4      | 23.8   | 10.2   | 6.5    | 6.8     |
| 75th Percentile                   | 8.4      | 20.1   | 8.5    | 5.5    | 5.9     |
| 95th Percentile                   | 7.1      | 15.8   | 6.5    | 3.9    | 4.5     |
| Lowest Return                     | 4.2      | 7.0    | 2.4    | 1.8    | 3.3     |
| Mean                              | 9.5      | 24.0   | 10.7   | 6.7    | 6.9     |
| <i>n</i>                          | 265      | 262    | 252    | 235    | 182     |
| MSCI World ex US Index            | 7.9      | 22.5   | 9.3    | 5.4    | 5.3     |
| MSCI EAFE Index                   | 8.2      | 22.0   | 9.6    | 5.7    | 5.5     |
| <b>GLOBAL GROWTH EQUITY EX US</b> |          |        |        |        |         |
| Highest Return                    | 14.8     | 39.4   | 19.5   | 13.1   | 13.9    |
| 5th Percentile                    | 12.3     | 34.6   | 18.3   | 11.2   | 10.5    |
| 25th Percentile                   | 10.7     | 30.8   | 15.2   | 9.0    | 8.5     |
| Median                            | 9.8      | 28.8   | 13.2   | 7.7    | 7.5     |
| 75th Percentile                   | 8.7      | 26.3   | 11.4   | 6.9    | 6.7     |
| 95th Percentile                   | 7.6      | 22.6   | 8.5    | 5.7    | 6.1     |
| Lowest Return                     | 5.9      | 16.7   | 6.5    | 4.2    | 5.6     |
| Mean                              | 9.8      | 28.7   | 13.3   | 8.1    | 7.8     |
| <i>n</i>                          | 66       | 66     | 64     | 59     | 46      |
| MSCI World ex US Growth Index     | 8.1      | 27.9   | 12.3   | 7.2    | 6.5     |
| MSCI EAFE Growth Index            | 8.5      | 27.9   | 12.8   | 7.7    | 7.0     |
| <b>GLOBAL VALUE EQUITY EX US</b>  |          |        |        |        |         |
| Highest Return                    | 15.4     | 32.6   | 14.9   | 10.9   | 11.1    |
| 5th Percentile                    | 12.3     | 30.0   | 13.0   | 8.8    | 9.6     |
| 25th Percentile                   | 10.7     | 23.9   | 10.2   | 7.0    | 7.5     |
| Median                            | 9.5      | 21.3   | 9.1    | 5.9    | 6.4     |
| 75th Percentile                   | 8.6      | 18.5   | 7.6    | 5.1    | 5.3     |
| 95th Percentile                   | 7.1      | 15.2   | 5.5    | 3.7    | 3.8     |
| Lowest Return                     | 4.2      | 7.0    | 2.4    | 1.8    | 3.3     |
| Mean                              | 9.6      | 21.4   | 9.1    | 6.0    | 6.4     |
| <i>n</i>                          | 88       | 88     | 85     | 81     | 69      |
| MSCI World ex US Value Index      | 7.6      | 17.0   | 6.4    | 3.6    | 4.1     |
| MSCI EAFE Value Index             | 7.8      | 16.1   | 6.3    | 3.5    | 4.0     |

Sources: Cambridge Associates LLC, MSCI Inc., and Thomson Reuters Datastream. MSCI data provided "as is" without any express or implied warranties.

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## CAMBRIDGE ASSOCIATES MANAGER UNIVERSE STATISTICS

Periods Ended December 31, 2019

|   | AACR (%) |        |        |        |         |
|---|----------|--------|--------|--------|---------|
|   | Qtr (%)  | 1-Year | 3-Year | 5-Year | 10-Year |
| <b>PAN-EUROPEAN EQUITY</b>                    |          |        |        |        |         |
| Highest Return                                | 13.7     | 31.5   | 16.0   | 12.4   | 11.3    |
| 5th Percentile                                | 12.1     | 31.2   | 15.2   | 10.9   | 10.8    |
| 25th Percentile                               | 9.8      | 28.5   | 12.6   | 8.6    | 9.6     |
| Median  | 9.3      | 25.1   | 11.0   | 7.3    | 7.9     |
| 75th Percentile                               | 7.6      | 19.9   | 7.7    | 6.3    | 7.4     |
| 95th Percentile                               | 3.4      | 14.0   | 6.0    | 5.0    | 6.1     |
| Lowest Return                                 | 1.0      | 7.6    | 4.4    | 4.6    | 5.8     |
| Mean  | 8.6      | 23.9   | 10.5   | 7.5    | 8.2     |
| <i>n</i>                                      | 16       | 16     | 16     | 14     | 13      |
| MSCI Europe Index                             | 8.8      | 23.8   | 9.8    | 5.1    | 5.2     |
| MSCI Pan-Euro Index                           | 8.2      | 22.8   | 9.4    | 4.7    | 4.8     |
| <b>EMERGING &amp; FRONTIER MARKETS EQUITY</b> |          |        |        |        |         |
| Highest Return                                | 16.0     | 38.6   | 19.1   | 10.3   | 9.2     |
| 5th Percentile                                | 14.1     | 30.1   | 16.0   | 9.3    | 8.1     |
| 25th Percentile                               | 12.8     | 24.1   | 13.7   | 7.4    | 6.5     |
| Median  | 11.3     | 19.6   | 11.1   | 6.0    | 5.0     |
| 75th Percentile                               | 9.3      | 15.9   | 9.6    | 4.6    | 4.2     |
| 95th Percentile                               | 5.1      | 9.0    | 5.5    | 2.3    | 3.3     |
| Lowest Return                                 | 0.5      | -6.6   | -1.3   | -1.5   | 2.5     |
| Mean  | 10.7     | 19.9   | 11.2   | 6.0    | 5.3     |
| <i>n</i>                                      | 170      | 169    | 155    | 136    | 64      |
| MSCI Emerging Markets Index                   | 11.9     | 18.9   | 12.0   | 6.0    | 4.0     |
| MSCI Frontier Markets Index                   | 6.6      | 18.3   | 9.5    | 3.1    | 5.7     |

Sources: Cambridge Associates LLC, MSCI Inc., and Thomson Reuters Datastream. MSCI data provided "as is" without any express or implied warranties.

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## CAMBRIDGE ASSOCIATES MANAGER UNIVERSE STATISTICS

Periods Ended December 31, 2019

|                                   | AACR (%) |        |        |        |         |
|-----------------------------------|----------|--------|--------|--------|---------|
|                                   | Qtr (%)  | 1-Year | 3-Year | 5-Year | 10-Year |
| <b>GLOBAL BONDS</b>               |          |        |        |        |         |
| Highest Return                    | 10.1     | 23.4   | 9.5    | 7.9    | 8.0     |
| 5th Percentile                    | 4.2      | 15.9   | 7.5    | 7.0    | 7.4     |
| 25th Percentile                   | 2.3      | 13.4   | 6.4    | 5.1    | 5.9     |
| Median                            | 1.3      | 9.9    | 5.5    | 3.9    | 4.3     |
| 75th Percentile                   | 0.7      | 8.1    | 4.6    | 2.9    | 3.0     |
| 95th Percentile                   | -0.2     | 4.5    | 2.8    | 1.9    | 2.2     |
| Lowest Return                     | -2.7     | -1.1   | 0.6    | 1.0    | 1.3     |
| Mean                              | 1.6      | 10.4   | 5.4    | 4.0    | 4.5     |
| <i>n</i>                          | 132      | 132    | 125    | 117    | 62      |
| BBG Barc Global Agg Bond Index    | 0.5      | 6.8    | 4.3    | 2.3    | 2.5     |
| Citigroup WBIG* Index             | 0.4      | 6.9    | 4.3    | 2.3    | 2.4     |
| <b>GLOBAL EX US BONDS</b>         |          |        |        |        |         |
| Highest Return                    | 5.0      | 13.2   | 5.9    | 4.7    | 6.4     |
| 5th Percentile                    | 4.9      | 12.9   | 5.9    | 3.9    | 5.1     |
| 25th Percentile                   | 2.3      | 10.0   | 5.3    | 2.5    | 3.6     |
| Median                            | 1.4      | 7.7    | 5.0    | 2.1    | 2.8     |
| 75th Percentile                   | 1.1      | 6.3    | 4.7    | 1.3    | 2.4     |
| 95th Percentile                   | -0.2     | 3.5    | 3.4    | 0.9    | 1.8     |
| Lowest Return                     | -0.5     | 3.2    | 3.1    | 0.9    | 1.2     |
| Mean                              | 1.8      | 8.1    | 4.9    | 2.1    | 3.1     |
| <i>n</i>                          | 14       | 14     | 14     | 14     | 13      |
| BBG Barc Global Agg ex US\$ Index | 0.7      | 5.1    | 4.4    | 1.6    | 1.5     |
| FTSE WBIG* ex US Index            | 0.6      | 5.0    | 4.4    | 1.5    | 1.4     |
| <b>EMERGING MARKETS DEBT</b>      |          |        |        |        |         |
| Highest Return                    | 6.7      | 18.2   | 8.8    | 7.6    | 9.9     |
| 5th Percentile                    | 6.0      | 16.9   | 7.9    | 7.1    | 8.2     |
| 25th Percentile                   | 5.2      | 15.2   | 7.3    | 6.5    | 7.5     |
| Median                            | 3.2      | 14.5   | 6.9    | 5.5    | 6.7     |
| 75th Percentile                   | 2.7      | 13.5   | 6.2    | 3.2    | 3.2     |
| 95th Percentile                   | 1.1      | 7.3    | 4.0    | 2.3    | 1.8     |
| Lowest Return                     | -0.9     | -2.8   | 0.1    | 1.1    | 0.6     |
| Mean                              | 3.7      | 13.8   | 6.6    | 4.9    | 5.6     |
| <i>n</i>                          | 61       | 60     | 58     | 53     | 33      |
| JPM EM Bond Index Global          | 2.1      | 14.4   | 6.1    | 5.9    | 6.6     |
| JPM EM Bond Index Plus            | 3.4      | 12.6   | 4.9    | 5.2    | 6.1     |

\* World Broad Investment Grade.

Sources: Bloomberg Index Services Limited, Cambridge Associates LLC, FTSE Fixed Income LLC, J.P. Morgan Securities, Inc., and Thomson Reuters Datastream.  
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## CAMBRIDGE ASSOCIATES MANAGER UNIVERSE STATISTICS

Periods Ended December 31, 2019

|                    | AACR (%) |        |        |        |         |
|--------------------|----------|--------|--------|--------|---------|
|                    | Qtr (%)  | 1-Year | 3-Year | 5-Year | 10-Year |
| <b>HEDGE FUNDS</b> |          |        |        |        |         |
| Highest Return     | 95.9     | 84.4   | 53.1   | 25.1   | 30.9    |
| 5th Percentile     | 12.8     | 33.8   | 17.3   | 12.2   | 12.4    |
| 25th Percentile    | 5.5      | 16.1   | 9.3    | 7.1    | 8.4     |
| Median             | 2.6      | 9.4    | 5.4    | 4.3    | 5.9     |
| 75th Percentile    | 0.5      | 3.9    | 2.4    | 2.1    | 4.2     |
| 95th Percentile    | -5.2     | -7.4   | -5.3   | -3.2   | 0.0     |
| Lowest Return      | -22.1    | -37.0  | -24.6  | -15.1  | -13.6   |
| Mean               | 3.3      | 10.9   | 5.7    | 4.6    | 6.2     |
| <i>n</i>           | 783      | 773    | 729    | 666    | 416     |

|                             |      |      |      |      |     |
|-----------------------------|------|------|------|------|-----|
| <b>FUNDS OF HEDGE FUNDS</b> |      |      |      |      |     |
| Highest Return              | 7.2  | 22.0 | 11.0 | 7.5  | 8.0 |
| 5th Percentile              | 6.6  | 17.6 | 8.4  | 6.0  | 7.3 |
| 25th Percentile             | 5.0  | 13.3 | 6.3  | 4.4  | 5.4 |
| Median                      | 3.1  | 10.4 | 5.1  | 3.4  | 5.0 |
| 75th Percentile             | 1.8  | 7.8  | 3.7  | 2.7  | 4.4 |
| 95th Percentile             | -1.2 | 5.6  | 2.3  | 1.6  | 2.9 |
| Lowest Return               | -3.9 | 2.5  | 0.7  | -0.2 | 2.0 |
| Mean                        | 3.2  | 10.8 | 5.2  | 3.6  | 5.0 |
| <i>n</i>                    | 60   | 59   | 57   | 53   | 43  |

|                                 |       |       |       |      |      |
|---------------------------------|-------|-------|-------|------|------|
| <b>GLOBAL LONG/SHORT EQUITY</b> |       |       |       |      |      |
| Highest Return                  | 31.7  | 57.0  | 53.1  | 25.1 | 17.4 |
| 5th Percentile                  | 19.4  | 40.3  | 19.6  | 14.6 | 12.3 |
| 25th Percentile                 | 9.6   | 24.7  | 11.7  | 8.9  | 10.4 |
| Median                          | 5.3   | 15.7  | 8.9   | 5.7  | 7.7  |
| 75th Percentile                 | 2.4   | 10.0  | 5.0   | 3.1  | 4.6  |
| 95th Percentile                 | -1.4  | -1.5  | -2.2  | 0.0  | -1.3 |
| Lowest Return                   | -16.1 | -34.9 | -14.2 | -9.0 | -7.2 |
| Mean                            | 6.5   | 17.5  | 8.8   | 6.3  | 7.1  |
| <i>n</i>                        | 130   | 128   | 119   | 108  | 62   |

Source: Cambridge Associates LLC.

Notes: Cambridge Associates LLC's (CA) manager universe statistics are derived from CA's proprietary Investment Manager Database. Managers that do not report in US dollars, exclude cash reserves from reported total returns, or have less than \$50 million in product assets are excluded. Performance results are generally reported net of investment management fees and performance fees. To be included in analysis of any period longer than one quarter, managers must have had performance available for the full period.

## CAMBRIDGE ASSOCIATES MANAGER UNIVERSE STATISTICS

Periods Ended December 31, 2019

|                             | AACR (%) |        |        |        |         |
|-----------------------------|----------|--------|--------|--------|---------|
|                             | Qtr (%)  | 1-Year | 3-Year | 5-Year | 10-Year |
| <b>US LONG/SHORT EQUITY</b> |          |        |        |        |         |
| Highest Return              | 49.6     | 53.2   | 43.1   | 24.9   | 30.9    |
| 5th Percentile              | 23.3     | 39.4   | 20.0   | 14.3   | 14.7    |
| 25th Percentile             | 7.8      | 26.7   | 12.4   | 9.3    | 9.8     |
| Median                      | 5.3      | 15.3   | 8.1    | 5.5    | 7.4     |
| 75th Percentile             | 2.5      | 9.1    | 3.9    | 2.8    | 3.9     |
| 95th Percentile             | -1.2     | 0.2    | -5.4   | -4.9   | -1.0    |
| Lowest Return               | -8.5     | -37.0  | -23.6  | -15.1  | -6.7    |
| Mean                        | 6.6      | 17.5   | 8.1    | 5.5    | 7.3     |
| <i>n</i>                    | 103      | 101    | 98     | 96     | 66      |

|                                    |      |      |      |      |      |
|------------------------------------|------|------|------|------|------|
| <b>US GROWTH EQUITY HEDGE FUND</b> |      |      |      |      |      |
| Highest Return                     | 9.1  | 35.8 | 22.4 | 14.7 | 14.6 |
| 5th Percentile                     | 7.8  | 34.6 | 19.8 | 14.4 | 14.1 |
| 25th Percentile                    | 5.9  | 29.0 | 14.6 | 10.0 | 9.0  |
| Median                             | 5.4  | 13.5 | 8.8  | 6.0  | 6.5  |
| 75th Percentile                    | 1.9  | 9.0  | 5.2  | 3.4  | 3.6  |
| 95th Percentile                    | -0.3 | 2.1  | 4.2  | 1.8  | -0.3 |
| Lowest Return                      | -0.9 | 1.9  | -0.2 | -4.0 | -1.3 |
| Mean                               | 4.4  | 17.4 | 10.1 | 6.7  | 6.6  |
| <i>n</i>                           | 23   | 22   | 20   | 20   | 17   |

|                                   |      |       |       |       |      |
|-----------------------------------|------|-------|-------|-------|------|
| <b>US VALUE EQUITY HEDGE FUND</b> |      |       |       |       |      |
| Highest Return                    | 49.6 | 51.3  | 24.2  | 15.8  | 15.2 |
| 5th Percentile                    | 21.5 | 43.1  | 18.2  | 12.2  | 14.8 |
| 25th Percentile                   | 8.8  | 29.9  | 14.0  | 8.0   | 10.2 |
| Median                            | 5.7  | 19.3  | 8.6   | 5.6   | 7.5  |
| 75th Percentile                   | 2.9  | 8.3   | 2.7   | 1.4   | 4.3  |
| 95th Percentile                   | -1.2 | -5.1  | -12.3 | -10.5 | -1.6 |
| Lowest Return                     | -8.5 | -37.0 | -23.6 | -15.1 | -6.7 |
| Mean                              | 7.1  | 18.1  | 6.8   | 4.3   | 7.0  |
| <i>n</i>                          | 46   | 45    | 44    | 43    | 33   |

Source: Cambridge Associates LLC.

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## CAMBRIDGE ASSOCIATES MANAGER UNIVERSE STATISTICS

Periods Ended December 31, 2019

|                             | AACR (%) |        |        |        |         |
|-----------------------------|----------|--------|--------|--------|---------|
|                             | Qtr (%)  | 1-Year | 3-Year | 5-Year | 10-Year |
| <b>CREDIT OPPORTUNITIES</b> |          |        |        |        |         |
| Highest Return              | 16.8     | 38.3   | 20.5   | 15.3   | 19.0    |
| 5th Percentile              | 3.7      | 13.4   | 11.3   | 9.2    | 11.9    |
| 25th Percentile             | 1.9      | 8.1    | 7.1    | 6.2    | 8.9     |
| Median                      | 1.0      | 5.3    | 4.1    | 4.2    | 6.1     |
| 75th Percentile             | 0.0      | 1.8    | 1.9    | 2.1    | 4.4     |
| 95th Percentile             | -4.4     | -9.0   | -6.0   | -1.6   | 2.2     |
| Lowest Return               | -20.7    | -15.5  | -23.3  | -7.2   | 0.0     |
| Mean                        | 0.8      | 4.8    | 3.8    | 4.1    | 6.8     |
| <i>n</i>                    | 133      | 132    | 128    | 121    | 66      |

|                       |       |       |       |       |      |
|-----------------------|-------|-------|-------|-------|------|
| <b>MULTI-STRATEGY</b> |       |       |       |       |      |
| Highest Return        | 15.7  | 60.8  | 25.4  | 18.3  | 14.6 |
| 5th Percentile        | 10.0  | 29.1  | 13.8  | 11.4  | 11.5 |
| 25th Percentile       | 4.5   | 13.8  | 8.5   | 7.4   | 8.0  |
| Median                | 2.3   | 8.0   | 5.6   | 5.2   | 6.4  |
| 75th Percentile       | 0.4   | 3.0   | 2.2   | 2.8   | 4.4  |
| 95th Percentile       | -3.5  | -8.9  | -5.6  | -2.3  | 2.0  |
| Lowest Return         | -11.5 | -21.9 | -24.6 | -11.1 | -3.8 |
| Mean                  | 2.5   | 9.2   | 5.2   | 5.0   | 6.3  |
| <i>n</i>              | 111   | 109   | 105   | 95    | 67   |

|                     |       |       |       |       |      |
|---------------------|-------|-------|-------|-------|------|
| <b>EVENT DRIVEN</b> |       |       |       |       |      |
| Highest Return      | 15.7  | 60.8  | 23.8  | 18.3  | 11.7 |
| 5th Percentile      | 11.0  | 29.9  | 20.8  | 15.0  | 10.6 |
| 25th Percentile     | 4.3   | 13.9  | 8.5   | 7.6   | 7.5  |
| Median              | 2.3   | 8.1   | 5.6   | 5.1   | 6.1  |
| 75th Percentile     | 0.9   | 4.5   | 2.9   | 3.8   | 4.9  |
| 95th Percentile     | -1.2  | 1.9   | -1.0  | 0.4   | 2.9  |
| Lowest Return       | -11.4 | -21.9 | -24.6 | -11.1 | 2.8  |
| Mean                | 3.0   | 10.9  | 6.4   | 5.6   | 6.3  |
| <i>n</i>            | 40    | 40    | 38    | 33    | 20   |

Source: Cambridge Associates LLC.

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